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PARIS, WEDNESDAY, MARCH 11, 1992

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Isolationism Has America In Its Grip

Robert Married to Mood Hits as World Looks for Leadership

By David Hoffman

Washington Post Service
WASHINGTON — Domestic economic strains and the inward-looking mood of American voters are limiting the reach of U.S. foreign policy just as the rest of the globe is looking to the United States for leadership, according to diplomats, policymakers and politi-

In some cases, the Bush administration and Congress are unable to meet overseas commitments made months and sometimes years ago. Among these are commitments to the UN peacekeeping forces and the International Monetary Fund.

The isolationist mood in public opinion also has undercut support in Congress for U.S.-backed loan guarantees for Israel.

And, despite what Secretary of State James A. Baker 3d has described as a "once in a century" opportunity to build a free-market democracy in Russia, the United States has not been able to provide much in the way of new financial commitments.

At the same time, many foreign policy initiatives have been repackaged to emphasize benefits for political constituencies at home — such as helping farmers sell grain to the former Soviet republics — rather than the benefits of a U.S. global role.

Foreign aid has oever enjoyed widespread American popular support, but in this election year, political leaders and presidential candidates in both parties have been particularly loath to speak out for an expanded U.S. role overseas.

A year ago, Mr. Bush had planned to run for re-election based on his foreign policy strengths. But the surprise election last autumn of Senator Harris Wofford, Democrat of Pennsylvania, who campaigned on a theme of "it's time to take care of our own," forced Mr. Bush to shift direction, as has the conservative commentator Patrick J. Buchanan's challenge in the

primaries.
In television network exit polls conducted by Voter Research and Surveys of New York, New Hampshire Republican primary voters who were asked what influenced their decisions overwhelmingly chose domes-tic issues, with only 7 percent picking the Gulf War. A similar pattern was evident in polling of Republican voters after recent primaries in Maryland, Colorado and Georgia.

"The reality is that for the next three months Patrick Buchanan is going to be president of the United States," said Representative David R. Nagle, a Democrat of Iowa, "The White House isn't going to See MOOD, Page 2

ARMENIA

Foreign Minister Raffi Hovanissian of Armenia checking papers at the NATO meeting Tuesday in Brussels. His Azerbaijani neighbor arrived late.

North Korean Ship Eludes U.S. to Reach Iran

By John Lancaster Washington Post Service

WASHINGTON - A North Korean cargo ship

U.S. and Israeli intelligence had been tracking the denounced as "piracy." vessel, the Dae Hung Ho, for more than a week after "I can't imagine why we would have searched for it receiving a tip that it carried Scud-C ballistic missiles, if it was going to Iran," Pete Williams, the Pentagon's more sophisticated version of the missile used by

be headed toward a high-seas confrontation with U.S. tried to find the ship, but lost it in crowded coastal Navy ships patrolling the Gulf region to enforce the waters in and around the Strait of Hormuz. United Nations embargo against Iraq. Senior adminiscious traffic in the Gulf region, although some been saying for several days? maritime law experts disagreed.

But on Tuesday, Pentagon officials were taking a we have asked it a question? We probably would different line: They said that they were oot sure the ship was carrying Scud missiles, that they had never looked for it that hard, and that they were oot sure any shipping that comes into that region," he said.

chief spokesman, said at his regular press briefing.

Iraq during the Gulf War.

As recently as Monday, the vessel had appeared to contradict himself when he said that the navy had North Korean shipments.

Figure 1. Transfer Mr. Williams appeared to contradict himself when he said that the navy had North Korean shipments.

Did that not mean that the navy had planned to tration officials said over the weekend that the embar-go granted the navy authority to intercept all suspi-intercept the vessel, as administration officials had

Mr. Williams said: "If we had compectoss it, might

believed to be carrying Scud missiles to Iran and Syria showed up at the Iranian port of Bandar Ahbas on Monday after apparently giving the slip to U.S. Navy ships that had been ordered to intercept it, Pentagon officials said Monday.

The shift in tone raised questions about whether the administration had had second thoughts about using the UN embargo to stop the shipment, which Iran has a looked for it that hard, and that they were oot sure any shipping that comes into that region," he said.

Over the weekend, Mr. Williams had struck a somewhat different note. "Since Aogust 1990 we've done administration had had second thoughts about using the UN embargo to stop the shipment, which Iran has a looked for it that hard, and that they were oot sure any shipping that comes into that region," he said.

Over the weekend, Mr. Williams had struck a somewhat different note. "Since Aogust 1990 we've done 13,124 intercepts" of ships heading for Iraqi or Jordania and Syria and Syria any shipping that comes into that region, "he said." nian ports, he said. "If we did this, would would make it 13,125. Big deal."

Administration officials have expressed growing concern about the spread of ballistic-missile technology to the Middle East, and it was clear Tuesday that the Pentagon was still searching for ways to stop the

Early Tuesday, Mr. Williams said, the destroyer Ingersoll approached an Iranian cargo ship, the Iran Salaam, in the North Arabian Sca and asked over the radio for a description of its cargo. The ship, which Mr. Williams said had originated in North Korea, was

. See SCUDS, Page 4

NATO Welcomes **Ex-Soviet States** To New Council

Military Partnership Seeks Truce in Armenian Enclave

By William Drozdiak

Washington Part Service
BRUSSELS — The NATO allies on Tuesday extended their reconciliation with former adversaries by welcoming 10 former Soviet repub-lies into the North Atlantic Cooperation Council, a new partnership for military cooperation that already shows signs of evolving into a continent-wide security organiza-

Foreign ministers from the 16-nation North Atlantic Treaty Organization and 19 independent states that once comprised a rival Communist empire approved an ambi-tions set of plans to step up conversioo of military industries to civilian use and consult on oew approaches to arms cootrol and

military planning.
In an early bid to use their broad
East-West consensus for regional peacemaking purposes, the minis-ters condemned the violence between Armenia and Azerbaijan over the disputed enclave of Nagorno-Karabakh and called for urgent measures to halt the fighting.

With continued violence, there will be oo victors - not in Armenia, Azerbaijan or anywhere else," said the U.S. secretary of state, James A. Baker 3d, "There is oo glory in leaving widows and or-phans to build the democratic, freemarket societies that should be the paramount priority."

Turkey has urged the United States and other NATO allies to take an active role in halting the fighting in the enclave, which is near Turkey's eastern border, Turkey fears that the fighting could spread throughout the region if the question of the enclave's sovereignty is oot resolved soon.

The resurgence of nationalist rivalries and ethnic civil wars in such volatile places as Yugoslavia and the Caucasus regioo has rapidly emerged as one of Europe's gravest security concerns. Much of the discussion Tuesday focused on how NATO and the nascent cooperation council can best play a role in resolving those conflicts.

out under the political auspices of the Conference on Security and Cooperation in Europe, a 48-nation group that includes the United States, Canada and all European

Security and Cooperation in En-

The NATO secretary-general, Manfred Worner, said the alliance was prepared to undertake expanded peacekeeping duoes as it adapt-

support or even troops to the CSCE if oeeded and if agreed by our member states," be said.

NATO dispatch any troops to quell the fighting in Nagorno-Karabakh, but other ministers said such a move might be considered soon.

ervatioos about seeing NATO move beyond its original mandate to serve as a military alliance against the threat of Soviet expan-

France has sought to hreathe new life into the moribund nine-nation Western European Union in order to endow the European Community with its own future security arm.

But the Western Eoropean Union has achieved little substantive progress as a coherent defense group, and other European allies are out prepared to invest heavily in oew military structures when NATO's integrated military command and considerable infrastruc-

France pulled out of NATO's integrated military command a

Falling in Polls, Bush to Shift Strategy to Congress-Bashing

senior White House and campaign officials.

ocratic contenders.

In the survey, Governor Bill Clinton of Arkansas

tered voters interviewed.

Former Senator Paul E. Tsongas of Massachusetts, Mr. Clinton's chief rival for the Democratic

For Bush and Clinton, the numbers rise. Page 2.

nomination, held a 47 percent to 42 percent lead over Mr. Bush in the survey. Mr. Bush's deficit against Mr. Tsongas and Mr. Clinton was within the

Just 39 percent of those interviewed in the new survey said they approved of the job Mr. Bush was doing as president, down to a new low from 46 percent in late January. Most of the drop came from a decline in Mr. Bush's popularity among Republi-

And, for the first time since Mr. Bush took office, slightly more than half of those interviewed in the Post-ABC survey said they trusted the Democrats more than the Republicans to do a better job in dealing with the main problems facing the country. A total of f,030 randomly selected adults were interviewed March 4 to 8 for the survey; of these, 772 said they were registered voters.

The March 17 voting in Illinois and Michigan will end for now what Bush advisers see as the direct primary campaign season. March 20 will bring the deadline that the president set for Congress to ap-prove the economic package he outlined in his State of the Union address on Jan 28.

"You can then move forward with this fire drill over and focus oo the general election and the broader message," said a senior campaign adviser, calling it "the oew clear line of demarcation."

The "fire drill" has been the continual string of primaries, including the eight contests on Tuesday. Campaign officials and ontside Republican advis-See BUSH, Page 2



President Bush responding to Richard Nixon's criticism of his administration's policy on Russia.

Washington Past Service
WASHINGTON — President George Bush plans to curtail his direct campaigning and recast his message to the American people next week in a national address that will serve as a new "line of demarcation" in his re-election quest, according to

Mr. Bush's shift comes as a new Washington Post-ABC News Poll showed a further drop in his overall approval, and suggested that Mr. Bush was doing no better than running even with the two leading Dem-

By Ann Devroy and Richard Morin

Washington Post Service

WASHINGTON—President George Bush plans

Washington—President George Bush plans

margin of sampling error of plus or minus 4 percent-

'Penny-Ante Game' on Russia Nixon Assails Bush on a Lost Opportunity

By Thomas L. Friedman

New York Times Service WASHINGTON - Former President Richard Nixon has sharply criticized President George Bush and Secretary of State James A. Baker 3d for what he calls the administration's pathetic support of the democratic revolution in Russia. He says one of the historic opportunities of this century is being missed. In a memorandum circulated among friends and foreign-affairs experts, Mr. Nixon faults Mr. Bush

and other candidates for virtually ignoring the issue

in the presidential campaign.

Mr. Nixon argues passionately that if President
Botis N. Yeltsin fails in his effort to transform Russia into a free-market democracy, everything that has been gained in the peaceful revolution in 1991 will be lost. He said that would weaken democratic forces and embolden dictators from China to Eastern Europe and from the Middle East to Korea.

Mr. Nixon says the administration's support for Russia in some areas is comparable to assistance to a small country like Burkina Faso, formerly Upper

"The stakes are high," he said, "and we are playing as if it were a penny-ante game."

[Commenting on Mr. Nixon's criticism, Mr. Bush said Tuesday that the United States was trying to

help Russia but that "there are certain fiscal con-straints on what we can do." [He said he had talked to Mr. Nixon on Monday about the memorandum and had read it, adding, "I don't think President Nixon and I have any differences on this." He said he wanted to be as "supportive as possible of Boris Yeltsin."]

While not mentioning Mr. Bush or Mr. Baker by name in his critical passages, Mr. Nixon leaves no doobt that he feels they have inadequately supported Mr. Yeltsin. The administration's support has been primarily \$3.75 billion in commercial credits to buy American grain and an international aid conference in Washington that produced a onetime airlift of medical supplies and enough leftover Gulf War rations to feed Moscow for one day. "What has the United States and the West done so

far to help Russia's first democratic, free market-oriented, nonexpansionist government?" Mr. Nixon asks. "We have provided credits for the purchase of agricultural products. We have held a photo-oppor-tunity international conference of 57 foreign secretaries that was long on rhetoric but short on action."
"We have decided to send 200 Peace Corps volun-

teers — a generous action if the target of our aid were a small country like Upper Volta but mere tokenism if applied to Russia, a nation of almost 200 million people covering one-seventh of the world's landmass," he said. "This is a pathetically inadequate response in light of the opportunities and dangers we face in the crisis in the former Soviet

Mr. Nixon argued that the United States and its Western allies should provide much more humanitarian aid, reschedule the debts incurred by the former Soviet Union until the oew market economy begins to function and create a multibillion-dollar fund to help stabilize the ruble as soon as Russia gets control of its money supply.

His critique comes at a time when Mr. Bush has

See NIXON, Page 2



Lenin's Corpse: From Communist Icon to Capitalist Trophy

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By Michael Dobbs Washington Post Service

MOSCOW - Americans determined to acquire the "ultimate conversation piece" have submitted bids ranging from \$1,000 to \$27 million for the corpse of Vladimir Ilyich Lenin, the founder of Soviet Russia.

The Kremlin has been inundated by mail from Florida to Alaska ever since an item appeared in Forbes magazine last November reporting that the most sacred relic of the world communist movement was up for sale. The report, which officials here denounced as a hoax, said Russia's new leaders were inviting tasteful proposals for the disposal of a cadaver once revered by tens of millions of Soviet

"We are in the final planning stages of our new corporate headquarters," wrote James T. Williams, the director of a Virginia printing company, Progres-sive Graphics. "We were recently discussing the new lobby and saw the oeed for an appropriate center piece. Our interior designer has agreed with us, and feels that suitable arrangements can be made to house Mr. Lenin's body here."

James P. Bevill of Houston tried a different tack. "I would like to take this opportunity to respectfully submit this bona fide sealed bid in the amount of \$10,000 for the body of the late premier, V.I. Lenin," he began. The body will not be used for any commercial or improper purpose. I will see to it that adequate cash is allocated for periodic visits by qualified mortnary specialists."

The sealed bids were addressed to Viktor Barannikov, head of the Russian Security Ministry, the successor to the once-feared KGB secret police, which have been protecting Lenin's body since his death in 1924. A ministry spokesman said all offers to buy the corpse would be rejected, but the Ameri-cans would be thanked politely for their interest.

As Russians push ahead with the dismantlement of the political and ideological corpse of Leninism. the late leader's physical remains are still on display in a specially built granite mausoleum in Moscow's Red Square. The body is housed in a virtually indestructible bomb-proof glass case that has survived at least two serious attacks, including one by a visitor who blew himself up with homemade explo-

Teams of scientists in underground control rooms monitor the corpse, which is kept at a constant monitor the corpse, which is kept at a constant temperature of 15 degrees centigrade (59 degrees Fahrenheit). Only Lenin's waxlike hands and head — which housed a brain purportedly 25 percent larger than that of the average human — are visible. Reports have appeared in the Russian press claiming that most of the corpse is moldy, following a bungled restoration job during World War II when it was executed to Siberia. evacuated to Siberia.

A peremptory perusal of the letters received from across the ocean — the Security Ministry would only release a handful - suggests that the bidders for Lenin's body are motivated primarily by the thrill of acquiring something novel. Few appeared to have

See LENIN, Page 4

that NATO peacekeeping troop

The ministers called on Foreign Minister Jiri Dienstbier of Czechoslovakia to hold talks with his counterparts from Armenia and Azerbaijan to try to mediate the dispute over Nagorno-Karabakh. Czechoslovakia holds the rotating presidency of the Conference on

ed to the new security environment. "NATO may well lend material

Mr. Baker also landed Mr. van den Brock's proposal. He said that there was oo discussion of having

France has expressed strong res-

In cooperation with Germany,

ture already exists.

Foreign Minister Hans van den Brock of the Netherlands suggested

Guarter-century ago and does oot

See EUROPE. Page 4

Armenian Guerrillas Take Officers Hostage

By Fred Hiatt
Washington Post Service
MOSCOW — The former Soviet

Army became further embroiled in the escalating conflict between Arwhen Armenian militants seized 10 officers and threatened to kill them . unless the army turned over a huge quantity of arms and ammunition.

nior adviser to the former Soviet president, Mikhail S. Gorbachev,

Major General Nikolai Stolyarov said at a news conference here that the former Soviet Army, now belonging to the Common-wealth of Independent States, would besiege the Armenian town of Artik, near the Turkish border, unless the officers were released unharmed. "The armed forces will oot re-

main a meek subject of poliocal extremism and militant nationalism," General Stolyarov warned. Heavy fighting continued be-tween Christian Armenians and Muslim Azerbaijanis in the moun-

tainous district of Nagorno-Karabakh, a predominantly Armenian

enclave within Azerbaijan.

The fighting, which has claimed 2,000 or more lives in the past four menia and Azerbaijan on Tuesday years, has escalated in recent Georgi K. Shakhnazarov, a se-

> the two small Caucasian states, both former republics of the Soviet Union, could escalate dangerously. "It is already a full war, but it is only the beginning of full war," he said. "The most dangerous aspect is that this elash between two little states could be the beginning of a great conflict, of a misunderstanding between the Muslim and Chris-

warned that the conflict between

tian worlds." Mr. Shakhnazarov, former state counselor and now a senior official of the Gorbachev Foundation, See ENCLAVE, Page 2

Kiosk

Turks' Attack on Kurds Unabated

ANKARA (AP) — Turkish planes on Tuesday attacked Kurdish guerrilla bases in northern Iraq for the second consecutive day, the

The planes bombed a Kurdish Labor Party camp of 13 tents located nine kilometers (five miles) from the Turkish border and south of the Turkish border town of Cukurca, the regional governor's office in Diyarbakir announced. The governor's office said there were no civilian casualties from the air operation.

Turkish planes attacked two camps inside northern Iraq on Monday, reportedly destroying 34 tents. The strikes Tuesday were the third against camps in northern Iraq this month. The government contends that the group uses northern Iraqi bases to stage hit-andrun attacks inside Turkey.

Sister of Gotti Informant Is Shot

NEW YORK (AP) - The sister of an organized crime defector who testified against a relative of John Gotti and may also testify against Mr. Gotti was shot and seriously wounded by masked grammen Tuesday, the police said. Patricia Capazzalo, 38, was shot in the neck and back as she sat in a car in Brooklyn. Related article, Page 3

General News The Afghan leader is using anti-

Islamist rhetoric to draw American aid.

Britain's budget offered few

Page 3. Business/Finance

The Dollar Dow Close Up 15.87 Pound 1.7175 3,230.99 Yen 132.895 FF FF

Page 13. Crossword

Primary Numbers Add Up, Spelling 'Bush' and 'Clinton'

onal Herald Tribune WASHINGTON - Ultimately, politics is numbers, and the numbers for Governor Bill Clinton of Arkansas mounted substantially on Tuesday. So did the numbers for

President George Bush. "Super Tuesday" balloting in 11 states delivered the largest one-day share of votes this election season. -More important, it delivered 783 delegates to the Democratic Party's -national convention and 421 to the Republican convention — in both cases, more than one-third of those needed to win the presidential nomination.

Voter perception, momentum, slogans and television pizzazz count for much in American politics, but in the end, convention delegates decide who will be the nominee. As of Tuesday, Mr. Bush and Mr. Clinton far outstripped their rivals in the hunt for delegates.

Political analysts expect Mr. Bush to win the Republican nomination easily despite the well-publicized and relentless assault from his conservative challenger, Patrick

Far less clear, analysts say, is whether Mr. Clinton can ride the wave of support from Super Tuesday victories in the South through the crucial primary elections in Illinois and Michigan next Tuesday, Connecticut on March 24, New York on April 7 and Pennsylvania on April 28.

Mr. Clinton and his chief rival, former Senator Paul E. Tsongas of Massachusetts, say they foresee a long struggle for the nomination.

After the Pennsylvania balloting nearly 60 percent of the pledged delegates for the Democrats will have been chosen. The most important remaining primaries are Ohio, on May 5, and California and New Jersey, on June 2, the final day of primaries. That day will produce 549 delegates, the largest single-day total after Super Tuesday's.

Mr. Clinton's strategists have been focusing on Illinois for months and hope that blue-collar anxiety in the auto industry will translate into broad support in Michigan. They also hope that Mr. Tsongas will eventually lack the money to carry forward an effec-

Israeli to See Cheney in U.S.

TEL AVIV — Defense Minister Moshe Arens will travel this week to the United States, where he will meet Defense Secretary Dick Cheney, Mr. Arens's office announced

The viability of the third Demo- tory over Senator Gary Hart came crat remaining in the race, former Governor Edmund G. (Jerry) Brown Jr. of California, is clouded, but his low-budget effort is almost certain to last to the convention.

Mr. Tsongas must win either Ilinois or Michigan, regardless of the Super Tuesday outcome, many analysts believe. Connecticut, adjacent to his home state of Massachusetts, appears to be fertile territory for him. He remains the most credible alternative to Mr. Clinton. whose reputation has been affected by questions about his character.

On Tuesday, Republicans voted in primaries in Florida, Mississippi, Louisiana, Texas, Oklahoma, Massachusetts, Rhode Island and Tennessee. Democrats voted in those states and in party cancuses in Hawaii, Missouri and Delaware.

be held July 13 to 16 in New York. Attending will be 3,516 delegates selected in primaries, caucuses and state party conventions who are pledged in a candidate or are unmitted. In addition, there will be 772 unpledged votes from so-called "superdelegates." These are members of the party's national committee, members of Congress, governors, mayors and other party leaders. For the Democrats, 2,145 delegates are needed to win the nomination.

Mr. Clinton is far ahead of Mr. Tsongas in gaining commitments from superdelegates, although Mr. Tsongas has been making inroads. In 1984, former Vice President Walter F. Mondale's margin of vic-rules or bylaws.

from preconvention commitments from superdelegates; the convention was superfluous. In 1988, Governor Michael S. Dukakis had enough pledged delegates after the primaries, which again makes the convention more of a media plat-

form than a political exercise. Delegates are not legally bound to vote according to primary and cancus results, but in practice they do, at least on the first convention ballot. State party rules direct them to reflect the sentiments of those who elected them

Uncommitted delegates normally move to a candidate before the first ballot, but they may abstain. If no candidate secures a majority of pledged delegates in the primaries, and if enough uncommitted delegates and superdelegates remain neutral, political horse-trading will determine the nominee in a "bro-The Democratic convention will

> The last time the Democrats went beyond a first ballot was 1952, when Adlai E. Stevenson defeated Estes Kefanver in three ballots after Mr. Kefanver gained a plurality on the first.
>
> The Republican convention will

be in Houston on Ang. 17 to 20. The delegate total of 2,209 contains no separate category of superdele-gates. Elected officials and party leaders, however, often attend as voting delegates by running for delegate slots at state conventions or requesting selection as a delegate from the candidate. Only a few delegates are bound by law to vote according to the primary election result. Most are bound by party



Senator Bob Graham of Florida, left, with a fellow Democrat, Governor Bill Clinton of Arkansas, at a Florida synagogue where Mr. Clinton took time to chat with his ally, a former governor of the state.

MOOD: As Eastern Nations Look to America for a Boost, America Contemplates Its Woes

NIXON: Bush 'Short on Action' for the Needy East

(Continued from page 1)

do anything contrary to his program on the

The Democratic presidential candidates have focused their campaigns on domestic issues, too, trying to exploit voter restiveness over a stagnant economy and unmet needs at home. And both parties are limited by a budget deficit expected to reach \$400 billion next year. Some analysts said this dearth of resources was the main reason for the limits on U.S. foreign policy, rather than any fun-damental isolationist sentiment like that of earlier generations.

In this inward-looking political environment, policymakers and analysis said the economic stabilization of Russia would be the biggest challenge facing the United States in the months ahead. President Boris N. Yeltsin has put in place many of the difficult changes sought by the United States and the West, and he will be looking in return to the wealthy industrialized nations for debt relief and a currency stabilization

"This is the binge of fate — we can give Yelisin a chance," said Michael Mandel-baum of the Johns Hopkins University School of Advanced International Studies, who is a specialist on East-West relations. But, he lamented, "Everything is on hold until they get clear of Buchanan."

Former President Richard Nixon, in a recent memo to friends, was sharply critical of what he described as the administration's athetically inadequate response in light of the opportunities and dangers we face in the crisis in the former Soviet Union."

"What has the United States and the West done so far to help Russia's first democratic, opportunity international conference," and 200 Peace Corps volunteers, which Mr. Nixon said was "mere tokenism."

Russia is seeking entry into the International Monetary Fund next month, and soon

(Continued from page 1) almost forsaken the foreign-policy front as he concentrates on his re-election. Administration foreign-policy experts have been complaining privately that the

president has become overly concerned about the

isolationist trend in the country - which his main

Republican rival, Patrick J. Buchanan, has been en-

couraging. They say he has virtually stopped talking

Congressional leaders have told the administration

billion fund to help support the ruble. If Mr.
Bush decides to ask Congress for it, the U.S.
share will be about \$1 billion.

Senate subcommittee handling the issue, said recently that Congress would not approve it, share will be about \$1 billion.

"Now is the time for the West to make clear the backing that it is going to provide," said Jeffrey Sachs, a Harvard professor who is advising Mr. Yeltsin. In addition to the stabilization fund, he said, Russia needs rehef from interest payments on its debt, fur-ther humanitarian aid and lending from the international financial organizations.

Fearing domestic political fallout, neither Mr. Bush nor Mr. Baker spoke up last autumn for a congressional proposal to shift \$500 million from the military budget to help Russia dismantle its nuclear arsenal and to transport humanitarian relief.

In other areas, too, the drift toward isolationism and the continuing budget crunch have affected the ability of the United States

Two years ago, the Bush administration promised to contribute \$12 billion as its crambs! This isolationism is striking Amerishare toward recapitalization of the mone- calike a bolt - and Japan and Germany and

Yeltsin goes down, the question Who lost Russia? will be an infinitely more devastating issue in the

The Democratic presidential candidates, none of

whom has much experience in foreign policy, have not

been much more aggressive than the president on the Russian aid issue. While all have said that Russia and

the other former Soviet republics should be helped in

Mr. Nixon begins his analysis in the memo by

issue a centerpiece of his election campaign.

current levels of foreign spending.

Last week, Mr. Baker ran into harsh criticism before House and Senate panels over the administration's request for \$700 million to support UN peacekeeping, including an unprecedented effort in Cambodia. An Arab diplomat in Washington, com-

menting on the political mood in the United

"Leadership costs, It's not free. It's sad to see senators and congressmen playing poli-tics with foreign aid. We have a great hope now democracy could spread all over the world, a great hope that freedom of expression could spread, and all this cannot be done without a booster. The only booster in the world is the United States. It's not enough to say 'We've won the Cold War' and public hates foreign aid.' These are after that the leaders of the seven major tary fund, but Senator Patrick J. Leahy, United Europe will be the superpowers, and industrial democracies may be asked for a \$5 Democrat of Vermont and chairman of the you will be the poorer consin."

Shevardnadze

Washington Post Service

MOSCOW - Eduard A.

Shevarduadze, former Soviet

foreign minister and an archi-

tect with Mikhail S. Gorba-

chev of perestroika, was named

provisional leader of the for-

mer Soviet republic of Georgia

on Tuesday. Georgia's Military Council, which has ruled the nation

since overthrowing the elected president, Zviad K. Gamsak-

hurdia, in January, appointed Mr. Shevardnadze chairman

The council was given exec-

utive and legislative powers

until elections, which Mr. She-

vardnadze has said should be

held soon. Many now expect

him to seek a seat in parlia-

ment and perhaps eventually

head a new government.

of a new state council.

WORLD BRIEFS

Iraqi Sees UN Official on Arms Crisis

UNITED NATIONS, New York (AP) — Iraq's top diplomat met the Security Council president Tuesday in preparation for a showdown over UN efforts to destroy Iraq's nonconventional weapons and protect its

oppressed Kurdish minority. Tariq Aziz, Iraq's deputy prime minister, made no comment as he entered the closed-door session with Diego Arria, the Venezuelan ambasentered the closed-door session with Diego Arria, the Venezuelan ambasentered the closed-door session with Diego Arria, the Venezuelan ambasentered the closed-door session with Diego Arria, the Venezuelan ambasentered the closed-door session with Diego Arria, the Venezuelan ambasentered the closed-door session with Diego Arria, the Venezuelan ambasentered the closed-door session with Diego Arria, the Venezuelan ambasentered the closed-door session with Diego Arria, the Venezuelan ambasentered the closed-door session with Diego Arria, the Venezuelan ambasentered the closed-door session with Diego Arria, the Venezuelan ambasentered the closed-door session with Diego Arria, the Venezuelan ambasentered the closed-door session with Diego Arria, the Venezuelan ambasentered the closed-door session with Diego Arria, the Venezuelan ambasentered the closed-door session with Diego Arria, the Venezuelan ambasentered the closed-door session with Diego Arria, the Venezuelan ambasentered the closed-door session with Diego Arria, the Venezuelan ambasentered the closed-door session arrived the closed-door session arrived the closed-door session and the closed-door session arrived the closed-door session arrived the closed-door session arrived the closed-door session arrived the closed the closed-door session arrived the closed the clos safor who heads the 15-member council this month.

On Wednesday, the council plans a daylong public meeting during which diplomats will demand that Iraq comply with resolutions on disarmament and on humanitarian treatment of Kurds and others. It will also hear Mr. Aziz's responses. The United States, Britain and other nations say President Saddam Hussein is not cooperating with UN inspectors trying to identify and destroy Iraq's nuclear, chemical and

Bomb at Rail Station Ties Up London

LONDON (Combined Dispatches) — A bomb exploded outside Wandsworth train station in southwest London at the start of the morning rush hour on Tuesday, causing no injuries but seriously discupt-

A bomb threat later in the morning forced the closure of Liverpool Street Station, forcing some 80,000 commuters to take alternative routes while the police searched the area.

There was no immediate claim of responsibility. But the bombing bore the hallmarks of the Irish Republican Army, which has launched a wave of attacks targeting the London public transport system. (AFP, Reuten)

Israel to Persist on Loan Guarantees

JERUSALEM (AFP) — Israel will persist in its quest for \$10 billion in U.S. loan guarantees despite Washington's demands for a freeze on Israeli settlements in the occupied territories, Prime Minister Yitzhak

"There is no reason for us to give up on these guarantees, which we need to integrate new immigrants," Mr. Shamir said after a meeting of parliament's Foreign Affairs and Defense Committee.

He strongly denied U.S. press reports that the Israeli government, in

the face of U.S. opposition to the settlements, was prepared to drop its request. But Mr. Shamir again insisted that it was "unfair to establish any link whatsoever between the requests for guarantees and the settlements.

Never Again, U.S. Tells Cambodians

PHNOM PENH (AFP) - The United States will help ensure that Cambodia never suffers another wave of mass murder, Richard H. Solomon, a State Department official, pledged Tuesday as he visited a memorial to the Khmer Rouge's reign of terror. The United States and the United Nations are united in ensuring that

the Cambodian people never again suffer the genocidal violence of the Pol Pot regime," Mr. Solomon, assistant secretary for East Asian and Pacific affairs, said as he toured a museum in a former school that the Khmer Rouge had converted into a torture center. The Khmer Rouge, led by Pol Pot, governed Cambodia from 1975 to 1978. During that time, more than 1 million people died from executions, famine and unrest;

Mr. Solomon said Khmer Rouge obstruction was one of the two major problems facing the UN peace effort in Cambodia. The other is the need

to approve funds rapidly so the UN Transitional Authority in Cambodia can start work before the summer rainy season, he said.

Noriega Declines to Testify at Trial MIAMI (AP) - Manuel Antonio Noriega said Tuesday that he would

not take the stand in his own defense at his drug and racketeering trial. The deposed Panamanian leader told the trial judge that he was mentally and physically fit and understood his right to testify but would not exercise it. Shortly after that announcement, the defense rested. The prosecution said it expected to take a week to present rebuttal witnesses.

On the witness stand Monday, a former Panamanian legislator testified

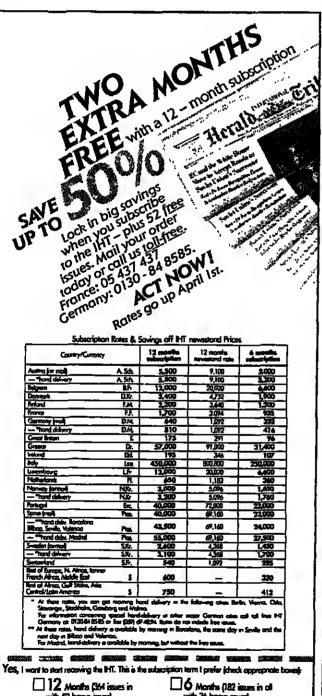
that Mr. Noriega had personally lobbied for a tough anti-drug law finally passed in late 1986. The legislation made drug prosecutions easier, and for the first time money laundering was outlawed. If convicted on 10 drug and racketeering counts, Mr. Nonega could get a maximum of 140 years

TRAVEL UPDATE Georgia Names

Northwest Airlines is reviving cheap 30-day advance purchases that the industry abandoned some time ago. American Airlines quickly matched the new nonrefundable domestic fares, which will provide savings of up to 10 percent for travelers who can plan their trips in advance. (AP) American Airlines is offering a free ticket for travel to Europe, Japan or Latin America with the purchase of a full-fare ticket to selected cities in Europe and Japan. Travel for qualifying trips between the United States

Greek unions began a series of strikes on Tucsday, disrupting transport, public services and banking to protest the government's tight

day Tuesday, but traffic was relatively light at major border crossings with France, according to news reports and union officials. (AP)



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writing: While the candidates have addressed scores of significant issues in this presidential campaign, the that if it wants a 1992 foreign-aid bill that will include such things as money for international peacekeeping operations and increased contributions for the Intermost important issue since the end of World War II national Monetary Fund so it can help Russia, the the fate of the political and economic reforms in Russia — has been virtually ignored." He added, "The Communists have lost the Cold War, but the West has not yet won it." If Mr. Yeltsin fails, Mr. Nixon said, "war could break ont in the former Soviet Union as new despots president most get out and fight for it in Congress and "The American people overwhelmingly oppose all foreign aid because they want to see that money spent on solving our problems at home," said Mr. Nixon, who published a much less critical version of his use force to restore the 'historical borders' of Russia." memo in Time magazine this week. "But the mark of "The new East European democracies would be great political leadership is not simply to support what imperiled," he continued. "China's totalitarians would breathe a sigh of relief. The new Russian regime is popular but to make what is unpopular popular if whose leaders would cozy up to the Soviet Union's former clients in Iraq, Syria, Libya and North Korea —would threaten our interests in hot spots around the that serves America's national interest." "What seems politically profitable in the short term may prove costly in the long term," he added. "The hot-button issue in the 1950s was "Who lost China?" If world." **ENCLAVE:** Armenians Capture Ex-Soviet Officers (Continued from page 1) exander V. Rutskoi, a general in the General Stolyarov, a Shaposhni-Commonwealth air force and a kov aide, appeared to welcome Mr. urged the global community to use all efforts to mediate a solution to conservative seeking to position Rutskoi's suggestion, but he also himself as a leader of the military, made clear that former Soviet the conflict. He said Russia alone would not intervene, because it urged that General Shaposhnikov's forces would not hesitate to inter-order be taken one step further and vene in order to save the hostages. fears being accused of "imperial vene in order to save the hostages. that all troops be withdrawn from The general said that the 10 offi-The decision by Marshal Yev-geni K. Shaposhnikov, commander Armenia, Azerbaijan and Georgia, cers entered the Artik city hall Monday believing they were to take General Stolyarov said. of Commonwealth forces, to pull part in a conference. Officers have complained that Armenian government officials had claimed earlier that all officers his troops out of Nagorno-Karatheir troops and bases come under bakh last week may have contributfrequent attack by nationalist ed to the escalation in fighting. The Russian vice president, Alexpropriate arms. fighters in those states seeking In had been released, but General Stolyarov said that was not so.

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BUSH: A New Strategy (Continued from page 1) ers have called on Mr. Bush to give

a nationally televised address on March 20 or soon afterward to take the Democratic-controlled Con-gress to task for failing to pass his plan and to formally veto the Democratic budget proposal. They also would like Mr. Bush to

take some executive actions to de-fine the difference between him and the Democrats, and then more broadly outline where be plans in take the country the next five years. Senior officials said Mr. Bush was considering an Oval Office ad-

was considering an Ovar Office au-dress or an evening news confer-ence for the "demarcation" speech. But its content, tone, and the execntive actions he can take in connection with it are under what one aide called "very strenuous debate" among Bush advisers.
Officials said Mr. Bush has a list

of a half-dozen such actions, ranging from indexing capital gains tax-es for inflation, to a line-item veto of a spending bill, to suspending the Davis-Bacon Act - the requirement that the federal government pay prevailing wages to its Because the attorney general has said the first two could be ruled unconstitutional, White House of-

ficials said it is now "unlikely" that the president will move on them. But some in the administration are seeking legal justification from what one official called "more aggressively conservative" lawyers than the attorney general. White House and campaign offi-

cials are united in the view that Mr. Bush must move forcefully to stop the decline reflected in the latest polls, lest what one called "the black hole of winter" become too steep to climb out of by November.

and Europe or Japan must be completed by June 15. (Reuters)

Philippine Airlines will begin flights to Cambodia and Abu Dhabi and capand service to Japan and North America as it prepares to convert to private operation, an airline official said in Manila. (AP)

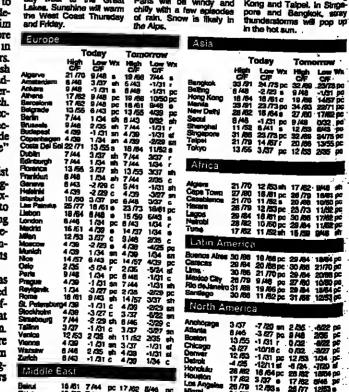
Granbling on U.S. cruise ships has been legalized in an attempt to make U.S.-flag cruise ships more competitive with foreign-flag ships, which offer gambling. President George Bush signed the law Monday. (AP)

Crack unions becam a series of strikes on Threeday disconting trans-

incomes policy.

Spanish customs agents stayed away from work for the second straight





By Edward A. The New Yorks Arabarat by I Bir and the new Market Committee the new Market Lands A

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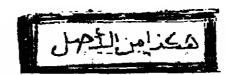
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Afghan Uses Anti-Islamist Battle Cry to Draw Aid From U.S.

"We have a common task, Afghanistan, the United KABUL - Abandoned by his former benefactors in Moscow and adrift in the new politics of the region, Afghanistan's president has made an impassioned appeal to the United States to help his country become States of America and the civilized world, to launch a joint struggle against fundamentalism," said General Najibullah, who then described what he thought would happen to his country if Islamic extremists took

"If fundamentalism comes to Afghanistan, war will pleaded for immediate economic and humanitarian assistance from Washington, which long backed the Afghan fundamentalist guerrillas fighting his government. He also promised that he would release four Afghan employees of the U.S. Embassy who were convicted of espionage in 1983. continue for many more years," be said, the rush of his words repeatedly overwhelming his translator. "Afghanistan will turn into a center of world smug-gling for narcotic drugs. Afghanistan will be turned into a center for terrorism."

The president has promised to support a UN plan to summon a wide spectrum of Afghans — including the Islamic fundamentalist guerrillas — to a gathering that would lead to an accord to end the civil conflict. But his call for immediate aid left open to question whether he wants Washington to extend assistance while he is still in power or after a UN-sponsored

transition from his government is irreversibly under General Najibullah has grown increasingly uneasy about the expected outcome of the UN process, which

In Washington, a senior State Department official said that the United States had long viewed General Najibullah as an obstacle to peace and for that reason felt that he should leave office, although that is a Icit that he should leave office, although that is a decision for the Afghans to make. The official, who asked not to be identified, said that General Najibullah's plea for funds notwithstanding. Washington already provides large amounts of aid from a humanitarian program administered from Pakistan.

After 13 years of war, waged by Islamic rebels against various leftist governments and the Soviet forces Afghanistan is a country in tatters. The wars of

forces, Afghanistan is a country in tatters. The years of conflict have driven 6 million refugees into Pakistan and Iran; prompted the country's educated classes have migrated to to Europe and America, and fractured the country along its already fragile ethnic

in a future Afghanistan as well as his awareness of his country's desperation.

almost certainly would mean his removal from office and the dissolution of his Watan, or Homeland Party, Union in December, Afghanistan's last source of asthe successor to the Soviet-inspired Communist Party sistance disappeared. General Najibullah found him-he once led.

In recent months, the UN peace plan has begun to

Pakistan, the principal benefactor of the Afghan guerrillas and the main conduit of Western arms to them, cut off its assistance in late January and said it was supporting the UN plan.

In doing so, Islamabad abandoned its insistence on installing a fundamentalist government in Kabul, seeking instead a government that could serve as a stable bridge to fruitful economic and political ties with the new Central Asian republics formed from the old Soviet Union. Many leaders in those republics are wary of Islamic fundamentalism.

Some of the fundamentalist guerrillas have confissures.

Some of the fundamentalist guerrinas have configured fissures.

With the withdrawal of Soviet forces in February 1989, virtually all Western nations abandoned their embassies here and ostracized General Najibullah's

Lawyer Fails to Trip Up

Mafia Informant's Story

By Arnold H. Lubasch

New York Times Service

raincoats and Russian fur hats.

ed as the boss of the Gambino

crime family, and said he and Mr.

Gotti met with the team of gunmen

in a park shortly before the slaying

their general assignments would be? Mr. Gotti's lawyer, Albert J.

"And you told the others what

"Yes," Mr. Gravano said Mon-

day on his third day of cross-ex-

amination in the racketeering-mur-

der trial in U.S. District Court in

"It was not a shock to you that

they came in white coats, was it?"

"It was a slight shock," Mr. Gra-vano answered, adding, "I didn't

know they were all going to be dressed alike."

Mr. Krieger suggested sarcasti-cally that he must have been "really

shocked then when you see the four

of them wearing Russian fur hats."

But Mr. Gravano simply replied, "They were all dressed alike."

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his story.

on Dec. 16, 1985.

Krieger, asked him.

Mr. Krieger asked.

Brooklyn.



AMERICAN TOPICS

Afghanistan's leftist coup of 1978.

By Edward A. Gargan

New York Times Service

a bulwark against the spread of Islamic fundamental-ism in Central Asia.

In an interview here, Major General Najibullah also

The Afghan president's praise for the United States and his attempt to enlist Washington in common cause against fundamentalism marked the sharpest

departure yet from the open hostility that has charac-

terized relations between Kabul and Washington since

His appeal reflected not only the loss of support from Moscow and the vastly changed politics of the

region but also his sense of uncertainty about his place

U.S. to Stop Issuing Israel-Only Passports

Under a mandate from Congress to end the practice of issuing passports valid only for travel to Israel, the State Department is abolishing geographically limited travel documents, The New York Times reports. Israel and South Africa have been the only two countries for which such passports were normally issued.

An Israeli visa or stamp in a passport creates obstacles to entering many Arab countries, and some other countries as well. Some African governments deny visas to people whose passports bear South African stamps. U.S. citizens were therefore able to obtain a second passport valid only for travel to one of those two

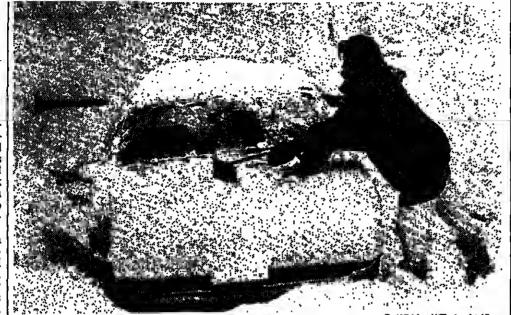
About People

General Electric's chairman, John F. Welch Jr., nicknamed Neutron Jack for his reputation of eliminating people while leav-ing buildings standing is now preaching corporate pacifism. In the 1980s, Mr. Welch crased 100,000 jobs at GE, leaving 284,000. Now, he says in the company's annual report, "we cannot afford management styles that suppress and intimidate." Even

ESCORTS & GUIDES

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MERCEDES



DIGGING OUT —A woman clearing off her car after 8 inches of snow fell in Denver. Other areas of Colorado were covered by 2 feet of snow as a blizzard swept the state on Sunday and Monday.

such action is not considered like-

ly. Mr. Scorsese underscored one

common practice; distorting the

meaning of scenes by compress-

ing them. He showed how the

closing moments of "Casablan-ca" had been compressed so that

so, the old steel is still there, Mr. Welch makes clear. He writes that managers must trust and respect their workers and be "open to ideas from anywhere," for GE will part company with them if they cannot."

Short Takes

Martin Scorsese, director of "Mean Streets," "Cabaret," "Taxi Driver" and others, has followed other Hollywood notables

Ingrid Bergman's poignant gaze when Humphrey Bogart says a farewell "Here's looking at you, in urging Congress to mandate that films that have been shortened, colorized or otherwise tamkid," becomes merely a glance. pered with for television be clearly labeled as such. Given the objections of the television industry and civil liberties activists,

A thoroughbred currently racing on East Coast tracks is named Iseveryhodyhappy. When the track announcer calls his name, the crowd roars in the affirma-

Arthur Highee

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ESCORTS & GUIDES

As someone who had already participated in eight murders before the Castellano slaying, the Princess Escort Service, 7 clays. Tel: 069 / 666 25 64. lawyer asked, did Mr. Gravano think that "maybe it's not the smartest idea in the world" to com-

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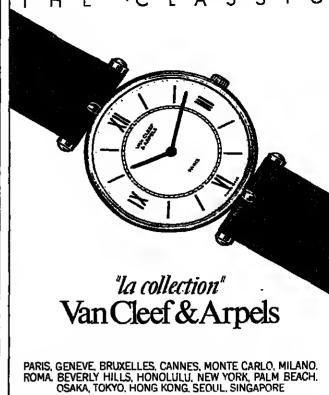
BANK REPRESENTATIVES

street while wearing such unusual clothing?
"I thought just the opposite," NEW YORK - A defense lawyer failed to shake the testimony of Mr. Gravano retorted. "I thought it Salvatore Gravano that the four gunmen who killed the Mafia chief-

mit murder on a busy midtown

was pretty smart if they all looked alike. It would be very, very hard to tain Paul Castellano all wore white LD, them when everybody had the same exact hat and the same exact Mr. Gravano, a Mafia turncoat jacket, and the confusion of sometestifying as the prosecution's main thing like that happening — thought it was actually smart."

witness against John Gotti, stuck to The trial was adjourned until He recalled planning the murder of Mr. Castellano, whom he depict-



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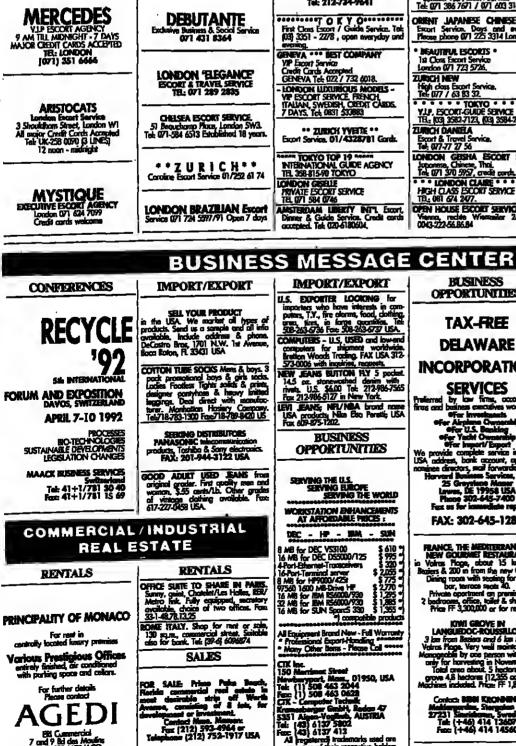
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MESSAGES



BRUSSELS - The United

States and the European Community agreed Tuesday to coordinate

the possibility of completing diplo-matic recognition of breakaway re-

publics by early April.

independent in January.

cerns about these were resolved.

recognizing Croatia and Slovenia because of concerns that this would

harm peace efforts. He said the two sides had "disagreed agreeably."

peacekeeping troops.

A Colonel Paunovic of the Yugoslav Army, left, greeting Colonel Mohammed Abdel Cadar, head of a United Nations team that arrived Tuesday in Belgrade. Advance teams of the UN forces began preparing the way Tuesday for the deployment of 14,000 UN troops.

EUROPE: NATO Welcomes Ex-Soviet States in a Military Partnership

(Continued from page 1) participate in military planning sessions. France is not expected to attend when defense ministers of the cooperation council meet next month to discuss the military implications of the plans approved Tues-

But Eastern representatives expressed satisfaction with the startling transition Tuesday toward close military cooperation, which will be accelerated as new funds are invested in building up the East-West security relationship.

This was more than a meeting of erstwhile enemies," said the Russian foreign minister, Andrei Kozvrev. "Our countries now share

certain values as friends and may country's ultimate goal is to join soon become allies in maintaining NATO as well.

The cooperation council was estheir summit meeting in Rome last November. It was designed to build new bridges with their old enemies while stopping short of offering full membership in NATO.

Some of the Eastern states are urging to he allowed in as full members of the alliance as quickly as possible in order to anchor their connection with the West. Czechoslovakia, Poland and Hungary have asked to be accepted, and President Boris N. Yeltsin of Russia said his

Mr. Wörner, expressing a view that Mr. Baker later said he fully tablished by President George endorsed, declared that such a pos-Bush and other NATO leaders at sibility was not being excluded but it was premature to discuss that step now.

> The council's first meeting was held here in December when NATO foreign ministers were joined by their counterparts from the Soviet Union and eight Fast European states. Following the dis-solution of the Soviet Union, all 11 former republics were invited to join the council except Georgia. It is expected to become a member

One of the council's purposes is to ensure that the terms of a treaty on conventional arms and troop reductions in Europe negotiated between NATO and the defunct Warsaw Pact are still carried out.

Foreign Minister Hans-Dietrich Genscher, whose government pressed strongly for EC recognition of Croaci and Slovenia, said the U.S.-EC decision to coordinate The ministers vowed Tuesday to put the treaty into force by the time that a meeting of government lead-ers from countries in the Conferpolicy would have a stabilizing efence on Security and Cooperation in Europe takes place in Helsinki. fect on Yugoslavia.

The treaty once seemed in jeop-ardy because of persistent discord The EC president, Jacques Delors, said the Community might lift economic sanctions against Serbia, the only Yugoslav republic now targeted in this way, if Belgrade ended its own economic restricamong the former Soviet republics over how to divide up the remain-ing forces, but Mr. Kozyrev as-sured reporters that he believed the dispute would be resolved soon. tions against other republics.

U.S. and EC Far Right Gains Momentum Joining on Among the Frustrated French Yugoslavia

fed up with the political establishment, angry over tales of corruption, nervous about rising immigration and worried about losing jobs and control of the

nation's destiny. policy on Yugoslavia and held out Jean-Marie Le Pen, the leader of the extreme-right National Front, exudes confidence as he contemplates the kind of breakthrough in important regional elec-tions this month that his party has been waiting to A joint statement said the Unitachieve since its birth two decades ago.

ed States would give "rapid and positive consideration" to recogni-"The pendulum of history is swinging in our direc-tion," be said. "For many years, world politics was dominated by notions like internationalism and sotion requests by Croatia and Slovenia. The EC recognized them as cialist utopias. Now it is being shaped by concerns like order, nationhood and family." The statement, issued after talks

between Secretary of State James A. Baker 2d and EC foreign minis-Across Western Europe, voters have turned in growing numbers to the extreme right to express anxiety and insecurity about the future. More than anything ters, said the two sides would give they seem to fear that their societies will not be able to positive consideration to recognition requests by Bosnia-Herzegovi-na and Macedonia once EC consustain unprecedented levels of postwar prospetity and benefits against the hordes of have-nots from Northern Africa and Eastern Europe who are knock-Mr. Baker said at a press confering on the door.

ence that it was the right moment In Belgium and the Scandinavian countries, farright parties have recently somed electoral break-throughs by embracing xenophobic and anti-estab-lishment platforms pioneered by the National Front. for the two sides to coordinate their policies on Yngoslavia, given the imminent deployment of UN In Germany, a vocal neo-Nazi movement has attracted a lot of attention because of its attacks on immi-He said Washington had not fol-lowed the EC's lead at the time in grants, but not many votes.

But in France, where Mr. Le Pen's party has evolved into the largest and most influential extreme-right political organization in Europe, the far-right phe-nomenon is poised to acquire dramatic momentum if the National Front should fulfill polling predictions by capturing more than 20 percent of the vote in Lyon, the second-largest city, and as much as 30 percent in such important regions as Provence-Alpes-Côte d'Azur in the south.

Voters are disenchanted with the governing Socialists and unimpressed by the center-right opposition.
Only the far right, with its anti-immigrant platform, and the ecologists are showing signs of a surge in electoral support.

"We can no longer be considered just an accident in French political life," Mr. Le Pen said in an interview. "We are succeeding in winning over new voters, while the other parties are losing them. That's what they

NOW

Alarmed by the resonance of Mr. Le Pen's message LYON — The national mood for his message has rarely, if ever, been more propitious. The French are mize a grumpy, disillusioned electorate with a frighten. ing portrayal of a xenophobic demagogue who would force 4 milion Arab and African immigrants out of the country under the guise of giving France back to

Bernard Tapic, a Marseille tycoon and ally of President François Mitterrand who is running his Socialist backed "Energy South" candidates against the Pront

in its southern stronghold, calls Mr. Le Pen "a remear nated Nazi" who will use any means to secure power if he does not win at the ballot box. Prime Minister Edith Cresson has also lashed out at Mr. Le Pen and what he represents, saying that voters should remember what kind of country would result if

his party achieved a significant role in regional and nicipal institutions Under the pretext of ensuring civil order, socialist and conservative mayors alike have sought to prevent the National Front from using public halls for their rallies. Several meetings of the far-right party have

heen disrupted by protesters. Mr. Le Pen has seized upon these incidents to depict himself and his party as victims of undemocratic forces who are trying to prevent the public from hearing his political messa

"This is nothing but a plot against the spirit of freedom and democracy," Mr. Le Pen said after he was prevented again Monday from addressing a raily in Lyon because the conservative mayor, Michel Noir. barred the National Front from a hall.

The National Front now holds 14 seats in the European Parliament: 10 French members, 3 Germans and a Flemish representative. Only one National Front member sits in the French parliament, but the party may pick up several seats in legislative elections next year if it does as well as expected in the vote. Mr. Le Pen employs an evangelist's style on the

stump, using chip-on microphones that allow him to roam a stage and establish better contact with in audience than he would from a podium. But it is the message that his supporters come to hear: the pugnacious defense of national heritage, the

sty digs at foreigners, minorities and Jews that appeal

sly digs at foreigners, minorines and Jews that appears to overt or latent prejudices.

Mr. Le Pen dismissed as "a calumny" the frequent charge that he is racist or anti-Semitic.

"We have members in our party who are Arabs or Jews, and this poses no problem for us," he said. "But then, do I have to marry a black homosexual to prove that I am not a racist?" — WILLIAM DROZDIAK

LENIN: **Time Out for Gorbachev** Demon as Trophy On His Visit to Germany

(Continued from page 1) given much thought to the problem of how to maintain the dead Bolshevik in the style to which he has

"I don't think my wife would allow me to keep Lenin at home,"
Mr. Bevill said by phone from
Houston, where he works for an investment firm, "It wouldn't go with the furniture. Besides, our home is not big enough."

The top bid, \$27 million, came from an amateur historian in Minnesota who said he wanted to help the Kremlin raise "much-needed foreign currency." The anthor of the bid, whose name was withheld at the request of the Security Ministry, demanded a reply to his proposal in English "as neither I nor anyone I know speaks Russian." He could not be reached for com-

BONN - Mikhail S. Gorbachev, the president without a country, has

become a man without a watch - and the police are looking for an elderly German who they believe made off with the timepiece as the former Soviet leader was shaking the hands of well-wishers.

The police said Mr. Gorbachev's gold watch fell off his wrist as he mingled with crowds in Gütersloh in northwest Germany. A witness said

he saw an elderly man pick up the timepiece and pocket it. Mr. Gorbachev was in Gittersloh for talks with his German publishers.

Bertelsmann. He arrived March 4 on an eight-day tour and has been been njoying a hero's welcome Perhaps nowhere else in the world is Mr. Gorbachev as popular as in Germany. Most Germans believe that without his help their country

would probably still be divided. "The Germans, and especially myself personally, have not forgotten and will never forget what Mikhail Gorbachev did for us," Chancellor Helmut Kohl said in his welcoming speech.

"I am happy to be here with my old partner and good friend Helmat Kohl," Mr. Gorbachev replied. "When I was thinking about making my first trip, I decided it should be to Europe, and when I thought of Europe,

I knew that it must be to Germany."

The visit here is Mr. Gorbachev's first trip outside Russia since he lost

SCUDS: Cargo Ship Eludes U.S. Navy to Reach Iran

allowed to continue after declaring its cargo as steel and drilling equipment.

"But again, as is the case with the other ship, we can't be certain of what the cargo is," Mr. Williams

The failure of the navy to find the North Korean ship was puzzling. The Dae Hung Do had been spotted in the Indian Ocean last week, officials said, and tracked intermittently since then.

To reach the Iranian port, it had to pass through the Strait of Hormuz, as narrow as 32 kilometers (20 miles) in places and presumably readily monitored by spotter aircraft. In addition to the Ingersoll, the navy has a five-ship

carrier battle group between the Arabian Sea and the Gulf of Oman, which is just outside the Gulf.

"But again, as is the case with the other ship, we can't be certain of what the cargo is," Mr. Williams

Another U.S. military official, who asked not to be identified, said the Iran Salaam had been picked up by intelligence sources on March 2 as it steamed through the Strait of Malacca, which connect the South China Sca with the Indian Ocean.

Navy officials said this week that in addition to the Ingersoll, their assets in the region include U-2 surveillance aircraft and a five-ship carrier battle group between the Arabian Sea and the Gulf of Oman, which is just outside the Gulf. A Defense Department offi-cial, who spoke on condition that he not be identified,

(Continued from page 1) said the navy had made at best a hai find the vessel.

"Had the tasking gone out to the admiral out there to muster all his assets and intercept this ship, then it would have been intercepted," the official said. But another Pentagon official said the navy had made a sincere effort to find the vessel. "In the dark if

it's not emitting signals, these things can happen."

■ Not the 'Highest Priority'
Mr. Williams declined to characterize the inability to find the Dae Hung Ho at sea as "a failure," news agencies reported from Washington.

He argued that the search for the ship was not the "highest priority" for navy vessels in the region. "We were aware of the ship, curious about where it was going, but there was a limit to what we could have

U.S. officials say they have little authority to divert a vessel containing cargo bound for Iran or Syria.

Mr. Williams said U.S. officials "don't know for certain" what cargo the Dae Hung Ho was carrying nor would he say whether it had begun to unload any

A senior Pentagon source said the vessel was "just sitting" in waters ontside Bandar Abbas and had not

beginn to unload cargo.

The ship apparently hugged the coastline off the Strait of Hormuz to reach the Iranian port, Mr. "If the Dae Hung Ho was now sitting at a port in Iraq, I would consider that a failure," he said.

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Elephant Trade Ban Sags Under Pressure

By T.R. Reid

Washington Past Service

KYOTO, Japan — The global ban on trade in African ivory and other elephant products seemed to be in danger Tuesday as southern African nations threatened to renew sales of elephant meat and hides to enhance their economies.

The threat came after delegates to the meeting of the Convention on International Trade in Endangered Species rejected proposals to permit elephant-product trading by countries with weak economies but relatively large herds. After it became clear that their effort to win global approval for controlled sales would be rejected, delegates from Zimbabwe, Botswana, Namibia and Zambia said they would "reconsider" their

participation in the world trade ban.

"We had assumed that the countries that manage their elephants well would be rewarded," said a Botswana delegate, Ponatshego Kedikilwe, speaking for the group. "This is not to be the case."

Therefore, be said "we will consider whether we should renew trading."

He added, "We have to consider the costs and benefits of staying in the treaty.

The nations had offered a compromise plan in which they would have respected the global ban on ivory if they were allowed to sell elephant meat and hides. The decision not to relax current controls on elephant trade came

southern African countries' proposal. As soon as the U.S. position was announced, it became clear that no change could pass. The debate over the elephants was the most controversial item on the long agenda facing delegates to this global convention, which convened in Kyoto last week.

after the United States announced that it would not support the

German Ouits Politics Over Role In Executing Jews

Compiled by Our Staff From Dispatches POTSDAM, Germany - A prominent Eastern German politi-cian quit politics Tuesday after admitting that he had taken part in the execution by firing squad of Ukrainian Jews in World War II.

Gustav Just, 70, announced he was quitting as deputy for the So-cial Democratic Party in the Brandenburg parliament "in order to avoid damage to the party." On Monday, Mr. Just resigned as

chairman of the committee writing the new state constitution. He admitted that, as a 20-year-old soldier in the German Army, he was part of a firing squad that executed six Ukrainian Jews in 1941. He said he had been following orders.

The Christian Democratic Union on Tuesday demanded the resignation of the state justice minister and the state premier, accusing them of having long-standing knowledge of Mr. Just's past.

Justice officials say Mr. Just can no longer be prosecuted because the 1941 shootings fell under a stat-ute of limitations. (AFP, Reuers)

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REGRING WARM-UP -Grow, while waiting for his

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By Patrick E. Tyles New York Turner Service WASHINGTON — The Pentag and in which no collection of a saled to become a rival refle power in the American military modeline a robust mission for pur Cold War era.

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NEWS ANALYSIS lid Charry's signature, the Bush a new to with a new strainal allies and with the E

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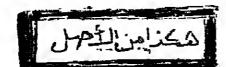
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Proposed Global Missile Shield Can Track Anything, but Lacks Political Vision

By Joseph Fitchett mational Herald Tribune

PARIS—For once, a point man for the Bush administration agreed with his French hosts: Washington is failing to come up with a cogent rationale for the space-based anti-missile system, GPALS, that offers a technological fix against mounting threats of nuclear prolifera-

Winding up a tough day of talks trying to sell the U.S. idea last month in Paris, Henry Cooper, the American delegation leader, candidly conceded that evening at e dinner party that any hardware problems are dwarfed by the political challenges facing GPALS, or Global Protection Against Limited Nuclear Strikes.

A less ambitious version of the Reason administration's controversial Strategic Defense Initiative, GPALS offers a quantum leap be-

youd the Patriot missiles that operated against Iraqi Scuds during the Gulf War.

Anywhere on the planet, e missile launch will be spotted by GPALS' space-based detectors in time for ground-based interceptors to knock

out the incoming strike.
This nonnuclear defensive system would make it impossible for a nuclear newcomer to expect to hit e target enjoying U.S. protection. A force big enough to overwhelm the GPALS defensive shield could only be built slowly, with test firings that the West would detect in time to confront the potential threat.

Even if GPALS works as advertised, however, critics challenge the Bush administration to justify the cost of about \$5 billion e year, even after the system is operational, presumably late

Their first question is: What countries are

Issues of Cost and International Cooperation Make U.S. System a Tough Sell likely to threaten the West in terms of ballistic missiles that GPALS can counter? The system

offers little defense against short-range missiles fired from submarines and none against a nuclear "smitcase" bomb smuggled into cities. How, critics ask, can other industrial countries be expected to join GPALS as political co-

New Nuclear Politics

sponsors and financial contributors when Washington objects to sharing the system's key technologies?

Winning allies' confidence implies inventing a command-and-control system that can simul-taneously safeguard U.S. secrets and give other partners full instantaneous access to GPALS electronic picture of missile activity. That is a tall order, technically and politically, in the light of allies' squabbles over recomnaissance photographs in the Gulf War and over arrangements for intelligence-sharing in a proposed new electronic air-battle control system for

Finally, skeptics ask, what overarching political vision can be devised for GPALS in order to lend it international acceptability?

Already opponents denounce the system as a new form of Western intervention that protects the existing nuclear monopolies and denies de-veloping countries any chance of acquiring

credible missile systems for their own security. GPALS' supporters acknowledge that the defensive system can et best provide only e partial answer. In contrast, SDI's clear-cut vi-sion of a missile-proof electronic bubble over the United States promised to decisively tip the superpowers' arms race.

This post-Cold War equation - fundamental uncertainties with only partial answers — is typical of the intellectually messy nuclear politics troubling the United States, Europe and

Officials in these countries say that prolifera-tion, far from being simplified by superpower cooperation, turns out to require a complex package whose elements can be hard to reconcile — for example, defensive weaponry may complicate new kinds of arms control.

That is not all, according to Representative Les Aspin, Democrat of Wisconsin. He urged officials at a recent international meeting in Germany to decide urgently if - and if so, in what circumstances — they would intervene militarily against a country suspected of illicitly building nuclear weapons.

For Washington, GPALS offers the most effective centerpiece, a U.S. official says, be-cause "it is an overall deterrent that can reduce the dimensions of proliferation and make it might be dissuaded if they had to reckon with a global defense system that astronomically muloplied the costs of building a strike force and the risk that the huge investment would prove

In the last resort, e GPALS shield would offer insurance in the event that international controls proved ineffective and e rogue missile force materialized with nuclear, or chemical,

British and French officials say privately that Enropean countries, which could be reached by medium-range missiles fired from North Africa, will eventually feel politically compelled to build defenses and therefore turn to the U.S. program.

Because the questions are tough and the answers expensive, a British official said, "the risk is that European leaders will delay too long and start sounding like the old Nonaligned Movement, carping about U.S. actions they

France publicly opposes GPALS, arguing that it will sharpen divisions between the West and developing countries. French objections, many officials say privately, are grounded in less high-minded considerations, essentially the fear that GPALS might someday be capable of neutralizing France's nuclear force de frappe. Such a neutralizing effect would carb France's credibility in θ crisis, perhaps in the Middle East, where Paris and Washington do not share

President, François Mitterrand of France is hable to be discomfitted by signs that Russia is interested in GPALS, a shift that undermines French arguments that the U.S. plan could sour the outlook for postwar cooperation with Mos-

Despite lingering mistrust, a government adviser in Moscow said, most of the Russian military establishment "is fascinated by the idea of working with the West, particu getting exposure to modern Western tech-niques, because they see the future threats com-ing from China and the Middle East."

Moscow hopes to buy into GPALS with its own anti-missile technologies as components, but Washington can expect to sell anti-missile protection to enough countries for the system eventually to become self-financing, experts

Instead of better hardware, many U.S. strategists maintain that the West's nuclear interests can be best served by sweeping new arms-control measures to reduce tensions.

Since anti-proliferation efforts are bound to appear discriminatory because developing countries do not have nuclear arms, the West needs to set e disarmament example that sends a credible message that nuclear weapons are a diminishing force.

Arms control advocates want Washington to revive the idea of working toward the climina-tion of ballistic missiles. Advanced by President Ronald Reagan and President Mikhail S. Gorbachev at their summit meeting in Reykjavik in

1986, the plan went nowhere because the two leaders quarreled over SDL

But that commitment which alarmed the allies at the time, today would give the West strong leverage in pressuring other countries to renounce these long-range weapons — perhaps by forging e treaty on missiles similar to the Nuclear Nonproliferation Treaty.

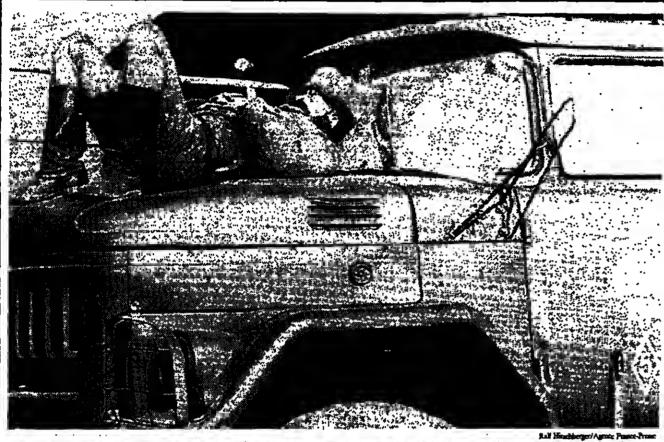
That agreement could put muscle into international efforts to ferret out clandestine nucle-

ar facilities. Ultimately, however, all of these measures may be inadequate to stop e lone secret laboratory from producing a nuclear suitcase bomb. That contingency raises the question of whether the West would act to knock out the program, using conventional weapons to evoid radioactive fallout.

Such situations are riddled with ambiguity. Israeli warplanes crippled Iraq's Osirak reactor in 1981, but it took e decade, when the Gulf War's aftermath confirmed Baghdad' nuclear ambitions, for world opinion to agree that the Israeli strike had prevented Iraq from getting the bomb sooner.

Consider the options right now in Algeria, where the West is alarmed about a suspect nuclear reactor and yet hesitant to take any action that might antagonize Islamic fundamentalists. So Algeria continues building the reactor — provided by China and now ringed with anti-aircraft defenses — that experts say is designed for a nuclear weapons program. Islamic extremists will inherit the reactor if they succeed in their bid for power.

When the missiles emerge from the sand, it



PRE-SPRING WARM-UP - A soldier of the Commonwealth of Independent States napping in the sun Tuesday in Weimar, Germany, while waiting for his truck to be loaded. Troops of the former Soviet Union continue to pull out of Eastern Germany.

State Dept. Disputes CIA's Korea Stance

By Elaine Sciolino

New York Times Service WASHINGTON - The State Department is disputing the assessment by Robert M. Gates, the director of central intelligence, that North Korea is on the verge of becoming e nuclear power, according to senior Bush administration

The issue, which has been debated vigorously for months, but out of the public eye, was disclosed after Mr. Gates told the House Foreign Affairs Committee late last month that North Korea could have a nuclear weapon within a few months to a couple of years.

Much of the State Department bureaucracy believes that there is insufficient hard evidence to make such a prediction and that on the basis of North Korea's industrial capability, it needs two years or more to build a nuclear bomb. A number of senior administra-

tion officials said they were stunned and irritated that Mr. Gates had taken such a hard line at a crucial diplomatic juncture.

The White House and State Department have tried to use what officials call "diplomatic engagement" to press North Korea into following through with its accord ed installations on the peninsula cessful test in June 1991.

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and with its pledge to allow inspections by the International Atomic Energy Agency.

"This is e classic case where the CIA and the State Department have very different perspectives, said an administration official who follows proliferation issues.

"The CIA has to be absolutely certain that if anything bad hap-pens they predicted it first, so that it cannot be accused of a repeat of what happened in Iraq. The State Department is responsible for solving the problem diplomatically, and the natural inclination is to say that there is still sufficient time to solve this problem."

A senior State Department official called Mr. Gates's prediction

"the absolute worst-worst case analysis."

"The more reasonable, middleof-the-road-assessment is that you're still talking about several years," he said.

Pentagon officials are also divided. The Defense Intelligence Agen-cy generally shares the CIA's view and some senior Pentagon officials called Mr. Gates's prediction too

scribe North Korea as more impenetrable than Iraq, whose vast nuclear arms program was revealed only through intrusive United Nations inspections after Iraq's defeat in

say that predicting when North Korea will have a nuclear weapon is a useless exercise. The State Department and the CIA, for example, are relying on the same data but drawing different conclusions.

■ North Rejects Demands North Korea on Tuesday rejected new demands by South Korea that a timetable be set for inspecoons of the North's nuclear facilities, The Associated Press reported U.S. intelligence officials de- from Scoul

Seoul officials said the standoff threatened two peece accords adopted by the two sides three weeks ago, It was the sixth round of talks on nuclear issues, and the two Many administration officials day.

Fears Grow in Japan Over Missile's Reach

Agence France-Presse

TOKYO - There is growing concern in Japan about North Korea's secret development of e new

missile capable of reaching western Japan.

The new missile, called the Rodong No. 1, has a 1,000-kilometer (600-mile) range and is capable of striking the cities of Osaka, Kyoto, Hiroshima, Fuknoka and Kagoshima, according to a Japanese military

Intelligence agencies confirmed the existence of the with the South to ban nuclear-relat- new missile after North Korea carried out an imsuc-

The Japanese Defease Agency reported in July that it "appeared" North Korea was developing such a weapon. An official at the agency said Tuesday that nothing had happened to change that assessment,

The missile is thought to be capable of carrying a nuclear payload with a destructive power half that of the atomic bomb dropped by the United States on Hiroshima in August 1945.

"Pyongyang's nuclear capability remains one of Japan's major concerns," Sohei Miyashita, director-general of the Defense Agency, said recently.

Pentagon's 'No Rivals' Plan Draws Fire

By Patrick E. Tyler New York Times Service

WASHINGTON — The Pentagon's draft policy statement that foresces a one-superpower world in which no collection of allies or foes is allowed to become a rival reflects intense pressure in the American military establishment to define a robust mission for itself in the

Should this draft policy be issued this mouth to the military chiefs under Defense Secretary

NEWS ANALYSIS

Dick Cheney's signature, the Bush administra-tion will find itself at odds with a number of its international allies and with the Democratic majority that controls Congress.

And, perhaps more problematical for the president, the Pentagon vision of the new U.S. role sharpens the debate within the Republican Party. Patrick J. Buchanan, who is challenging President George Bush for the nomination, has shed out at the Pentagon prescription for the United States' becoming the ultimate guarantor of world security.

"This is e formula for endless American intervention in quarrels and war when no vital interest of the United States is remotely enaged," Mr. Buchanan said Monday. "It's virtually a blank check given to all of America's friends and allies that we'll go to war to defend

Mr. Buchanan called on Mr. Bush to repudiate the draft document. The White House was silent on the matter, and a State Department spokesman, Richard A. Boucher, said he would not comment on an internal Pentagon docu-

The Pentagon spokesman, Pete Williams, on Monday characterized the document as a "low level" draft, but defended its contents. He said the statements were very similar to public statements and congressional testimony by Mr. Chency and General Colin L. Powell, the chairman of the Joint Chiefs of Staff.

Democratic reactions to the draft document were as strong as those from Mr. Buchanan on the Republican right, indicating that Mr. Buchanger's opposition converges with Democratic calls for greater reductions in military spending and for greater collectivism in international security.

Senator Joseph R. Biden Jr., Democrat of Delaware, a member of the Foreign Relations Committee, said he agreed with some of the objectives stated in the policy draft, like combating the proliferation of weapons of mass The problem, he said, was that "the Pentagon

vision reverts to an old notion of the United States as the world's policeman - a notion that, not incidentally, will preserve a large de-He criticized what he termed was an inappro-

cana, e global security system where threats to

stability are suppressed or destroyed by U.S. military power. As an alternative strategy, Mr. Biden sug-

gested that the United States pursue "collective power through the United Nations," an option that is effectively rejected by the Defense Department draft.

Among Democratic candidates for president former Senator Paul E. Tsongas of Massachusetts has most pointedly addressed the question of whether the United States should take an overarching tole in world security.

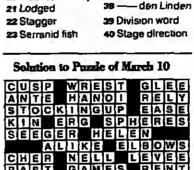
Mr. Tsongas says he would pursue a policy not of Pax Americana, but of Pax Mundi, under which collective security would be a matter of equitable risk-sharing and burden-sharing

George Stephanopoulos, an aide to Gover-nor Bill Clinton of Arkansas, said the first reaction to the Pentagon document was that it seemed to be another attempt "to find an excuse for big budgets instead of downsizing."

John D. Steinbruner, director of foreign poli-

cy studies at the Brookings Institution and an advocate of significant reductions in the mili-tary budget, said that while many of the goals in the policy statement were landable, its charvinstic tone might prompt allies "to challenge us in terms of military procurement."

"People will develop capabilities designed to offset ours," he said, especially if the United States takes a position, as the draft does, that no collection of nations can aspire to regional dominance because that would put them on the priate Pentagon instinct to erect a "Pax Ameripath to global rivalry with the American super-



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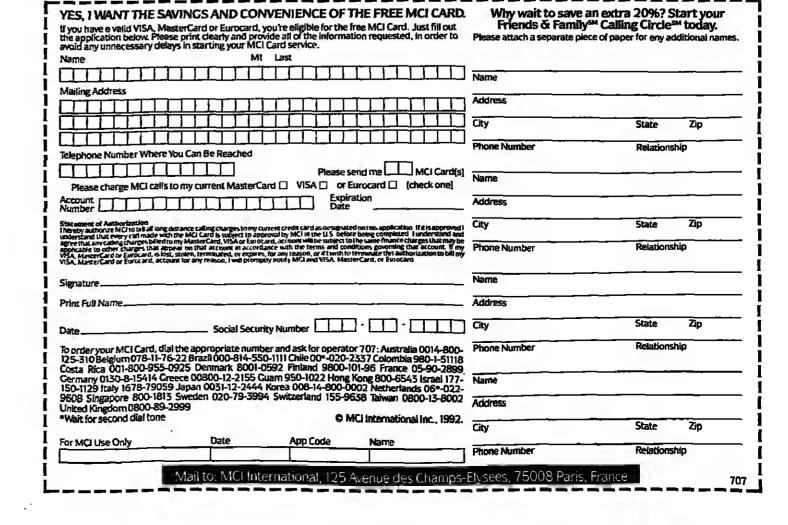
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Iraq Is the Place to Start

den weapons. It is crucial that the Security Council, in response, demonstrate the stamina and determination to complete the job it has begun. It has to insist on the fulfillment, to the letter, of the resolution that ended the fighting in Iraq nearly a year ago.

The immediate issue is equipment that makes missiles. The United Nations' inspectors have ordered the Iraqis to destroy it, as the resolution requires. The Iraqis are resisting, arguing that it can be converted to civilian use. True, and it can be converted back to producing missiles. This dispute takes place at a point in the inspection process at which Iraq has destroyed all its declared missiles but is suspected of having many more hidden away. It has destroyed some of its nuclear facilities, but there is evidence of others still not located by the inspectors. It has turned over chemical weapons to the inspectors, but whether it has turned over all of them is another question mark. The UN inspectors have made great

progress, but they still have a long way to go.

If Iraq continues to resist the United Nations, it leaves the Security Council with no choice but to tighten the sanctions further. There are many possibilities. Iraq has some money in banks abroad, where the United

Iraq is now going to try to persuade the Security Council to relax its hunt for forbid-support UN relief operations in Iraq? How

- THE NEW YORK TIMES.

'America Only' Is Silly

In the wake of the Cold War, George Bush calls for America to take its place in a new world order, the Republican challenger Patrick Buchanan insists on a policy of America first - and the Pentagon now proclaims a global defense policy of America only. The go-it-alone proposition is silly, the consequence of straining to justify extravagant military spending, and remote from the president's known internationalist. views. Then why on earth does the administration allow the Defense Department alone to define the terms of national debate on U.S. strategy after the Cold War?

How does Secretary of State James Baker react to the idea of America bestriding a newly unipolar world? Where does Brent Scowcroft, the national security adviser. stand? What does the president say? Pentagon officials are right that these issues demand discussion — but not just from their perspective.

The propositions are made in a Defense Policy Guidance draft driven by the need to justify bloated budgets. But it is foolish, if only for financial reasons, to crow about America as solo superpower. And it is downright perverse to affront allies who dare to "aspire to a greater role."

The Gulf War exemplified the opportu-

nity for new coalitions, involving money and fighting forces. But not to the Pentagon planners. "We will retain the preeminent responsibility," they say, "for ad-dressing those wrongs which threaten not

about a ban on flights by Iraqi aircraft?

But if other kinds of pressure fail to induce better cooperation, the Security Council will have to order the bombing of the missile factories. That prospect, Iraq needs to understand clearly, is at the end of the road that it is now following.

The Security Council's policy toward

Iraq will set, one way or the other, an enormously influential precedent for worldwide control of the most dangerous of arms - nuclear and chemical weapons and missiles. As a reminder that Iraq is not the only source of concern, a North Korean freighter reportedly carrying a cargo of Scud missiles for Iran and Syria is nearing the Gulf. The present moment is the most promising since World War II to establish enforceable rules over these weapons. Un-til now, countries trying to evade the rules have been able to play one superpower off the other. But now all of the world's major governments, with the single exception of China, are working together. Together, they have the power to stop the spread of these most massively destructive of arms. Iraq is the place where they now have to demonstrate that power.

only our interests but those of our allies or friends, or which could seriously unsettle

international relations." To almost everyone else, the implosion of the Soviet Union suggests the need for many fewer American troops in Europe and more responsibility for Europeans in defending themselves. But not to the Pentagon planners. They insist, "We must seek to prevent the emergence of European-only security arrangements which would undermine NATO. Taken together, the Gulf War and the

Soviet collapse offer a new opportunity to share more widely the responsibility for keeping the peace. But not to the Pentagon planners. "The U.S. must show the leader-ship necessary to establish and protect a new order that holds the promise of convincing potential competitors that they

need not aspire to a greater role."

Even the planners have trouble conjuring up a revived Soviet threat "for many years to come." But they nevertheless insist on readiness to "reconstitute" forces, should "a global threat" re-emerge. That is sure to preserve much more of the military-industrial complex than is needed.

The Pentagon's propositions are worse than self-justifying. They could well be selfdefeating, apt to arouse the worst fears of distrustful Russian nationalists. In short, for America to go it alone would be obtuse, expensive and dangerous. The administration better say so soon.

-THE NEW YORK TIMES.

Courage to Make Peace

The Begin-Sadat Way

Menachem Begin, who died on Monday, transformed Israel in two important ways. Fifteen years ago he led the right-wing Likud bloc to triumph, ending 30 years of Labor Party dominance and shifting the valance of Israeli politics. Months later, he boldly grasped the olive branch offered by Anwar Sadat of Egypt. He agreed to trade the land of Sinai for the peace of Camp David, thus securing Israel's first — and only — peace treaty with an Arab neighbor.

Mr. Begin's achievements have special rel-

evance this year. His political heir, Yitzhak Shamir, seeks to extend Likud's political mandate in elections this June. The winner, Mr. Shamir or his Labor rival Yitzhak Rabin, has a historic opportunity to extend the Camp David formula at U.S.-sponsored peace talks. For the first time, Israel is meeting face to face with all its Arab neighbors as well as Palestinians to discuss recognition, autonomy, borders and peace.

Menachem Begin left office as he came to it, an unapologetic hawk. A lifelong exponent of the Greater Israel philosophy of

A Historic Figure

It was difficult, even at moments when be was at his most vexing and pugnacious, not to harbor a certain admiration for the integrity of Menachem Begin. In an age — was there ever any other? — when so many politicians changed position in the slightest breeze, the former Israeli prime minister represented a rare constancy and devotion to personal principle. The odds were almost always against him, but that never diminished his ardor to do what he considered right for his people. His style was that of another period and place, but what he de-

livered was quintessentially of his time. His role in creating Israel in 1948 is still a matter of controversy, as many critics in Israel and elsewhere are still reluctant to credit his leadership of an underground movement against the British, and his sometime terroristic activity, for the birth of the Jewish state, But Mr. Begin himself was never in doubt that his Holocaust-learned readiness to fight for his Zionist beliefs tipped the balance. In this instance, as was his habit, he left the compromising to others. A turn of the political wheel finally brought Mr. Begin and Likud to power in

Vladimir Jabotinsky, be annexed the Golan Heights, accelerated Jewish settlement in the occupied West Bank, bombed Iraq's experimental nuclear reactor and launched a gratuitous war against Lebanon. Soon after that war, with its heavy Israeli casualties and unsatisfying conclusion, he stepped down. In retirement he insisted on a private, almost reclusive life. Did he regret following the hawkish advice of his defense minister. Ariel Sharon? He never said.

Nor did he say much about the current peace talks. But significantly, Israeli and Palestinian delegates both come to these meetings on the basis of his original autonomy plan embodied in the Camp David treaty. For now, at least, Israeli leaders are not being asked to give up any West Bank land. only to concede Palestinian political rights. Still. Mr. Shamir has barely budged, instead he threatens the talks with deliberate military provocations. Palestinian delegates have turned uncompromising as well. What is sorely needed is the courage of Menachem Begin and his Egyptian counterpart,

Anwar Sadat — the courage to make peace. -THE NEW YORK TIMES. 1977. Egypt's Anwar Sadat found him almost terminally prickly — although be did have his courtly side — but also reliable and strong enough to fashion, with Jimmy Carter's help, the first Arab-Israeli peace agreement. Thus did a rigid radical right-winger accomplish an immense strategic feat, neu-

through four wars over nearly 30 years. In 1982, Menachem Begin conducted, or at least let loose, the invasion of Lebanon that in its bloodiness and inconclusiveness severely strained his relations with the United States and led to his stepping down in the following year. He fought the war to crush the threat posed by Palestinians struggling, as be himself had earlier struggled, to claim a state on the land contested between them. Mr. Begin never understood that his goal of annexing the West Bank with its predominantly hostile Arab population was consis-tent neither with obtaining full peace for Israel in its region nor with maintaining full democracy in the Jewish state. Still, his contribution in helping to start negotiations between Israel and its hostile neighbors was

tralizing Israel's most powerful foe, that had

cluded Israel's liberal Labor establishment

enormous and historic. - THE WASHINGTON POST.

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A Sickness That Real Leaders Would Be Curing

WASHINGTON — The cover of Sports Illustrated recently ran a headline next to a picture of Kristi Yamaguchi, the figure skater who had just won an Olympic gold medal, stating: "American Beauty," A week later, a headline in Business Week said: "To Marketers, Kristi Yamaguchi Isn't as Good as Gold."

You would think it would be just the opposite. As the story in Business Week said, Miss Yamaguchi is "red-het" thanks to her Olympic charmonchi is "red-het" thanks the same thanks the

As the story in Business Week said, Miss Yama-guchi is "red-hot," thanks to her Olympic championship; she's also "lithe, pretty and telegenic."
But, unlike her Olympic predecessors, she is not even close to becoming big marketing material. According to her agent, "Kristi has no offers yet," apart from a cover picture on Special K cereal boxes and a handful of personal appearances. Coke, Pepsi, NutraSweet, Evian, Ray-Ban — all have expressed mild interest, but no big plans. Business Week comments: "Is celebrity marketing passé? Hardly, Rather, commanies may be

ing passé? Hardly. Rather, companies may be shying away from Yamaguchi because of her ethnic heritage: She was born in the U.S., as were her folks, but her surname and looks are Japanese. Jay Coleman, president of Entertainment Marketing & Communications International, which has signed Michael Jackson to his third

Pepsi campaign, says: 'The environment to "max out" on her earning potential is not enhanced by the present mood of the country toward Japan." True enough. The leaders of major league baseBy Jonathan Yardley

ball are trying to figure out a way to keep the Japanese firm of Nintendo from gaining control of the Seattle Mariners without, in the process, coming right out and admitting that their opposition is based on race. Senator Ernest F. Hollings of South Carolina was applauded when he told workers in a roller-bearing plant last week, "You should draw a must hope or cloud and put underneath it Made in roller-bearing plant last week, "You should draw a mushroom cloud and put underneath it, 'Made in America by lazy and iffiterate Americans and tested in Japan.' "(Just joking, Mr. Hollings said later.) The best-selling novel in America is "Red Sun Rising," by Michael Crichton, a venomous piece of work calculated to inflame anti-Japanese sentiment. The U.S. Civil Rights Commission reports that "Japan-bashing" is on the rise, and cites as "a serious national problem" acially motivated violence present Asian-Americans. violence against Asian-Americans

There is a word for all of this: sick. The lopsided dominance of the world economy that the United States enjoyed during the postwar years has evaporated; Americans are frustrated, angry and eager to vent their emotions on a scapegoat.

ft looks a lot more like a wave of demagoguery than a ground swell of popular opinion. Ordinary Americans have given very little evidence of a readiness to wean themselves from the binge of Japan-dependency they have been on for a con-

ple of decades. Those contraptions on their heads are Sony Walkmans, their television sets are Hitachis, their stereos are Yamahas.

BUT DID YOU HEAR WHAT

THOSE LITTLE WID!

SAID?

What too many Americans do not like to face, up to is that we now live in an exceedingly complex and ambignous world in which the old-certainties are even less certain than they were back in the good old days. Americans' economic fates are inserticably bound to those of Japan fates are inextricably bound to those of Japan and France, Korea and Germany, and few have the vision or the expertise to understand the full extent and meaning of that interconnection. It is a lot easier to keep Kristi Yamaguchi out of a Coke or Pepsi commercial than it is to meet reality head-on, so that is what people do. It is part American xenophobia and part pure

human nature. What is going on is not pretty and is likely to get uglier. No doubt the American people will follow happily down any path of racist scapegoating to which their leaders direct them. In "War Without Mercy: Race and Power in the Pacific War," John W. Dower celebrated the "dra-

matic transformation from bitter enmity to genuine cooperation" of postwar relations between America and Japan, but warned that failure to comprehend the untual racial hatred of the war years could lead to its revival in peacetime. That looks very much like where we are heading, and our "leaders" can't get us there fast enough. The Washington Post.

Arms Sales: Insecurity Council

By Natalie J. Goldring

WASHINGTON — The leading arms-exporting countries the five permanent members of the United Nations Security Council have learned little from their expenence with Saddam Hussein. Despite oratory after the Gulf War about stemming proliferation; they seem to have a limitless supply of advanced conventional weapons for sale.

The only effective brake on the arms trade has been the budgetary constraints of the customers.

One example of the gap between thetoric and policy is President George Bush's plan to sell 72 F-15 fighter aircraft to Sandi Arabia. This sale would add about \$5 billion to the nearly \$14 billion in U.S. sales to the Sandis approved since August 1990.

The Security Council's permanent members have met five times in the last six months to discuss arms restraint. Among them they account for almost \$9 out of every \$10 worth of weapons sold worldwide. Thus far, they have agreed to only vague guide-lines for arms sales and standards that

lines for arms sales and standards that each says it already meets.

A more substantial indicator of success would be actually postponing or canceling a sale. The proposed F-15 deal is a good test case for the Security Council and the United States.

It contradicts the stated intent of the talks among the permanent mem-bers and perpetuates the idea that transfers of sophisticated weapons will help stabilize the Middle East. Coordination among the five mem-

bers is critical since overseas contractors are ready to sell Tomadoes or European Fighter Aircraft (both join projects of several European states) if the United States reneges on the F-15 sale. The Saudis cannot turn to suppli-ers outside the five countries if they expect to purchase aircraft nearly as advanced as the F-15.

In particular, the United States must consult Britain to ensure that a decision to forgo the sale will not immediately be followed by a Sandi-British deal. This happened in 1988, when the Sandis circumvented congressional resistance by agreeing to deals with Britain.

If this sale goes forward, it will undermine hopes for limitations on arms sales. The other permanent members will cite it as evidence that the United States is continuing to sellarms to its allies while expecting them to exercise restraint.

In the long term, sales of sophisticated weapons are likely to drive up military budgets of the supplier countries as well as their customers. If countries continue to sell their advanced weapons it will be difficult for them to retain a technological edge against potential foes. This will fuel more weapons research, development and production.

The five have to demonstrate their. commitment to restraint in actions rather than merely in words. At their next meeting later this month in Washington, they should agree to postpone sales of advanced fighter aircraft to the Middle East, prefera-NY ASTRAIT OL AD INTERDADIONAL MOT torium on arms shipments to the region. They should also agree to notify one another well in advance of sales and discuss them.

The Saudi deal continues the pattern of transferring high-tech arms to an extremely unstable region. If the five cannot coordinate their efforts in this case, how serious is their commitment to restraint?

The writer is deputy director of the British American Security Information Council, a security research organiza-tion. She contributed this comment to The New York Times.

Europeans Need the New Turkey, Starting Now bly find itself reaching eastward. A fly in the continent is Turkey's

By Giles Merritt

ANKARA — For nearly 30 years, Turkey has played lovelorn suitor to the European Community's reluctant bride. Over the coming years it could be the Community's turn to do the wooing. Turkey is becoming a regional power.

There is a new mood in Ankara these days. The five-month-old coali-tion government led by Prime Minis-ter Suleyman Demirel seems much less anxious than its predecessors that Turkey should join the Community at any price and on any terms.

The collapse of the Soviet Union holds many perils for Turkey, but it also brings the promise of an influenaround the Black Sea and throughout the Caucasus region.

Turkey has suddenly become a pole of stability for the unsettled nations of the Balkans and for the Transcaucasian and Asian republics that were formerly part of the Soviet Union. Ankara has set up a Black Sea Economic Cooperation Zone and has also found itself to be not only the chief giver of humanitarian aid in the region but also the favored destination of refugees. Although harassed and somewhat alarmed by its neighbors' clamoring demands for help, Turkey is beginning to savor the pleasures of increased authority and prestige.

For many years, Turkey's ambition to be a member of the Community has been the unchallenged central feature of its foreign policy. But there now appear to be two significantly different views of Turkey's future tactics vis-a-vis the Community, President Turgut Ozal, who was in effect the undisputed ruler until the October general election forced his Motherland Party into opposition, commented in an interview that he still favors a

Confusion in the West

F UNDAMENTALIST Islam is anti-Western; it feeds on poverty and discontent; it spreads across swaths of the globe that can be colored green on the television maps the way Communist countries used to be colored red.

Already, Western strategists are invoking familiar Cold War concepts:
"containment" of Iranian influence in Central Asia, which was the unspoken rationale for Secretary of State James Baker's trip there last month; the drawing of "red lines" for the Muslim fundamentalist leaders of Sudan by a U.S. emissary last November, warning them against any export of terrorism or revolution; an "won fist" military coup in Algeria.

Before the West embarks on a new 40-year crusade to contain the global menace, it may be wise to reflect a moment. Does fundamentalist Islam traly threaten the national security of the United States in the same way that Soviet communists (60)

The underlying problem for the United States across the Middle East is that it is pulled in two directions at once. It favors democracy and wants to extend to the Arabs the great democratic revolution that has swept the rest of the globe. But it is also afraid of democracy in the Arab world, fear-ing the fall of friendly despots and the enfranchising of enemies. Until Americans decide whether

they love democracy more than they fear Islam, their response to political changes in the Arab world is likely to be incoherent.

David Ignatius, commenting in The Washington Post.

determined effort to join the Community during the 1990s. He believes that by 1996 Turkey should enter into a "customs union" with the Community, even though Western Europe's more competitive industries might depart that Turkich exceptions. tors like energy and transportation.

devastate the Turkish economy. The center-left coalition govern-ment led by Mr. Demirel is more cautious. The prime minister says that the scheduled customs union is still four years away, and that by then Turkey's interests may have changed. Officials close to Mr. Demirel add that Turkey could not consider a cusnancial aid package from Brussels.

Turkey's emerging role as a regional power and as an important bulwark for the Community against post-Soviet instability is not the only reason for the Demirel government's more relaxed approach to the issue of EC membership. There is a growing optimism over Turkey's economie future. Policymakers in Ankara point to foreign investment that will this year reach \$1.1 billion, almost double the 1991 level, and to growing foreign interest in Turkey's strategy for streamlining the economy by radical privatization of sec- security, the Community will proba-

would then determine Turkey's chances, many Turks believe, would be whether the country's predomi-nantly Muslim faith would exclude it. The prospect of a stable and prosperous Turkey becoming the interface between the Community and the troubled republics of Western Asia and the Black Sea region is an appealing one. In the post-Soviet world it looks more and more likely that the Cold War model of a Enro-

pean Community comprising only

the countries of Western Europe can-

not last. In the interests of its own

southern member states.

position in the rapidly deteriorating They claim that the combination of a fast-track GNP growth rate of 7 to 9 percent and a flattening out of the territorial dispute over Nagomo-Karabakh. "If we can't find a solution here," warns Mr. Ozal, "the fragmen-tation of other Cancasian republics will follow; the Cancasus is a more high birthrate is bringing Turkey into line with the economies of the EC's balkanized place than the Balkans." Turkey already seems caught in the toils of Christian-Muslim con-A third factor in Ankara's thinking is the changing nature of the Community. The Turks foresee an enlarge-

flict. Ankara's sympathies are undis-guisedly with Azerbaijan, and there is widespread suspicion within the Turkish government that the Westment of the Community that will en-compass Scandinavia, Central Europe and perhaps Mediterranean candidates like Malta. A wider Europe. cm press has been reporting the crithey suspect, would also be a looser sis with a pro-Armenian bias. The dispute could be the thin edge of a religious wedge that would lever Turkey away from Western Europe just when geopolitics should be bringing the two closer together.

The immediate need is for EC governments to strengthen their links with Ankara and work closely with the Turks on finding a solution to the Azerbaijan-Armenia hostilities. If the crisis can be contained and then defused as the result of joint FC-Turkish efforts, the prospects for a closer relationship between Ankara and Brussels will be much improved. International Herald Tribune

Here Comes a Nordic Invasion of Unwary Europe

HELSINKI — Finland is about to join Austria and Sweden on what is called the "first train" of new applicants heading for membership in the European Community.

The formal application will not be made before parliament has voted on it on March 18, but since the main opposition party, the Social Democrats, supports the ruling center-right coalition on this issue, the outcome is

a foregone conclusion. The Finnish application may well prod the Norwegians to make up their minds in time to begin member-ship negotiations parallel with their neighbors. Thus all the Scandinavian or Nordic countries, with the exception of Iceland, could be members of the Community in 1995.

This will be a momentous change for the region. By applying for membership, the Nordic countries abandon traditional aloofness from the affairs of the Continent and their belief in the superiority of the Scandinavian social model. They all look forward to membership as an external discipline to help them lighten the heavy burden of a bloated public sector and to bring down production costs, consomer prices and interest rates.

The Community, too, will change with the entry of an additional three northern Protestant nations. They are likely to tilt the balance in favor a zutous approach to political integration and a greater concern for what is called the social dimension.

They will also add a new geopolitical dimension: Through the member-ship of Finland and Norway, the Community will acquire a common land border with Russia. The implications of this fact have not yet received much attention in the Community. For Finland, applying for EC membership is a sharp break with the

past. Traditionally, the Finns have

maintained their independence and

national identity by exclusion. The

creed of the Finnish national move-

ment in the 19th century was formu-

By Max Jakobson

sentence: We are no longer Swedes, we do not want to become Russians, so let us be Finns. From this double negative grew a nation with a distinc-tive cultural identity and democratie institutions of original design that have functioned without interruption for a longer time than those of most

European states.

Finland is one of the few European states that survived intact through the upheavals of the first half of this century. It survived by resisting foreign domination by whatever means suited to changing circumstances: by armed struggle, by saying no, or by avoiding saying yes. But now Finns are told by their president, Mauno Koivisto, to say yes to the Communi-ty, because in an interdependent world "it is better that we have a voice where decisions are made."

Many Finns still worry about the possible effects of EC membership on the country's security. Russia remains a powerful neighbor that may well revert to authoritarian rule and militant nationalism. Might not membership then provoke Russian hostility, making Finland once again, as it was 50 years ago, an exposed outpost - to be abandoned by the West in the event of a conflict?

Such fears persist. Yet a strong ports the view that, if faced again with an aggressive Russian regime, Finland would be more secure as a member of the Community than on its own, and should seize the opportunity to join the Western community of nations, whose values the Finnish people have always shared.

Finland, like Sweden, will continue to stay out of military alliances and to maintain a national defense. Whether this should be called a policy of neutrafity is a matter of debate. The Finnish government still prefers to use the term, which has a powerful emotional appeal as a symbol of inlated by one of its leaders in one terse dependence and self-reliance. But the

substance of Finland's foreign policy has been adjusted to fit membership

in the Community. The adjustment in economic polic that lies ahead will be more painful Farming, in particular, will face a tough test. The economy as a whole is suffering from a severe slump — the worst since World War II. In 1991, GNP fell by 6 percent, while unemployment rose to 13 percent.

The decline in the economy has been caused partly by the collapse of trade with the Soviet Union. Last year the Soviet share of Finland's total exports fell to less than 5 per-cent from a historical average of 15 percent, and it is expected to go down even further this year. In contrast, exports to Germany increased in

1991 by 10 percent, making Germany Finland's principal trading partner. The devaluation of the markka and wage-stabilization agreement reached between unions and employ-

ers at the end of last year have improved the competitiveness of Finn-ish industry. The slump is believed to have bottomed out. A cautious sense of optimism can be observed in the business community. The hope is that the decision to apply for EC member-ship in itself will revive confidence in Finland's economic prospects. But the country has far to go in order to quality for membership in the planned European Monetary Union.

Mr. Jakobson, a former Finnish ombassador to the United Nations, contributed this comment to the International Herald Tribune.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1892: Memphis Lynching MEMPHIS, Tennessee -- An orga-

nized mob of 75 persons gained access to the Shelby County Jail early yesterday [March 9] and Secured three negro prisoners, whom they took up the river and shot. The bodies of the dead men were found at daybreak. They were ringleaders of a mob which on Saturday night ambushed four Deputies who were arresting two men charged with assault. Twenty-seven people were arrested and locked up but the mob only solocted the leaders, dragged them out and marched them to the spot where they were shot.

1917: Arms Overboard

THE HAGUE --- Dutch authorities informed the captain of the British steamship Princess Melita, which entered Dutch waters on Thursday [March 8], that the vessel being armed, would be interned as a warship. The steamer was gnarded that night and the next day the captain had his guns and munitions thrown overboard. He was then allowed to continue his voyage. The Government states its decision is in accordance with its neutrality declaration that all armed vessels would be considered warships and would not be anthorized to enter Dutch waters excop. in cases of extreme danger.

1942: War Atrocities

LONDON - A grim picture of atrocities committed by the Japanese Army at Hongkong was pre-sented to the House of Commons today [March 10] by Anthony Eden. The Foreign Socretary declared, "The Japanese claim that their forces are imated by a lofty code of chivalry is a nauseating hypocrisy." He suit the Japanese perpetrated barbaniles against their military prisoners and the civilian population. Officers and men-of the British Army were bound and bayoneted; women were raped and one district was declared a brothel.

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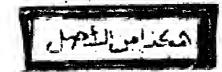
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Arms Sale Council

By Natalie J. Gold

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OPINION

Making Candidates Face The Saddam Question

By A. M. Rosenthal

N EW YORK — Even before he is sworn in, the man who wins America's presidential election will have to face for himself the most important question of his term. So it was put to all the candidates: "Should the U.S. take further

steps to topple Saddam Hussein?" The question was sent recently by the Simon Wiesenthal Center of Los Angeles to all the candidates then running. It was part of a questionnaire on domestic and world affairs. All the survivors have answered except Patrick Buchanan, who

ON MY MIND

dod not answer the questionnaire at all. But only Paul Tsongas identified the heart of the Saddam question straight on: ouclear weapons. Then he gave a straight-on answer,

Of course, there are other issues. For instance: Every day Saddam survives he kills more of his people. A UN report says his regime has racked up hundreds of thousands of victims — murdered, tortured, forever missing or exiled to slow death. But nations do not take action

against mass murder. We know that.
There has always been so much around.
Yet when the winning candidate finally
is alone with himself be will have to
decide how long the United States can afford to wait while Saddam Hussein develops a nuclear bomb.

Let's not be children: Saddam is working hard on the bomb. UN inspectors say so—and that it is impossible for them to expose the work because Iraqi officials were left in position to block them. The United Nations knows that Iraq has all the knowledge, most of the equipment. It also has a world network of companies that armed him once. They have not been

infected, since, with morality. need secret reports. Kenneth R. Timmer-man's book, "The Death Lobby," details how the world armed Iraq. Gary Milhollin's article in The New York Times Magazine last Sımday tells us how Saddam is building the bomb, Information comes steadily from organizations fighting ouclear proliferation, like the Center for

Security Policy in Washington.
George Bush answered the Saddam question by saying that if a new govern-ment willing to accept UN resolutions

came to power in Iraq it would find a friend in the United States. Jerry Brown said the United States should "take seriously and give support" to democratic stirrings in Iraq. As for Bill Clinton, he came right out and said the United States should stand behind the UN resolutions.

The wording of the question did not force the candidates to face the ouclear issue. But Mr. Tsongas went right at it and gave his answer: "If sanctions and UN efforts are not succeeding at keep-ing Iraq from becoming a ouclear power I would support further military action to custure that this does not happen."

This does not commit a President

Tsongas to a coup against Saddam or a full-effort war. Those steps would be open to him. But without removing the fascist apparatchiks around him a coup would solve little. Removing the gang would involve sending U.S. supplies possibly troops — to support a demo-cratic rebel government. That should have been part of Desert Storm. It can still be done - provided that this time Americans are told and agree to the

goals of war, in advance. But the United States understands that had it not been for Israel's destruction of the Iraqi ouclear reactor in 1981, the Iraqi bomb would have been in place long before the invasion of Kuwait. Saddam's domination of the Arab Mideast would not have been challengeable without risking nuclear war.

Going after Iraq's nuclear capacity is very much a UN-U.S. possibility although not much discussed publicly yet. It could mean sending armed teams into Iraq to find all nuclear facilities and then destroy them on the ground, or directing air attacks at known onclear

targets, without notice. Saddam could not stop either action now. A search and destroy mission or American candidates and voters do not an anti-nuclear air attack might also eed secret reports. Kenneth R. Timmer-touch off a full rebellion that could succeed with U.S. help. Even if he survived longer, the destruction of his nuclear potential would make the Mideast a somewhat less dangerous place. That is, unless the West decides to build up one more Gamal Saddam Assad In any case, Mr. Tsongas has provid-

ed some clarity and candor. If he goes on this way, the man is in danger of giving politics a decent name. The New York Times.

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A Town Forsaken: The Killing Ground in Karabakh

BAKU, Azerbaijan — Until two weeks ago, Khojaly was just another run-down town, hardly worth a second look. It did have one shing mark: It was a community where Azerbaijani Muslims lived inside the Nagorno-Karabakh enclave, whose Christian Armenian majority wants to secede from Azerbaijan, which

majority wants to secode from Azerbaijan, which holds administrative control.

Now Khojaly is notorious. During a paramilitary assault by Armenians that began on Feb. 25, many people from the town were killed, and the world has taken a look at Khojaly.

Much has been reported about what happened, much that is contradictory. But I know about Wheight I were these trains before the assault in

Khojaly. I went there twice before the assault, in September and again in January. I found the townsfolk preoccupied with fear that death was closing in on them and they had no exit.

Khojaly sprawls on the plain between the eastern tip of the Karabakh mountains and the capital. Stepanakert. It controls access to the enclave's airport. It was oot so much a real town as a series of oeighborhoods, defined by mud or gravel roads cutting between clusters of two-story houses with privies set in little back gardens. A small river and shallow canals meandered through it.

in progress, but when I went back two months ago all work had stopped. There were no bricks or morter or faith in the future to keep building.

By Thomas Goltz

By day, people just stood in small knots in the muddy lanes — waiting. By night they huddled around candles in their houses, listening to the gunfire as a garrison of 63 security men tried to hold Khojaly's periphery while Armenian militiamen crept ever closer. The residents and the security men had one common thought: They felt they were decored and spoke openly of it.

they were doomed and spoke openly of it.
"It is the [Azerbaijan] government," Alef Had-

MEANWHILE

jiev, the de facto commander of the town's defenders, told me in January. "Baku could solve this business in five days if it wanted to, but the old Communist mafia just wants it to go on and oo while they loot the country. If you write that and attribute it to me, I will deny it. But it's true." Now that he is dead, I feel that I can quote him. Most of the people I met in Khojaly are also dead or missing. The list includes my hosts the last

night I was there. They predicted their fate.

The Armenians have taken all the outlying "Downtown" was a few unstocked shops and four unattractive local government buildings with outdoor wells. In September construction work was will drive us out or kill us all," said his wife, Dilbar. The Sadikovs are both dead, as are their

three sons and two of their daughters.

Many others are dead as well. A controversy

van and the Azerbaijan authorities over how many died and in what circumstances. The num-ber of victims probably will never be known. But grisly videotapes and still photographs taken in recent days in and around Khojaly and displayed by the Azerbaijanis here in Baku make clear to me

that many citizens of Khojaly are dead.

First established as a service center for the Stepanakert airport, Khojaly had swollen over the years of disorder to about 6,000 residents, twice its normal size. The population was heavily Azerbaijani — permanent townsfolk, refugees from elsewhere in Karabakh and also from Armenia. Among them were about 75 families of Meshkhetian Turks, expelled from Uzbekistan where they had been living ever since 1944, where they had been sent after Stalin expelled them from their native Georgia for allegedly sympathizing with

the Nazis during World War II.

The most pitiful refugees seemed to me to be a small number of those of mixed Armenian-Azer-baijani heritage, who said they had been driven from their homes in Stepanakert in 1989. One man I met in September, Murat Shukarov,

whose mother was an Armenian, maintained that even individuals who were only a quarter Azerbaijani and not even Muslims were driven away in order to "purify" Karabakh of all traces of non-

Armenianness. He is also now reported dead. In September Khojaly was still connected to the Azerbaijani city of Agdam by road. But this was cut

by Armenian militiannen on Oct. 30, who allowed only vehicles of the then Soviet Interior Ministry to pass. In mid-December, after the dissolution of the U.S.S.R., the tenuous land link was severed when the the Interior Ministry pulled back from Agdam and Khojaly to Stepanakert. In late February, total withdrawal to Russia was ordered.

Some persons I have interviewed say they wit oessed the assault on Khojaly and claim that Interior Ministry forces assisted the attack with artillery and armored vehicles.

From mid-December onward, Khojaly could be reached only by civilian Mi-8 helicopters from Agdam airfield. It was aboard one of these, de-signed to carry about 25 passengers, that I made

my last journey to Khojaly on Jan. 8. The helicopter was packed with about 50 men, women and children, one carrying a canary in a cage. There were also food supplies, several boxes of munitions and a rusted 70mm cannon that I was told had been bought from an Interior Minis-try garrison in Azerbaijan. The weapons were for the 33 soldiers and 30 airport security guards who

made up the town's trained fighting forces.

Most of the passengers said they were returning because the Baku government had offered no support after they reached Agdam as refugees. Better to return home "to die in Karabakh" than beg in the streets, they said.

Mr. Goltz is a writer living in Baku. He contributed this comment to The Washington Post.

LETTERS TO THE EDITOR

SOS Armenians

Since 1894, the Armenians have had more than their share of genocide about 2 million killed. It is imperative today to remember Hitler's words to his military commanders at Obersalzburg on Aug. 22, 1939, before the invasion of Poland: "Who still talks oowadays of the extermination of the Armenians?" DAVID LITTMAN. Gland, Switzerland.

Remembering Mussolini

Regarding the report "Neofascist Granddoughter Says Proudly: 'I'm a Mussolini' " (Feb. 25):

The article says that Mussolini was "lynched by fellow Italians." All historians agree that he was shot and killed by an official resistance group under orders from the Military Command of the Comitato di bberazione nazionale Alta Ita-

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was not a lynching, it was an execution. Coocerning Jews, and Ms. Mussolini's statement that her grandfather "did a lot for them." Yes, he did quite a lot: He set up concentration camps. had Italian Jews deported to Germany. handed thousands of them over to the Nazis or had them killed in camps. Italy's past was indeed "tortured," but one should oot forget that Mussolini was its chief torturer.

STEFANO RIZZO,

High Tech and Humanities

Regarding "Wolf Down the High Tech, but Remember the Kitchen" (Meanwhile, Feb. 26) by David Gelernter:

I share Professor Gelernter's conviction that an understanding of and ap-preciation for science and technology are vital to the economic, social and

lis (CLNAI). Whether right or wrong, it cultural well-being of the United States, and the statistics he cites concerning the number of students oot going into com-puter science or related fields are disturbing. Having said that, however, I must take exception to his remarks about the humanities and the priorities of scholars within the humanities.

Mr. Gelernter's reduction of humanities scholarship to the "tired, primitive chores" of document production is of a piece with his sneer about the debate over multiculturalism. Together they reveal a threefold ignorance: of the central concerns and the character of humanities instruction and research; of the innovative ways in which humanities scholars and teachers are using computers to create knowledge; and of the close linkage between the issues at stake in the academic debate over multiculturalism and the economic and political issues Mr. Gelernter calls to our attention.

for Mr. Gelernter and his colleagues to be concerned about the growing oumber of foreign-born students in American universities, but unacceptable to be concerned about the continuing low number of American-born students of African or Hispanic descent? Why is it urgent for him and his colleagues to talk about the shift of technological expertise to Japan and other Asian countries, but trivial for me and my colleagues to talk

cultural production? Or is the problem one of attitude that some of us in the humanities seem to have accepted, perhaps even to have embraced, shifts that Mr. Gelernter believes America as a whole should resist? Perhaps we disagree over the meaning and value of shifts we both recognize: perhaps we disagree about response. For computer scientists to sneer at the form our argument takes in the humanities is just as unhelpful as it is for scholars in the

about what may be comparable shifts in

humanities to dismiss the achievements of computer scientists and other scientists as mere mechanical prowess.

JOHN M. SLATIN.

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Alain Brunet: "Playing jazz puts politics in perspective."

Jazzman With Day Job MILAN FASHION Jack Lang Aide Plays Wistful Trumpet

By Mike Zwerin International Herald Tribune

ARIS — Anthony Burgess once said that if you write 1,000 words before breakfast you have the rest of the day to yourself. When Alain Brunet practices his trumpet at eight in the morning, he has the rest of the day for his job as chief of staff for Minister of Culture Jack Lang.

If he has to be in the office early he practices in the lauch hour. If it happens that there is no lunch hour, then he plays softly with a cup mute in the evening. When he works in a club until 3 A. M., he does with

"Lang works long, hard hours," Brunet says, apparently overjoyed about it. "It can be heavy. Stressful. He's always asking for something to be done, Fast. He expects a lot from his collaborators. Fortunately, he approves of my playing jazz."

Brunet plays spare, wistful, tasty, Milesian trumpet. Although his sound is consonant and his style often on the edge of New Age, there is no overt attempt to be commercial. He is obviously dead serious about it. You would expect the type of talent necessary for such individuality to be anything but organic to the kind of personality able to handle high-ranking administra-tive governmental responsibilities.

He sees no contradiction. "Doing both these things allows me to find an equilibrium. Playing jazz puts politics in perspective. It's too easy to forget the poetry m life. On the other hand, being in politics, I never take the joy of playing jazz for granted. It's a question of balance. Neither one by itself would be enough."

He graduated from the Ecole Normale Superieure, one of the Grandes Ecoles, and is now what is called an hant fonctionnaire — senior official. He smiles at the grandstanding sound of it, as though asking him-self what's a nice guy like me doing in a joint like this? Keeping a sense of humor is essential, the stakes are

préfet in a number of France's départements, Brunet dealt with problems involving achools, hospitals, unions and the environment.

In the Drome, on his own time and initiative, he took a jazz quartet to schools and interpreted familiar tunes like "An clair de la hune" to introduce the children to improvisation. He encouraged them to improvise on their own with sticks and other found objects. He compares it to "teaching children to speak before they know grammar. We were trying to open

Now a youthful 45, likable, enthusiastic, full of ideas, taking notes on an ever-present pad, forever in motion, Brunet attracted the attention of Jack Lang in 1989, became an adviser and then chief of staff. He laughs: "I'm a sort of hip Sommu."

"Hip" and "square" no longer have the old connotations. The system has come to accept qualities it once considered threatening. On the other hand, you no longer have to look or act a certain way to be artistically "authentic." Both of Brunet's activities require sensitivity and confidence. Only the symbols are opposed. Or were. There used to be those who are on time and wear three-piece suits, and the others. Brunet represents a changing of the symbols. Or a merging. Wynton Marsalis is an example from the other direction.

ERHAPS it is only that new cliches have come to replace the old, no better or worse for being newer. Playing rock guitar did not necessarily make Lee Atwater a better person. But the newness remains. Whether the establishment is opening up or previously excluded free-spirits are closing themselves off is open to question. One thing for certain, you can no longer be sure who's who when a government minister's chief of staff can play "Ode to Billy Joe" with so much soul and conviction.

Alain Brunet's CD "Rominus" has just been re-leased (with the violinist Didier Lockwood). On If they handle themselves according to the rules, March 13 and 14 he will appear in a restaurant in graduates of the Grandes Ecoles are just about guaranteed eventual positions of power. Working as a sous New Orleans Jazz and Heritage Festival in April.



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Krizia's puppy-patterned outfit with over-the-knee hem.

Hard Times Dull **Cutting Edge**

By Suzy Menkes
International Herald Tribune

ILAN — Never mind the creativity — just feel the quality. That is the message of Italian high fashion now that tough times have blanted its cutting edge. In four days, the Milan collections — the showcase for Italian style — have produced parades of clothes made to noble standards of fabric and finish but nothing to lead fashion's forward march.

The economic crisis in high fashion is set out in a report by the Camera Nazionale della Moda Italian — Italian high fashion's ruling bady. Its stream shoats companies nervens and pessimistic, citing

body. Its survey shows companies nervous and pessimistic, citing rising costs of labor and other items. Tight management control, even in family companies, has acrested the wild price hikes of the 1980s, but there are overall rises of 10 percent, falling sales on the once-buoyant

home market and some dramatic plunges in turnover.

In export markets, the United States is tough and Japan shrinking, but Genmany is strong and there are growing European markets, especially Spain. The recession is being tackled by exploiting fashion trademarks with secondary lines.

Krizia Chairman Aldo Pinto claims that the current crisis is exaggerated. "Italians are used to hard times better than anyone else—it's the

Americans who react the worst," he said at the dinner he and his designer wife, Marinecia Mandelli, gave after their show Monday.

Yet Krizia illustrates the changing face of Milanese fashion: A house that made its name on brilliantly imaginative knits and sleek

tailoring now turns out a quality product and makes its money on lower-priced lines. Mandelli still sends out crazy knits - a pattern of purples woven into a dress, or sweaters patterned with edelweiss. Technically they are dazzling — and made more so when a peach-skin-soft coat peels off to show its silk lining printed to match the sweater. But although knits are currently making a fashion comeback, Mandelli's cuddly over-the-knee sweater dresses do not make any fashion statement

The collection took an escapist theme — the Baroque Vienna of Empress Sissi, which was a way to tackle fuller skirts (Tyrolean braid decoration) or tailored jackets (loden cloth and alpine flower em-

broidery). The classy, well-cut coats and jackets went with sumptuous leather pants, or with leggings and bodysuits (last year's trend). They were often in animal prints, which are a house signature.

The fashion story in Milan is a return to long skirts and folklore with a strong whist of the 1970s. British-based designer Rifat Ozbek sent out military man coats with brief subset charts which any least the least of th a strong winn of the 1970s. Entish-based designer Khan Ozbek semi out military maxi coats with brief velvet shorts, which used to be called hot pants when London swung. Woodstock inspirations included rich, hippie velvet tabards with hankerchief point hemlines and maxi dresses unbuttoned at the front. From the Confederate Army uniforms Ozbek sent out last season, he developed a Sergeant Pepper jacket, inset with chevrons of jewel-bright velvet. This was a show that went with a swing in its short and long riding coats, and Ozbek's body-conscious silhouette at least brought the 1970s into the 1990s.

HE Callaghan collection — for which Romeo Gigli is consultant — proved how much current fashion owes to the designer, who now shows in Paris. The show opened with curved jacket and narrow pants — a Gigli silhouette that is now bot. The slim pants in tactile velvets were shown also under three-quarter shawl-collared coats either in luxurious wools or in imaginative fabrics with cut-out effects. The maxi skirt came 1970s-style as part of a suit. The charm of the show was its vision of fragile femininity, which meant potpourri colors like lavender, smoky blue, gray and plum, and, for evening, a cobweb of crochet

smoky bine, gray and phim, and, for evening, a coower or carcinet laid over a long taffeta skirt.

Gucci's story is of quality regained after the brand was cheapened through licensing. The show Tuesday oozed linuary from its dark-chocolate quilted leather jackets, its caramel and cream pantsuits, its fluffy angora sweaters and Gucci-meets-Versace print shirts. The designer Richard Lambertson (who is now going back to Geoffrey Beene in New York, from whence he came) has done a good job of making clean modern sportswear for Gucci. But anart from platmaking clean, modern sportswear for Gucci. But apart from plat-form-soled high-hecied Gucci loalers and tiger-skin prints, it was all just well-bred clothes.

Mario Valentino had toughened up its collection of velvet-soft suedes and buttery leathers. It gave a youthful edge and energy to a collection that shows fabulous quality and workmanship in leather from maxi coats flecked to look like tweed, to suede panishis the color of golden sable. But if this house really wants to make high fashion to complement its strong accessories, it needs a designer of its own -not re-creations, however incuriously done, of the work of others.

Genny went for all the current looks and proved what will happen

about headines in mainstream fashion next winter. This imabashedbout neurones in manustrain tasmon near winter. This unacessively commercial house showed not one long skirt — although there were mid-calf coats in deep pile camel hair. The prevailing short skirts were slightly longer; full skirts swung high. Otherwise it was humarious gray flannel pantsuits (with silver fox sleeves); or urban cowgirls (in ginger suede or crocodile stamped leather jeans). The show went wild for leopard and tiger prints, which have just reached Milan after Azzedine Alaia set them on the fashion prowl last year.

Milan's formula of concentrating on a fine product seems to work for the stores. "Italian lunury shows through — in fabrication and workmanship — and we find that the customer appreciates it," said.
Burton Tansky, chairman of Bergdorf Goodman. "The '90s consumer is looking for quality and driven by a different force from in the

But fashion is driven by creative designers who make something happen. And there is precious little originality or energy embedded in the deep-pile luxury of Milan.

Sending Up Shakespeare, but Not Very Far

By Sheridan Morley

ONDON - Actors in trouble on stage have long been a rich source of faree, from Michael Frayn's "Noises Off" back through "Curtain Up" to "A Midsummer Night's Dream," itself the source of a new backstage romp called "The Pocket Dream" (Albery) in which a couple of alternative comics, Mike McShane and Sandi Toksvig, lead a ramshackle cast through what would seem to be an improvisational cabaret routine built around the notion of a Shakespearean evening for which most of the players have been unable to appear.
As a result, McShane (as the theracetrack) and Toksvig (as the stage manager left to play most of the roles) have to involve the andience in a series of leaden participation routines that might have worked for about 10 minutes in a nightchub but seem distinctly overstretched at two hours in a West End theater. Whole tracts of Shakespeare are left intact, while those that can be easily parodied or demolished are messed around un-

ingly willing to help the cast out of the holes they have dog themselves. It is not that Shakespeare cannot or should not be parodied, just that

til someone on stage can think of a

punchline or yet another way of humiliating onlookers quite amaz-

ater manager who has unwisely inwested the box-office take on a
and Guildenstern Are Dead") are
stage it lacks theatricality, and conracetrack) and Toksvig (as the
rather too distinguished to allow an
rather too distinguished to allow an rather too distinguished to undergraduate romp to look any-thing near adequate. Louisa Rix manages a moment or two of wounded dignity as the leading ac-

LONDON THEATER

shambles, but the rest of a distinctly thin cast and their director, Pip Broughton, have alse all forgotten or neglected the first rule of farce, which is that it needs to be played with deadly seriousness.

At the Almeida, Howard Bark-

er's "A Hard Heart" is a chilly poetic fable best suited to BBC

tween a besieged queen (Angels Down) and her formidable female architect (Anna Massey) about the best method of defending a mythial but possibly Greek city.

Characters here have a ghastly habit of proclaiming their function by their very names (an all-know-ing tramp is called Seemore) but the function of the play itself is uncertain, unless it be to explore the paradox of defense. The archi-tect, known as Riddler doubtless because Life is a Riddle, decides that the only strategy for holding the territory is to tear down its houses and use them as fortifica-Radio 3, which is indeed where it tions. But if they get torn down,

Ayn Rand has been here before, as have most Greek philosophers and several better playwrights than Barker, who has the deadly, harmorless intensity of a university lecture

in applied psychology. Both Massey and Down give strong performances in the best Thatcherite tradition of ladies who are not for turning though as the city falls about their ears and tongues we are left, after 90 long minutes, to reflect that Barker has made us neither know nor care who these people are The truth is that they are only

there to explore an idea about methods of defense and the moral uncertainties of crisis, and that the exploration is both portentous and

ley, who for reasons unclear has cipline chosen to recycle some of his best But, chosen to recycle some of his best
Newley-Bricusse songs from the "Hunting of the Snark," a fatal
'60s Broadway hits "Roar of the
Greasepaint" and "Stop the
without partners of any kind also
World" into a theoretically



If he could again find himself a lyzicist and a director and a script, and escape a constant desire to turn At the King's Head, "Once Upon four-character singalong, we might a Song" is a curiously ghastly and begin to get him back toward his ghostly comeback by Antony New-'60s successes and some sort of dis-

World" into a theoretically new means that there is apparently no-song cycle about the impossibilities body out there in rehearsal to tell of marriage and fatherhood. Diane him when, as on this occasion, it is of marriage and fatherhood. Diane Langton and a couple of winsome all going ternibly wrong. It really is tots (Nathalie Wright and Leonard Kirby) join Newley in an endeavor that should have been aborted, and doubtless would have been if Newley were not also its director and producer and deviser.

The sad thing here is that somewhere in Newley, beneath the Las the more recently they were and the internal and the



ASIA & THE PACIFIC

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11.15 Coffee 11.45 SUPPLY AND DEMAND PANEL DISCUSSION

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Takashi Shiga, General Manager, Energy Division, C. Itoh & Co.,

15.15 ASIAN OIL STORAGE: OPPORTUNITIES FOR PROFIT Panel discussion on strategies for suppliers, refiners and the shipping industry.

Moderator: Paul Dekker, Managing Director, Van Ommeren Terminal (Singapore) Pte. Ltd.

16.45 FUTURES VERSUS PAPER TRADING IN ASIA Chairman: Marshall Thomas, Editor & Publisher, The Oil Daily lain Everingham, President, Shell International Eastern Trading

Co., Singapore
Z. Lou Guttman, Chairman, New York Mercantile Exchange
Tan Hup Thye, Managing Director, Refco, and Board Member of
the Singapore International Monetary Exchange Ltd.
Peter Wildblood, Chief Executive, The International Petroleum

Exchange of London Ltd. 18.00 Buffet Reception - Hosted by the Sheraton Towers Singapore Subject to confirmation

MAY 12 -

08.45 SPECIAL ADDRESS Service President & CEO, E.T. Petroleum Inc., New York, and former V.P., Shipping, Marketing & Downstream Acquisitions, Saudi Aramco, and President, Saudi Petroleum International*

09.15 WHAT THE GEOPOLITICAL UPHEAVALS WILL MEAN FOR THE ASIAN OIL SCENE THE ASIAN OR SCENE
George Helland, Deputy Assistant Secretary for Export
Assistance, Department of Energy, Washington, D.C.

09.45 EXTRAORDINARY GROWTH OPPORTUNITIES FOR LING/LPG IN THE ASIA-PACIFIC MARKET J. Michael Muckleroy, Chairman & CEO, Enron Liquid Fuels Co..

10.15 CAPITAL SHORTAGE AND FINANCING OIL PROJECTS Wiebe S. G. Goslings, Manager, Project Finance, Far East, ABN AMRO Bank, Hong Kong Dennis J. O'Erten, Chief Economist, Caltex Petroleum Corp., Dallas

11.45 OIL TRADING FORUM - WHAT'S AHEAD FOR OIL MARKETS

Moderator: Roger H. Osborne, Managing Director. Seapac Services Ltd., Hong Kong John G. Chapman, Vice President, Unocal International Supply & Trading Co., Los Angeles Bruce McGowan, Regional Director, Vitol Singapore Pie, Ltd. Minoru Takal, General Manager, Petroleum Department, Nissho

13.15 Lunch - Hosted by The International Petroleum Exchange of London Ltd.

14.30 NEW DIRECTIONS AND TRENDS: THE ROLE OF THE STATE Moderator: Robert G. Reed III, Chairman, President and CEO. Moderator: Robert G. Reed III, Chairman, President and CEO, Pacific Resources Inc., Honolulu Malaysia – Y.B. Tan Sri Daturk Azizan Zainul Abidin, President & Chief Executive, Patronas Kuala Lumpur Thalland – Pala Sookawash, President, Petroleum Business Unit, Petroleum Authority of Thailand, Bangkok Philippines – Montco V. Jacob, Chairman, CEO and Acting President, Philippine National Oil Co., Martilg India – S. L. Khosla, Chairman, Oil & Natural Gas Commission, New Delhi

16.15 PROFIT AND GROWTH PROSPECTS PANEL DISCUSSION 17.00 Close of Conference

In order to provide delegates with an up-to-the-minute outlook for the oil market, the final program will incorporate additional

REGISTRATION INFORMATION: The fee for the conference is £550.00. This includes the buffet reception, lunches and all conference documentation. Fees are payable in advance and will be refunded less a £60.00 cancellation fee for any cancellation received in writing on or before April 27, after which time we regret there can be no refund. However, substitutions can be made at any time.

CONFERENCE LOCATION: Sheraton Towers, 39 Scotts Road, Singapore 0922. Tel: (65) 737 68 88. Fax: (65) 737 10 72. To reserve accommodation at a preferential rate, please contact the reservations de-nativent. It the filteration Tower, notifying the hotel that your booking is in connection with the Oil & Money

Herald Eribune





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Title (Dr. Mr. Mrs. Ms. Miss) First Name Address

Mike McShane

Vegas sentimentality and the in- ten. And though it all there goes a creasingly desperate appeal to a weary, craggy figure trying to recall thin audience to find him lovable, how it should be done.

At Nordic Festival, Surprise, Eisenstein

By Thomas Quinn Curtiss International Herald Tribune

ARIS — A surprise on the program of the fifth Nordic cinema festival March 11-22 at Ropen is the name of Sergei Eisenstein, the renowned Russian director. As be was born in Riga, all of his avail-

able films are being projected.

In addition to his epics — the silent "Potenkin," "October" and what is left of "Que Viva Mexico!" and his sound productions, "Alexander Nevsky" and "Ivan the Ter-rible" — three of his lesser movies All of Ingrid are on the list.

1923 with "Glumov's Film Diary," a short inserted in a stage production of an Ostrovsky comedy.

When Eisenstein was on holiday in Switzerland in 1929, waiting to sign contracts to go the United States, he and his cameraman were Louis B. Mayer, who headed the persuaded to undertake two short newly founded MGM, offered films: "Sentimental Romance," in which a Russian woman sings an old insisted that he would only sign it if

tage of stills from Eisenstein's 1935-36 "Bezhin Meadow," an unfinished drama about the collective farming conflict the negative of which has been destroyed. Ten new films are entered in the

competition for awards. The festival will pay homage to the late Ingrid Bergman with screenings of all the Swedish productions in which she appeared from 1932 to 1939.

There will be a panorama of Icelandic documentaries and features; a "discovery" of Latvian cinema; with "Europa" and Aki Kanris-the Norwegian thrillers of the maki with his "Shadows in Para-1950s; 75 years of independent dise" are holding the fort.

filmmaking in Finland, with ex-cerpts from the works of the Finnish director Autti Peippo; a revival of the Danish films of Henning Carlsen and those of Danish pioneers of the early century; and shorts and movies for children.

Also on the program is Mauritz Stiller, who went to Berlin where his last Swedish film, "The Atonement of Gosta Berling," was having its premiere. His protegé, Greta Garbo, played its leading role and she had been engaged to partici-

He had his debut in cinema in Bergman's Swedish films will be screened.

> pate in G.W. Pabst's film, "The Joyless Street," then in production.

Stiller a fancy contract, but Stiller ballad during a thunderstorm, and "Fortune and Misery of a Woman," a demand for legal abortion.

Also on the Rouen program is a don't like fat women," he remarked with his customary gallantry.

Among the other Swedish directors represented are Bo Widerberg, whose "Elvira Madigan" was crowned at the Cannes film festival, and Mai Zetterling, whose "Night Games" stirred a furor at the Venice festival.

On the contemporary front, such reliable directors as Bille August with "Pelle the Conqueror," Gabri-el Axel with his Oscar-winning "Babette's Feast," Lars von Trier

With Europe



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a Sura Menkes

and the manage of the explana with the ration of the same ಕೆಟಿಕ್ ಎಂದಿನ್ ಗೂ ← ಟ್ರಾಪ್ ಸುಕ್ಕಿಟೇಕ್ಸ್ PROPERTY AND THE PROPERTY OF THE PERSON AND THE PER ಶಿಗ್ರಾ ೩. ಚಿತ್ರಕ್ಕೆ ಕೊಲ್ಲಿಸಿದ ∘ ಕ್ರೆಗ್-ಸರ್ ಮತ್ತು ingo impor o en un altimos Pero importo en un altimos with the first of the same of wanted the erm building you gat on percent taking also in the move



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ogy, the emphasis is now on "down-sizing," but there are still plenty of opportunities left in multimedia products, software, open systems and the underdeveloped markets of the former Eastern bloc. With margins slip-

Computer Links / Networks for the Nineties

in the world of information technol-

ping and profits tumbling, alliances

A recent IDATE (European Audiovi-

sual and Telecommunications Insti-

tute) study shows a \$316-billion world

market split equally between IT equipment and services in 1991. But with

the software market growing by 16 percent annually, nearly twice the rate

of hardware, the report predicts e

\$660-billion services market versus

only \$350 billion for hardware by the

gins are paper-thin, and ever-smaller

systems pack ever-more power into

Pacts promise renaissance

increasingly open networks. The In-

dustry's traditional money-makers,

larger systems and mainframes, are

meanwhile bracing themselves for tha

Built around high-powered work-

stations rather than mainframes or

even minicomputers, these networks

will be driven by extra speedy RISC

(Reduced Instruction Set Comput-

ing) microchips and multitasking sys-

ed use, but Toshiba expects its cur-

rent 11-percent share of the 32-MB

microprocessor market to nearly triple

Mid-range systems will soon feel the squeeze as well. IBM and DEC

have established a 25-percent world

market share of this sector between

them, while Europe, which buys one-

RISC-type chips are already in limit-

next wave of downsized networks.

in the computer industry

At present, personal computer mar-

rule the day

end of the decada.

tems software.

Flurry of Alliances Points

Way to Future Advances

one in eight. Faced with increasing competition on all fronts, few companies can continue to cover the entire product spectrum. Rather than driving for size, most players are engaged in trans-Atlantic trade-offs.

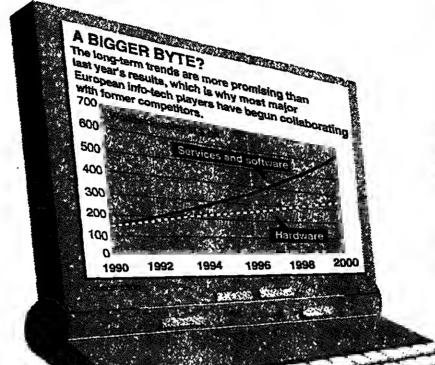
in three of the machines, sells only

The trend first emerged in the United States last June, when IBM bought Into Wang's business but, rather than taking over the company, helped refinance it as e ready-made outlet for relabeled IBM products.

Wang, once an industry leader in its own right, is by no means the only company to be experiencing difficulties. This January, after one of the toughest years in the company's history, IBM declared its first-ever annual loss. With sales down 6 percent to \$64.8 billion, the company went Into the red to the tune of \$2.8 billion.

in Japan, flagging demand recently forced Toshiba to revise its profit forecast downward by nearly half, to 70 billion yen (\$546 million). Hitachi expects pretax profits to be significantly lower than anticipated, while Sony recorded a loss of 20 million yen for the year ending March 1992. Also In February, Japan's personal computer industry reported a 17-percent drop in sales for the previous quarter and predicted annual sales would be down for the first time ever.

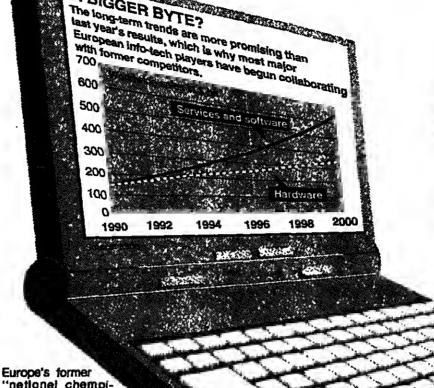
The story is the same in Europe from Amstrad - which just posted its first-ever pretax loss - to the French Industry flagship Bull. Slemens, the German powerhouse, is still struggling to assimilate Nixdorf (but has the chance to expand east). Even though Olivetti has eliminated over 10,000 jobs, its losses continue to climb. ICL, which along with Finland's Nokia has been snapped up by Fulitsu, will probably be the only one of



"netlonei chempions" to report e pretax profit for 1991. Faced with this worldwide crisis, internationalism and alliances are now the order of the day, even among former rivals.

Perhaps the unlikeliest of these came last October with a milestone series of announcements from Apple. IBM and Motorola. The three are joining forces to develop a new generation of powerful personal computers using RISC technology, cooperate in developing advanced systems software, tie their products together in open systems networks and swap know-how to build audiovisual appli-

"These agreements are the foundation for e renaissance," says John Scutley, Apple chairman and chief executive officer. "We're building new



foundation technologies that will be a framework of Innovation across a vast array of Industries."

Hot on their heels, Toshlba and Siemens announced in November that they would tie up to develop RISC microcomputers based on technology developed by MIPS Computer Systems in the United States. This move could eventually eroda U.S. micro-

Continued on Page 11

Japan in Europe / Here to Stay High-Tech, Low Margins And Long-Term Investment During last month's Winter Olym-pics, a Japanese office-automation company ran full-page newspaper advertisements about the success of

the fax network it had developed for the International Olympic Committee. in its advertisements, Ricoh emphasized its commitment to Europe, from its 2,400 employees there to its role in the sponsorship of the rugby World Cup, the Tour de France and both the winter and summer 1992 Olympics.

The World's Rendezvous

On the same day that the Ricoh newspaper advertisements ran, Cambridge University in Britain opened e new center for research on superconductors, the new technology that could someday greatly enhance computer operating speeds.

Many of the scientists and industrialists who welcomed the new Cambridge center also noted that It

was prob-

ably too

little and too late to challenga well-established, better-funded Japanese research programs on superconductors.

The two messages - Ricoh's fax promotions and the futility of competing with Japanese superconductor re-search — underline the scope of Japenese influenca on information technology in Europe. From basic consumer products to "big science," Japan and Japanese companies are having a profound Impact on Europe-

Lagging behind both Japanese and U.S. companies in financing and technology in the 1980s, European computer manufacturers were slow to look away from their cozy national markets to the new global competition. By dominating semiconductor manufacturing and taking the initiative in new technologies, Japanese firms became much more adept than European companies in getting new products to the European market. Toshiba, for instance, seized the lion's share of e booming new market by Introducing the first laptop computer

Twenty-Ninth in a Series

to Europe In 1985. At the top of the information technology market, Japanese companies were willing and able to accept lower profit margins to fill contracts from big customers for open systems rather than the more limited, proprietary sys-tems that European companies developed with the hope of locking up higher margins in their home markets.

Today, Japanese companies say they are no longer competing with European companies in Europe; they are competing with IBM and other big U.S. mainframe makers. To survive, e number of European companies have been taken over by or formed other types of strategic alliances with Japanese firms.

In Germany, BASF'e small computer affiliate was struggling until it linked with Hitachi to form the thriving Comparex Informationssysteme. Mitsubishi took over Apricot, the British manufacturer. And Toshiba and Siemens last autumn agreed to cooperate in developing and marketing microprocessors.

Perhaps the most significant Japanese IT takeover in Europe came in November 1990 when Fujitsu paid \$1.4 billion for 80 percent of ICL, the last British full-range computer and IT company.

Fujitsu control allowed ICL to stop worrying about research and development and concentrate on marketing. Despite being ostracized by the hand-

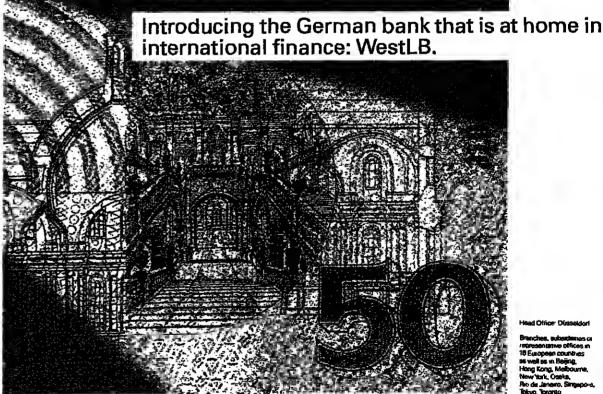
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The International **Herald Tribune** is honored to welcome these world-renowned companies as sponsors of its 1992 series.



The Westdeutsche Landesbank

In Touch with Tomorrow TOSHIBA

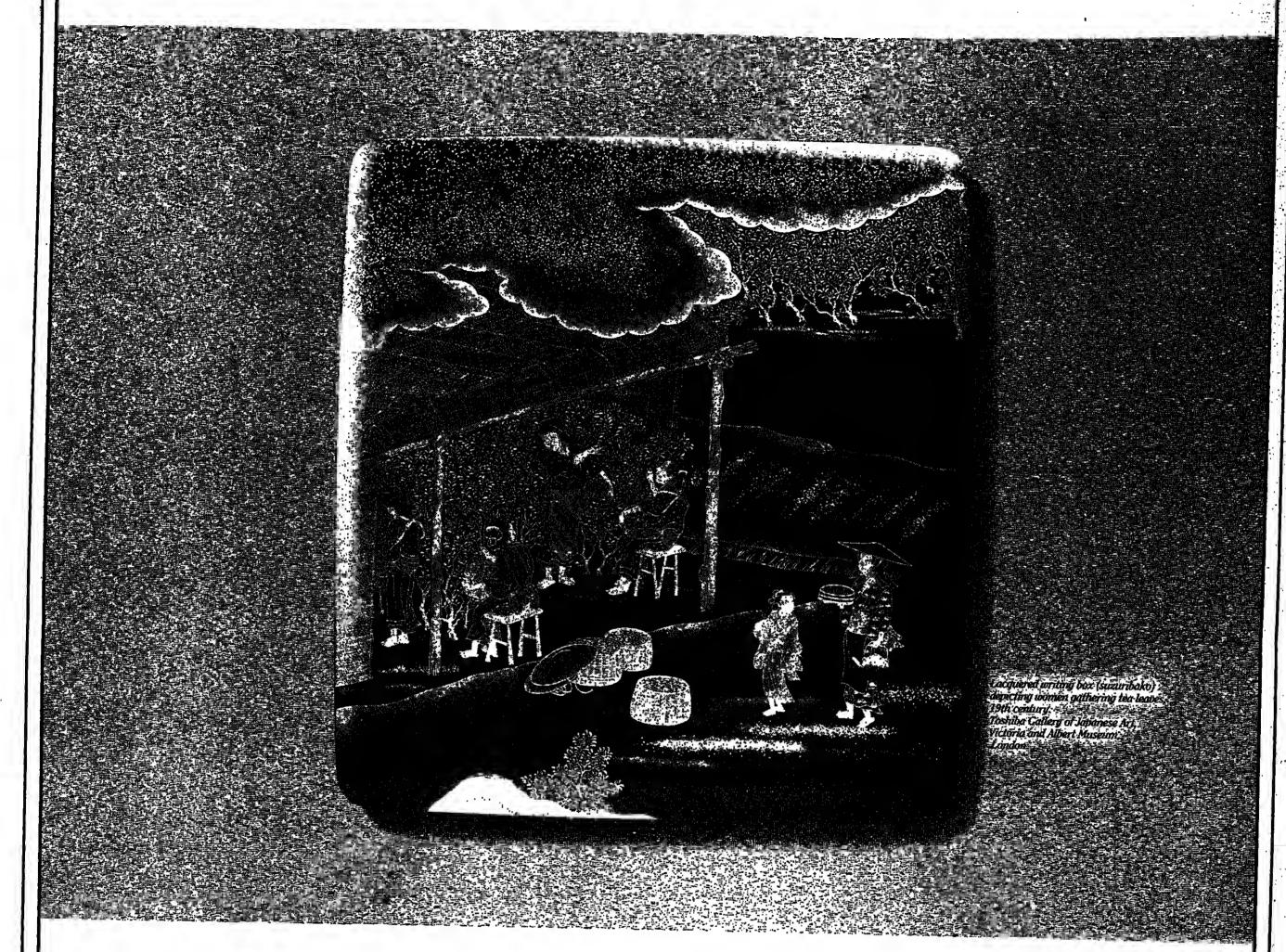




WestLB

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The Art of PARTNERSHIP



They say in the East that tea is the most common possession of the people. For centuries, people have gathered together to plant, grow and drink tea-and enjoyed, in the process, communication, harmony and rapport.

For over 20 years, Toshiba too have joined hands with communities in Europe to cultivate new ideas and technologies.

As one example of this collaboration, we're working in France with Rhône-Poulenc S.A. to develop advanced photocopiers, and with Thomson Electromenager S.A. and AEG Hausgeräte AG to make microwave ovens.

We've also teamed up with Siemens AG of Germany to produce customised integrated circuits.

And jointly with Cambridge University in the U.K., we're pursuing basic research in semiconductor physics at the Toshiba Cambridge Research Centre.

Thanks to these and other partners, Toshiba's organisation in Europe has grown to 37 companies managed and staffed by 5,000 local employees.

Together, we're also breaking new ground in other fields like information systems, medical equipment, telecommunications and energy.

With so many hands to count on, work will be lighter. Progress will be smoother.

And the harvest we share, always more fruitful.

In Touch with Tomorrow TOSHIBA

Spain, France, Germa mark currently have tax

tensmission in Europe Research and Des

idence on the memm some part, which cor

Joint R&

European Information i ning to see the value in t

research program for uni ogy companies, ESPAIT gram for Research and D ion) will take it through th universities will matter the salitary of Europe's a

cartel arrangements between of ESPRIT's participants terprises. Another complaint is that ES-PRIT coordinators are wasting money developing sectors of the IT industry in which Europe does not have a realistic chance of competing with America and Japan. But there are other views

In fact, 30 percent of ESPRIT's budget is devoted to hardwere. The remaining 70 per-cent is earmarked for software projects. Among its 600 pro-PRIT's most ambitious activities are now in the

are in the parallel proce es, including Dailmer-Be Spain, is working with univ b develop high-performer

Technology Show



Bridge Bridge Bridge

this is a se

Share of the \$30 billion European hardware market in 1990 (not including PCs)

IBM 31



PRINCIPAL SALES DE L'ARRESTE DE

Data-Bank Security / New Legislation

Pirates and Viruses: **Europe Joins the Fight**

New organizations and experi-enced professionals are taiding on the problem of data security.

One aspect of it, software piracy, costs \$6 billion a year in Europe, according to a "conservative estimate" by attorney Bradford L Smith, who is busy at the moment coordinating the prosecution of 50 software copyright infringement cases in 10 EC coun-

These lawsuits are often directed at well-known and respected companies that feed "copied" programs into their

Software piracy costs Europe \$6 billion a year

operating systems rather than pur-chasing the progrems from Mr. Smith's client, the software producers grouped in the Business Software Alli-

How effective are the lawsuits? "In October, we launched our first suit for copyright Infringement In Portugal," Mr. Smith, an attorney at the law firm of Covington & Burling, says. Right after that, our market expandad threefold." He claims that about 85 percent of all software used in Portugal was copied lilegally.

From Jan. 1, 1993, if all goes ac-cording to plan, Mr. Smith and his colleagues will have more legal firepower in the battle against the lilegal reproduction of computer programs. The EC Commission's "Directive for the Legal Protection of Computer Programs" contains two parts. The first directs the 12 member countries to enact effective legislation protecting software copyrights by the end of 1992. In formulating this legislation, member countries (only Britein, Spain, France, Germany and Denmark currently have laws specifically protecting software) may draw for guidance on the mammoth directive's second part, which contains 30 prescriptive clauses.

Other crimes associated with data transmission in Europe are proving both more encompassing and intrac-

and Japan, is still on target.

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grams, some of ES-

PRIT'e most ambitious

on this.

raphy.

table. For example, data banks can be tapped for illegal profits.

"It's a crime no one talks about," states Paul Langemeyer, computer expert at Siemens-Nixdorf Informationssysteme and chairman of the board of EICAR, the European Institute for Computer Anti-Virus Research.

Another motive for data-bank misuse is to get one's way, sometimes using a computer virus.

According to Mr. Langerneyer, one of Germany's computer pioneers, the number of species in the "virus zoo" is now about 1,000 and will double by the end of the year. An estimated onethird of all German companies now have significant problems with virus Infestation. This is half as many as in the United States, the forerunner in this field.

EICAR was founded in October 1991. The idea was that throughout Europe Individual companies and professionals were struggling with the same problem: safeguarding comput-er data and warding off Intruders. A forum was needed to share promising approaches end to evaluate new nardware and software tools.

Many of those attending EICAR's annual three-day seminars are data-security professionals, or data-bank "policemen." Viruses, preveient though they may be, are only one of dozens of types of "offenders" these professionals have to deal with. Others include defective equipment, operator error, lightning, moisture, mice - and lack of organization on the part of potential clients.

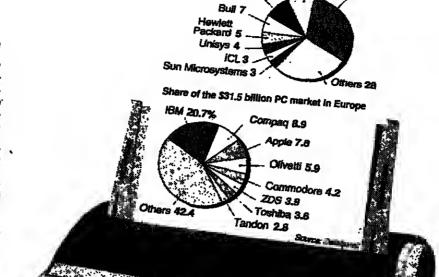
'Eighty percent of our work involves thinking through and then implementing workable security systems," says Rainer von zur Mühlen, one of Germany's leading data-security consultants. His first job is often simply to convince clients to take elementary precautions. An example: "Only 15 percent of all companies in Germany regularly sweep [monitor] for viruses," he says.

Terry Swartzberg

Joint R&D Pushes Fast-Forward Button

consortium.

potential obstacles.



Computer Links / Networks for the Nineties

Alliances Point the Way

Continued from Page 9 processor compeny Intel'e overwhelming share of the world PC mar-

Similarly, in Europe, Apple has agreed to work with France Télécom and SGS-Thomson on new multimedie technology research and to undertake joint consumer electronics

Research and Development / EC Cooperation

After decades of flerce competition among themselves, European information technology industries are begin-

ning to see the value in working together, with the help of

Originally set up in 1984 as a \$5-billion cooperative

research program for universities and information technol-

ogy companies, ESPRIT - The European Strategic Pro-

gram for Research and Development of Information Technology - is still going strong. The aim, to insure that key IT growth Industries were not left behind by the United States

ESPRIT's current budget of 1.35 billion Ecus (\$1.6 bil-

lion) will take it through the middle of 1994. Companies and

universities will match these funds. The list of participants

is a litary of Europe's strongest IT companies - AEG, Philips, Alcatel, Digital, Bull, Siemens and BASF, to name a

Critics claim that programs like ESPRIT are encouraging cartel arrangements between wealthy players. in fact, many

of ESPRIT's participants are small and medium-sized en-

Read my chips.

activities are now in the areas of transcomputer architec-

ture, computer-integrated manufacturing and chip lithog-

ing between computers. ESPRIT has made huge strides in

minimizing the loss of capacity among machines while they

are in the parallel processing phase.
In a related development, a group of European compa-

nies, including Dailmer-Benz, Inmos of Britain and CASA of Spain, is working with universities and research institutes to develop high-performance computing systems for European industry. Known as "Ei3," the initiative is based on

Transcomputer architecture allows for parallel process-

studies with Bull.

Meanwhile, following an earlier ac-

cord to cooperate on a five-year 64-megabit DRAM (dynamic random access memory) development program In the United States, IBM and Siemens

parallel computing, whereby many microprocessors work

together to solve e problem by breaking it up into several

parts. Daimler-Benz's in-house research Institute, AEG,

Computer-integrated manufacturing ie e European

Chip lithography is an expensive process, whereby chips

stronghold at the moment. It makes it possible for comput-

are imprinted with micro-features, it is fundamental to the

chip-manufacturing process, since it determines the small-

est possible feature size, and therefore the level of Integra-

tion of e chip. The enormous cost of lithography makes it e prime candidate for Joint programs between ESPRIT partic-

ipants. Currently, the equipment manufacturer ASM-litho is

Silicon program — is Europe's other major IT initiative.

"It is more of a bottom-up approach than ESPRIT," says

Klaus Knapp, spokesman for JESSI. "JESSI deals more

with application, while ESPRIT is at the higher, scientific

With a projected budget of 3.8 billion Ecus by 1996, JESSI concentrates its efforts on four aspects of the semi-conductor industry — chip technology, material and equip-

ment technology, application technology and basic re-

working with optics in-

dustry leader Cerl

Zeiss end chemical

maker Hoechst to take

the world lead in lith-

Money Is e chronic

problem for ESPRIT.

The EC Commission

fell short of its financial

promises to the pro-

gram last year, and the

disparity between the

costs of cepital re-

search and develop-

ment in Europe com-

pared with the United

States and Japan is in-

creasing. JESSI -- the Joint

European Submicron

Dan Morrison

ography.

ers and robots to speak to one another.

er, its engineering unit, have taken the lead in the

announced in July 1991 plans to colleborate on 16-megablt computer chip production, thus stealing e threeto-six month lead on the Japanese electronics glants.

Driven by escalating development costs, IBM announced in September 1991 an agreement with British-based INMOS, a member of the SGS-Thomson Microelectronics Group.

Most striking of all, however, was the January marriage of convenience between iBM and Bull, The world's number-one and number-10 computer firms linked up in another new-style alliance that transcends national identity, with IBM paying around \$100 mli-lion for the privilege.

Both firms stand to benefit from the deal, With Bull-adopting IBM's technology for RISC microprocessor chips to power the next generation of desktop computers, IBM not only gains customers but also deals a blow to the competitive RISC triumvirate of MIPS, Compaq and Digital Equipment and gains access to laptop computers from Bull's Zenith subsidiary to plug gaps in its own product range.

Technology In Action / Cards for Customers

What Computers Can Do For the Banking World

Customers and employees of banks and other financial institutions have now had time to become familiar with the intricacles of automation and

computerization. Cash-dispensing machines dot much of Europe's landscape, and a large proportion of Western Europe'e inhabitants carry at least one bank card. Microcomputers abound in the headquarters and branch offices of banks, finance houses and insurance companies throughout the Continent.

Their most basic function - the standardized management of customer accounts and of all currency move-

'The cost-benefit ratio is more than positive'

ments - has resulted in faster, easier service and improved productivity. The decade of the 1980s has seen a revolution in a field known for its con-

'Computerization has enabled us to deal with the explosion of banking in France while simultaneously reducing our staff numbers by 1 percent every year over the past 10 years," notes a spokesperson for Crédit Lyonnais, one of France'e leading banks, with subsidiaries all over Europe,

With e yearly investment of 600 mil-lion francs (\$107 million) in electronics, Crédit Lyonnais is finishing the Implementation of its "Elan 1992" pro-gram. This entailed installing 15,000 computerized workstations linked to a local and e regional network, which is itself fed by one of three national computer centers.

'Computerization is expensive, but its cost-benefit ratio is more than positive," continues the spokesperson. "it frees our account executives to perform commercial, rather than administrative, tasks, such as selling products truly adapted to our customers' needs.

Indeed, the benefits of electronics have gained increasing recognition over the past decade as technical directors at all the major financial institutions have set strategies, spent bud-gets and changed mentalities. Today, no one can escape punching buttons

and "interfacing" with machines.
Yet some go further than others, and the most sophisticated forms of artificial intelligence have made headway. While many programs perform information processing and arithmetic, others add value by providing employees with training or guidance in decision-making processes. "Credit scoring," for example, established in many major European banks over the

Low Margins and Long-Term Investment

last two or three years, evaluates loan applications by computing the scores attributed to a set of criteria - home ownership, age, salary, family size, number of times the applicant has moved, etc. - and proposing a declsion, which the loan officer may choose to follow or, more rarely, dis-

"We're finding the system quicker, and the results are fairly encourag-ing," says Peter Entwistle, assistant general manager for Information technology at Lloyds Bank In London.

Conceived by specialists in accounting, finance, marketing and general management, the computer systems steer users in the right direction by asking questions, suggesting procedures and explaining errors when appropriate.

"Artificial intelligence conserves and draws on our corporate memory by packaging the expertise of our top managers," explains the CaixaBank technical director, Philippe Vergnaud. France's "Minitel," e home-based computer linked by telephone to e variety of service and data banks, has proved e boon to the country's bankers and customers and should provide an example for other European countries in the years to come. Of the 2.5 million Minitel consumers subscribing to banking services for e modest monthly fee, most use it merely to consuit their account status. An increasing number, however, give transfer and purchasing orders without having to consult a bank representative, which results in considerable savings in time and personnel.

While most financial institutions recognize the cost savings resulting from electronics, many are frustrated by the rapid obsolescence of equipment due to never-ending technological improvements - often considered a ploy by manufacturers to continue to make sales in e mature

"Bankers tend to want to set a brake to electronics expenses because they feel they cennot control them," explains Mr. Vergnaud. As e result, some technical directors are reluctant to invest huge sums (from 2.5 percent to more than 3 percent of revenues) on equipment whose val-ue-added potential can soon turn into lost resale value.

Today's economically difficult environment may make manufacturers nervous, but while banks today think twice before making major purchases, few would consider putting e halt to

Romy Joyce

Japan in Europe / Here to Stay

EI3 is currently working closely with the EC-sponsored DRIVE program, which applies information technology to road traffic and safety situations. Practical application will take shape in the development of systems that allow car computers to indicate driving paths and warn drivers about

Continued from Page 9

ful of remaining full-range European hardware and systems companies - the critics said the deal dashed the last hopes of a pan-European IT force uniting the leading European companies - ICL ie happy with the arrangement.

ICL executives dismiss criticism alleging a "sell-out" or "defection" by pointing out that the blg difference between ICL and its European IT rivals is that ICL is now making money.

The only three European full-range companies left in the field are Olivetti of Italy, Siemens of Germany and Groupe Bull of France. Bull's independence was undermined, however, when it formed an alliance with IBM after the French government discouraged NEC of Japan from taking a stake. The deal allows IBM a Bull stake of up to 10 percent in exchange for up to

\$100 million in investment. Under Fujitsu, ICL has cut workers, closed fac-torias and distribution centers, discontinued products and narrowed its markets in terms of what it selle and where it sells. The Japanese competition is forcing it and other European companies into niche markets, such as ICL's strength in selling supermarket checkout scanners in the United

Specialization may be particularly important for smaller European IT comparies in the future, where the greatest added value will not be in hardware but rather in software and services - the areas where the Japanese companies admit they need help. Europe has more than 10,000 software and services companies, many of them quite small; the ones that exploit the Japanese companies' shortcomings in those areas, either by selling to the

Japanese or grabbing markets before Japanese companies catch up, are most likely to be successful into the 21st century.

There is little interest from European companies, governments or the EC In trying to revive the European semiconductor Industry so that it can offer real competition to Japan, Japan continues to subeldize semiconductor research: Europe does not.

Japan's influence on European research and develcoment is growing in other ways. A number of companies, notably Fujitsu, Hitachi and Ricoh, have estabbroed-besed lished

research and design centers that are predominantly staffed by European englneers but work closely with their R&D headquarters. Much of the focus is on

large-scale telecoms of the

future, starting with net-works designed to take advantage of European monetary union toward the end of this decade. Parallel computing and human-language processing are two more long-range Japanese research projects. The Japanese work is welcome in many academic circles in Europe because some of the Jepaneee firme ere promising to farm out research contracts to European universities at e time when governments are increasingly reluctant to grant "big science" grants.

One Japanese trend flies in the face of traditional European research, where technicians are expected to do most of the work in the laboratories, marketing people deal with the cus-tomers and the top engineers stay in their offices, thinking and evaluating re-sults. Instead, the Japanese emphasize involvement of the top R&D people at every stage, from doing their own lab work to meeting with customers.

Timothy Harper

This advertising section was produced in its entirety by the supplements division of the international Herald Tribune's advertising department. Steve Bartlett is a Paris-based free-lance journalist. Timothy Harper is a London-based American journalist and lawyer whose book, "Cracking the

New European Merkets," will be published in May by John Wiley & Sons,

Terry Swartzberg is a free-lance journalist based in Munich.

Romy Joyce is a Paris-based free-lance journalist. Dan Morrison is based in Brussels and specializes in EC affairs.

THESEUS MBA: BREAKING NEW GROUND IN MANAGEMENT EDUCATION

Technology Show / Keeping Pace With the Future CeBIT - Many Fairs in One

History seems to be repeating itself. in 1985, the Hannover Trade Fair was growing out of control, partly be-cause its section on computer hardware, software and services (CeBIT) was mushrooming.

A year later, CeBIT was set up as an independent event, with some 1,300 exhibitors occupying 130,000 square meters of floor space.

in 1992, the fair features four times as many participants (5,200, of which 2,000 are non-German), takes up twoand-a half times as much area and is confronted with an updated version of 1985's question: where is growth taking this trade fair?

"Fairs within a fair" is the answer of Hubert-H. Lange, the member of the board of directors of Deutsche Messe (Hannover's trade-fair authority) in charge of CeBIT. His point is that the days are gone of the classic computer trade fair, which served as an interface between the general business public and the computer industry. The information-technology industry is no longer homogenous: it is now a conalomeration of highly discrete, semi-

Independent markets. At CeBIT, each of these markets -"C" technologies (computers integrated into design and manufacture), data communications, muitimedia, components (to name but a few) - has assumed the dimensions of a normal trade fair, although inter-market transactions remain the backbone of the new CeBIT.

As usual, a walk through CeBIT is the best way to get an overview of the products and concerns of the world'e Information-technology markets. Roughly a sixth of the 600,000 or so persons expected to visit CeBIT this year will head to Hall 18 to attend a program on securing computers and their data against willful and accidental damage. In Hali 22, some 140 exhibitors will present the latest developments from the world's laboratories: 40 new communications, electronics and automation technologies.

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To our readers in Vienne.
You can now receive the IHT hand delivered to your home or office on the day of publication.
Please contact: Marawa - Vienna,
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MEDIA MARKETS

The Joe Camel Character **Gets Marching Orders**

By Stuart Elliott New York Times Service

EW YORK — Intensifying efforts against the use of the cartoon character Joe Camel on the ground that the Camel cigarettes symbol is specifically designed to appeal to children, the U.S. surgeon general and the American Medical Association have demanded that R.J. Reynday Tohana Co. Manufacture in admiration property. olds Tobacco Co. stop using the character in advertising, marketing and promotional efforts.

"In years past, R.J. Reynolds would have us walk a mile for a Camel," said the surgeon general, Antonia Novello, echoing the brand's most famous ad slogan. "Today, it's time that we invite Old Joe Camei himself to take a hike."

A spokeswoman for the surgeon general, and a spokesman for the AMA, said this was the first time that they had singled

out, and urged a halt to, a continuing campaign for an existing cigarette brand.

Dr. Novello and Dr. James S. Todd, executive vice president of the medical association, also called on retailers to

remove Joe Camel ads and signs from their stores, and urged magazines and newspapers to refuse to run Joe Cam-

Anti-smoking and health groups have seized on Joe Camel, which began appear-

ing in the United States in

1988, as the epitome of all that they see as wrong with cigarette
sales pitches. In their eyes, the character, which is based loosely
on Old Joe, the drawing of a camel that has appeared on Camel
packages since 1913, embodies the brazen appeals by the tobacco industry to children and its desire to portray smoking as a

pleasurable pursuit connoting cutting-edge chic.

Reynolds, the second-largest U.S. tobacco company, and a subsidiary of RJR Nabisco Inc., spends upward of \$75 million a year to promote Camel, the sixth-best-selling cigarette brand.

Calling for the voluntary withdrawal of a successful advertising campaign is not a tradicional color of company. ing campaign is not a traditional role of organized medicine," Dr. Novello said. "Yet it is the only responsible position that physi-

cians must take regarding these advertisements. Though severe, the surgeon general's demand does not have the force of law. And Reynolds, which has fiercely defended Joe Camel from previous barrages of castigation, issued a statement supporting the character. "No linkage has been made between advertising and the consumption of cigarette products," it said.

Persuade adult smokers to switch to Camet trom companying brands. While Reynolds acknowledges that Joe Cameling brands. While Reynolds acknowledges that Joe Cameling brands. EYNOLDS SAYS the campaign is intended solely to persuade adult smokers to switch to Camel from competwants only smokers of legal age.

The company has also mounted an aggressive public relations campaign questioning the validity of surveys that show Joe Camel appeals to youngsters. In response to earlier calls to ban Joe Camel, James W. Johnston, Reynolds' chairman and chief executive, raised the specter of depriving "the tobacco industry, or any industry, of its right to commercial free speech" to advertise a legal product.

A 'Don't Smoke' Message From Marlboro?

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Eurocurrency Deposits

Next summer, when the first Marlboro Grand Prix of New York roars through the streets of downtown Manhattan, network TV cameras may pick up billboards that display this very unusual message: Philip Morris Doesn't Want Kids To Smoke, the Los Angeles Times reports.

Last week, the city of New York told Philip Morris it could sponsor

the Marlboro Grand Prox. Before a officials insisted that besides the 3,700 billboards Philip Morris plans to buy to promote its Marlboro brand, it must also purchase 1,100 billboards that warn kids that smoking is no good for them.

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Sabena's Future Is Air France or Bust

By Charles Goldsmith

International Herald Tribute
BRUSSELS—With a new Belgian government in place after t03 days of political limbo, the state-run airline, Sabena SA, looks set at last to exchange marriage vows with its

A partnership would follow several broken engagements and lawsuits by British Airways and KLM Royal Dutch Airlines that allege breach of an earlier prenuptial agreement.

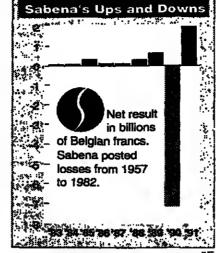
If a deal with Air France is not quickly concluded, Sabena warns that "the company will be sucked into a negative spiral with irreversible social and economic conse-

Few disagree that a failure of the Air France alliance, which will provide a capital injection of 6 billion Belgian francs (\$175 million), could be fatal to the 69-year-old

But there are mixed feelings on whether the disappearance of a small national flag carrier like Sabena would truly be a "disaster," as claimed by some Belgian politicians includ-ing the new prime minister, Jean-Luc Dehaene, who previously served as transport Some observers say that Sabena's recent

saga showcases the potential folly of main-taining such symbols of national pride in an era of consolidation in which economies of

"That's the fundamental question: wby do we need it?" said a Brussels stockbroker, Guy



Lerminiaux. "I don't think it would make much difference if Sabena ceased to exist, because its place would be taken by somebody else.

Generous state subsidies and bridge loans have long been a way of life for Sabena, which finally stemmed years of operating losses in 1991 through a sweeping restructuring plan designed to attract a partner.

Protected by government largesse in a country whose debt is a staggering 130 per-cent of gross domestic product, Sabena developed a reputation as a grossly overstaffed and inefficient carrier, a haven for job-seeking friends of government officials and thus highly susceptible to the political tug-of-war be-tween Belgium's French- and Dutch-speak-

"The equation which says that the interest of a national flag carrier equals the national interest in not necessarily a valid equation," said Paolo Pezzini, an airline consultant at SRI International in England.

"A small island that is totally dependent on the tourist industry may have an interest in a state flag carrier," he said, but such considerations do not apply to a country of 10 million people like Belgium, which is served by many airlines.

Government officials, auxious to move Sabena away from its past, respond mutedly to charges of mismanagement and cronyism.

"It's not up to us to respond to all this criticism," said the prime minister's spokes-woman, Moniek Delvou. "What is important is that we make a future for the company as part of a bigger European context.

Sabena is now 88 percent-owned by the Belgian government, which hopes to slash its stake and make the company publicly traded by 1994. Air France would take a 37.5 per-

See SABENA, Page 15

U.S. and EC Bid to End GATT Deadlock

BRUSSELS - The U.S. secretary of State. James A. Baker 3d. said Tuesday that he had presented an "extraordinarily forthcoming" new offer to the European Community in a bid to break the deadlock in long-stalled world

The Community said it also presented new proposals, and a meeting of high-level officials was hurriedly called for Wednesday in Brussels to discuss the offers further.

The proposals were exchanged during a 30minute meeting between Mr. Baker and the EC Commission president, Jacques Delors.

The United States and the 12-nation Community have been locked in a bitter stalemate over U.S. demands that the Community slash its large farm subsidies in the context of global talks under the General Agreement on Tariffs and Trade.

Sources said the new U.S. offer would exclude certain direct-income supports to farmers from subsidies deemed illegal under the GATT rules. In the language of the complex trade negotiations, the Community could include such payments in the "green box" of subsidies that escape GATI's scope.

December by the GATT director-general, Arthur Dunkel, direct payments to farmers would be considered production-distorting supports subject to GATT rules. But that plan was rejected by the EC, because its blueprint for reforming its costly Common Agricultural Poli-cy calls for shifting away from price supports

and toward direct payments to farmers.

Both sides declined to provide precise details of the new proposals, but several EC diplomats said they were somewhat encouraged that the talks could finally be moving.

"We are creeping close to an agreement on the Uruguay Round," said a senior British official, referring to the GATT talks which began more than five years ago.

Asked if the new developments could resolve the stalemate, the Portuguese foreign minister, João de Deus Pinheiro, said, "I hope so." Portugal holds the rotating presidency of the EC.

Mr. Baker, flanked at a news conference by Mr. Delors, said: "I made an extraordinarily forthcoming offer which he is considering," and turned the floor over to the commission president. Mr. Delors replied: "It is possible for officials to have a meeting tomorrow to explore new proposals from the United States and also Under a compromise GATT plan unveiled in a new proposal from the Community."

EC sources said, however, that the U.S. proposal may prove insufficient to resolve the dispute because it broke no new ground on the sensitive issue of subsidized exports. The Community has objected to Mr. Dunkel's proposal to cut the volume of subsidized exports.

Mr. Pinheiro said the seeds for possible

movement in the talks were planted at a recent meeting in Washington, which included top EC officials along with Mr. Baker and Carla A. Hills, the U.S. trade representative.

We felt that bilateral discussions should be held to try to bridge the gaps, or at least to build up a package, and bring flexibility to the posi-tion of all the parties, because we all want an agreement on GATT," he said.

The developments in the GATT negotiations were disclosed at the end of a news conference whose focus was Yngoslavia. Mr. Delors said that the Community "hopes

to get a good agreement, not only on agriculture but also on the other subjects under discus-

Other areas where agreement has proved clusive include services such as insurance, textiles and protection for intellectual property such as copyright and trademarks.

-CHARLES GOLDSMITH

Lamont Budget **Puts Prudence Ahead of Votes**

By Erik Ipsen

LONDON — Facing the likeli-hood of elections in April, Norman Lamont, Britain's chancellor of the Exchequer, lived up to his party's name by unveiling a surprisingly conservative budget on Tuesday.

stional Herald Tribun

Prudent is the word that comes to mind," said Michael Hughes, chief strategist for the Barclays de Zoete Wedd Ltd. securities firm. "He couldn't afford to take any risks, and he hasn't."

Widely anticipated giveaways were notably absent. The costliest change was a cut in the tax rate on the first £2,000 (\$3,445) of taxable income to 20 percent, from 25 per-cent, a change Mr. Lamont calculated would deprive state coffers of £2.8 billion next year.

That centerpiece income-tax cut will particularly benefit the lowest wage earners. Many analysts noted that by aiming his cut in that quarter, the chancellor stole a bit of thunder from the opposition Labor Party, which itself had targeted the

poor for tax cuts.

With the government widely expected to call a general election later this week for April 9, Mr. Lamont's budget likely will play a crucial role in deciding his party's fortmes. Given that, its restraint anu its lack of eye-catching, voterpleasing giveaways was seen as re-markable by some analysts.

The chancellor himself spoke of the progress made in recent years on curbing inflation, calling it the

ing that a generation had grown up accepting it as "an inalicable fact of life." He added, "It would be tragic to throw it all away with an ill-timed attempt to kick-start demand."

Some economists suggested however, that the chancellor simply could not afford such an undertaking. They noted that even with his package of modest tax cuts, Mr. Lamont's budget contained a fore-cast of a doubling of the publicsector borrowing requirement, to £28 billion next year. It shows the weakness in the public sector's finances," said Kevin Darlington, an economist with UBS/Phillips & Drew, the securities firm.

Recession, admitted the chancel-lor, was indeed cutting into the government's revenue while at the same time forcing an increasing in its outlays. He predicted that the

British economy would grow by only 1 percent this year. Although Mr. Lamont termed his plan, "a budget for the recovery," it was also one redolent of the woes of an economy in recession. He spoke, for instance, of the "deplorable" practice by which large corporations in hard times delayed bill payments "to boost their own cash flow,"

To help ease that squeeze, Mr. Lamont said government contractors would be required to provide their suppliers with "prompt pay-

ment," usually within 30 days.
Similarly, he announced elimination of penalties for nonpayment of value-added-tax bills of up to See BUDGET, Page 15 "scourge of our economy" and not-

Limited List of Sweeteners

Highlights of the Conservative government's budget:

Basic rate of tax left unchanged at 25 percent. New rate of 20 percent

troduced for first £2,000 (\$3,445) of taxable income. Government deficit to rise to a record £28 billion, at the top end of

financial analysts' expectations, to battle recession. Halving of a special car tax to 5 percent and granting of other tax breaks on cars that industry sources predicted would stimulate car sales

by 70,000 a year. Taxes to be raised on cigarettes, alcohol and gasoline. No change to

value-added tax.

A range of help for industry and small businesses including extra assistance to firms that want to move their businesses.
 Election sweeteners included a raising of retirement pensions in line with inflation and increases in income support rates for retirees.

Japan Strongly Rejects U.S. Chip Complaint

By David E. Sanger
New York Times Service

TOKYO - In what appeared to be a serious split over a trade agree-ment the United States has hailed ### March 10

* \$ D.M. F.F. Lira D.F! B.F. S.F. Yen G3 Precise

* \$ 1.05 \$1.00 \$1.05 \$1.05 \$1.00 as the model for its economic relations with Japan, the Japanese elec-tronics industry denied Tuesday that an agreement on semiconduc-tors was on the verge of failure and said American companies had yet to do enough to generate business

The statement, from the Electronic Industries Association of Japan, indicated that less than a year after the two countries renewed their semiconductor accord, they had widely diverging views over whether its goals were being achieved. Japanese officials have said in recent days that they were concerned that the agreement could become an additional source of tension amid continuing argu-ments over cars and the size of the U.S. trade deficit with Japan.

tion's report was in sharp contrast with the statements of several of its members, who have said until reand Japanese firms, and a series of sists that it is a good excuse.

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U.S. Money Market Funds

announcements by Japanese firms that they were buying more American-made components.

During President George Bush's visit here in January, American officials cited the semiconductor agreement as one of their most successful negotiations with Japan, and its use of explicit market share targets has become a model for other negotiations.

But the industry association concluded in its report that "designins" of American semiconductors ins of American sententials.

—including those chips in the design of new products.— "aren't leading to volume orders as both the United States and Japan had hoped. While design-ins are in-creasing, market share has not."

The association said that the

United States "should begin to consider additional actions that may be helpful in spurring greater
Japanese compliance," a veiled reference to sanctions against Japan.
In response, the Japanese side
said it was "making every effort to

The dispute was triggered by a report by the Semiconductor Industry Association, an American trade group, that the agreement was "on the verge of failure" because U.S. companies had failed to gain a larger share of Japan's market. "Frankly, for a nation as successful as Japan, the unwillingness of Japanese companies to comply with this trade agreement is appalling," Andrew A. Pracassini, the association's president, said Monday. The tone of the U.S. association's report was in sharp contrast

cently that they were fairly pleased The U.S. semiconductor associa-with the direction of their business tion says it does not view the slowin Japan. There has been a continu- down as "an excuse for the lack of ing stream of partnership an- improvement" in market share. nouncements between American The Japanese side, in contrast, in-

Banks Were Established to Protect Depositors' Funds. It's Still OUR MOST IMPORTANT MISSION.



■hroughout history, man has sought to safeguard the things he values. It was true in the Middle Ages, when banking institutions emerged to shelter the wealth created by an expanding market economy. It's equally true now.

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Wars and Dollar Send Tourists Packing to U.S. By Carl Gewirtz

International Herald Tribune
PARIS — The United States, normally a laggard in the international competition to attract tourists, scored one of the biggest growth rates among all the major industrialized countries last year with an 8.5 percent increase and a record 42 million arrivals.

Data published Tuesday by the Organization for Economic Cooperation and Development showed the percentage increase trailing

The Gulf War at the start of the year and the outbreak of civil war in Yugoslavia later dented the appetite to travel, as did recession in

only behind Portugal, up 9.9 percent, and Japan, up 9.2 percent, Overall, however, last year was the worst for international tourism since 1983, with arrivals up only 1.1 percent in the 24 OECD member

See TOURISM, Page 14

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EUROPEAN FUTURES

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Compiled by Our Staff From Dispatches NEW YORK — Wall Street stocks rose Tuesday as investors returned to the market to pick up bargains from the recent sell-off,

analysıs said. Computerized buying programs sent traders racing to cover short positions. The Dow Jones industri-

N.Y. Stocks

al average rose 15.87 points, to 3,230.99, and advancing issues on the New York Stock Exchange outnumbered decliners by an 11-to-6 ratio. The Dow had fallen for four

straight sessions. Big Board volume rose to 194.53 million shares, from 160.62 million traded on Monday.

Gains were more pronounced in over-the-counter trading, where the Nasdaq composite index surged 7.64 points, or 1.24 percent, to 623.46

A late slump sent bond prices lower, with the beliwether 30-year issue falling about 11/32 point and ending at a yield of 7.91 percent, up from 7.87 percent on Monday. Concerns that President George Bush would fare badly in primary races weighed on the market.

A poor showing by the president could hurt the stock market in coming sessions, analysts said.

The Dow

With the economic outlook remaining uncertain, growth stocks were the big gainers on Tnesday. "A lot of them sold off 10 to 15 percent, so they are looking relatively attractive again," said Samuel Hallowell at Van Lieu Capital. "There is some concern about the economic numbers. Obviously growth stocks are the best place to hide."

RJR Nabisco paced the Big Board actives, inching up 1/2 to 9%. Glaxo Holdings followed, edging up ¼ to 27%.

AT&T was third, rising % to 38%. Robert Wilke, a Brown Brothers Harriman analyst, upgraded his recommendation on the stock to buy from neutral and a County Natwest analyst, George Dellinger, repeated his buy rating.

Philip Morris rose % to 76%, IBM added 1/2 to 87%, and Merck gained % to 152%. System Industries led the Amex

actives, falling % to 21/2 after its

board accepted the resignation of Paul W. Emery 2d as president. (Reuters, Bloomberg, UPI)

Dollar Gains as Outlook On Rates Pressures Yen

NEW YORK -The dollar posted gains against all major currencies Tuesday as it benefited from strong selling of the ven. Analysts attributed the yen weakness to expectations of a cut in

Foreign Exchange the Japanese discount rate because

of the economic slowdown there. There is a disposition to sell the yen against everything on the gathering recession in Japan," said Andrew Hodge of Bank Brussels Lambert.

The dollar rose to 132.90 year, from 132.53 at the opening and 131.93 at the close on Monday. "We broke through 132.45 and

we're still above there," said Mary Matera, a trader at Nippon Credit Bank. "The next major target is

The U.S. currency also advanced to 1.6710 Dentsche marks from 1.6626 DM at the opening and 1.6608 DM on Monday. Analysts said they did not expect

These two countries, along with Ja-pan, are the leading suppliers of a big move in the yen if the Bank of Japan cot its discount rate from the outbound tourists. Japanese expen-ditures on tourism fell 4 percent, current 4.5 percent level. "A discount-rate cut is already factored in," Ms. Matera said. "Unless they cut by a full point instead of a half-point, there won't the first drop since 1980.

be much reaction. Robert White of First Interstate East but also from the weakness of Bank, Los Angeles, said the dollar's the dollar. U.S. tourist receipts rose rise against the yen helped bring 14 percent.

the U.S. currency higher against the mark. Central bank intervention seemed possible if the dollar climbed over 133 yen, he said, but it never got that high.

The mark finished at 79.53 yen,

up from 79.44 on Monday.
The dollar rose to 1.5165 Swiss francs and 5.6740 French francs from 1.5064 and 5.6400 on Monday. The pound fell to \$1.7175 from \$1.7255.

The dollar also rose to 1.1971 Canadian dollars from 1.1928 despite intervention by the Bank of Canada, dealers said.

The dollar closed higher in Lon-don earlier as selling hit the yen and the Swiss franc. The dollar rose to 1.6710 DM from 1.6644, to 132.85 yen from 132.07 and to 1.5165 francs from 1.5095.

(Continued from first finance page) the United States and Britain.

Inbound tourism to the United

States benefited not only from war

scares in Europe and the Middle

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Western Europe was the big los-er. Italy and Greece suffered the slowdown in the rates of growt

report said.

markets.

largest declines, with arrivals down

11 and 14 percent, respectively,

from the previous year. Turkey showed an increase of only 1.8 per-

cent, compared with a 20.9 percent

Overall tourist arrivals in West-

The three OECD countries in the

ern Europe declined 0.5 percent after a 3.5 percent rise in 1990.

Pacific region — Japan, Australia

gain a year earlier.

slowdown in the rates of growth noted through the last decade, with

a 7 percent increase in arrivals," the

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LaWare Says Big Banks Are Ailing

BOSTON (Combined Dispatches) — Some major U.S. banks are siling, and total bank failures probably will continue this year near the 127 that failed or needed aid last year, Governor John LaWare of the

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minuming their Annual Federal Reserve Board said Tuesday. Federal Reserve Board said I uesuay.

"There are some big sick puppies out there," Mr. LaWare said before
the Boston Bar Association's banking committee. He did not adentify

which institutions were weak. Separately, the government reported that private-sector U.S. savings and loan institutions carned a total of \$2 billion last year, the first animal profit in five years. The gain at the 2,096 institutions compared with a profit in five years. The gain at the 2,000 maintains compared with a \$2.9 billion loss the previous year, the Office of Thrift Supervision said. Timothy Ryan, director of the office, called the profit a milestone for the industry and said it showed that thrift finances were stabilizing. He

said 86 percent of the privately held thrifts in the United States were profitable at the end of 1991.

(AP, Reuters, Bloomberg)

Curb Japan, Chrysler's Lutz Urges

GENEVA (Renters) — The president of Chrysler Corp., Robert A. Lutz, suggested Tuesday that Washington should hit back at Japan's import curbs by restricting Japanese business activities in and exports to the United States.

In a speech to the Swiss-American Chamber of Commerce, Mr. Lutz accused Japan of engaging in "predatory" practices worldwide that threatened to block progress toward a free-trading system.

"We have a legitimate right to prevent the destruction of our last major industry," said Mr. Lutz.

U.S. Productivity Increased in 1991

WASHINGTON (AP) - America's nonfarm productivity grew for the first time in three years in 1991 as businesses tried to maintain output with a smaller work force during the recession, government figures

Productivity rose 0.3 percent last year, helped by an upsurge in the fourth quarter, the Labor Department said. The figure was higher than the last government estimate of a 0.2 percent gain in 1991.

Some analysts said productivity would continue to improve modestly as the economy strengthened.

Paramount Returns to Profitability

NEW YORK (UPI) - Paramount Communications Inc., showing improved results in entertainment and publishing reported Tuesday, earnings of \$18.4 million for the first quarter, ended Jan. 31, compared with a loss of \$7.3 million in the year-earlier quarter. First-quarter revenue was \$1.07 billion, up 19.3 percent from \$897.1. million a year earlier.

Martin Davis, the chairman of Paramount, also said that the company had looked into purchasing Orion Pictures Corp. but was not interest

Continental to Add Flights

HOUSTON (Combined Dispatches) — Continental Airlines announced plans Tuesday to add 71 daily flights by mid-fune, begin service, to four new destinations in Latin America and Europe, and said it already was hiring several hundred employees. But the president of the airline's parent company, Robert R. Ferguson,

warned that Continental's emergence from Chapter 11 bankruptcy would come later than the July 1 target previously set — probably not until the end of the summer — due to some unresolved issues with creditors. (Reuters, UPI) .

For the Record

Texas Instruments Inc. has joined the chipmaker Chips & Technologies Inc. in its courtroom battle against a patent infringement suit filed by Intel Corp., Chips & Technologies said.

(Reuters):
United Technologies Corp. and Siemens AG completed an agreement under which Siemens will have access to United Technologies' Pratt &

U.S. FUTURES

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This was due to the impact of the Gulf War on long-hand travel. the economic recession which hit their main markets, greater competition from domestic destinations and the relatively poor perfor-mance of the British and American WHEAT (KCST)

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A P. Resser, Man. FRANKFURT — BASF AG and Hoechst AG, Germany's two largest chemical concerns, reported Tuesday big profit declines for the second straight year and responded by trimming their dividends for 1991 by 7.7 percent.

BASF and Hoechest the model. hrysler's Lutz Urger The Carrier Copy Manager of the Copy of th BASF and Hoechst, the world's

second- and third-largest chemical companies, said their 1991 pretax profits fell by 23 percent and 20 percent, respectively. Both had held 1990 payouts steady despite pretax profit falls of 45 percent at BASF and 23 percent at Hoechst. "The dividend cut is a clear sig-

nal that these companies expect 1992 to be a difficult year," said Kiran Bhojani, chemical analyst at Warburg & Co. in Hamburg. "Not only are margins weak and profits down but rising wages and overcapacity problems are pushing their costs higher."

Germany's third-largest chemical group, Bayer AG, is expected to leave its dividend for 1991 unchanged at 13 DM when its supervisory board meets on Wednesday to review 1991 results.

Bayer's results have been cushioned by strong pharmaceutical sales but BASF and Hoechst were exposed to the full brunt of the global downturn in demand for

"All three companies are feeling the continued cold wind of the global chemical business environ- year-long earnings slide.

Payouts as Profits Fall ment," said Petra Zamagna, analyst at Deutsche Bank Research. Everything pointed to a lower dividend: weak earnings, overcapacity

and the upcoming wage negotia-tions for the chemical industry." BASF reported its pretax profit fell to 2.11 billion Deutsche marks (\$1.27 billion) in 1991, from 2.75 billion in 1990, on flat sales of

quarter, pretax profit planged 64 percent to 148 million DM. Net profit slipped just 6.3 per-cent, however, to 1.04 billion DM in 1991. Analysts said BASF may have been able to cut its tax rate to about 51 percent from 59 percent in 1990, because of its engagement

46.63 billion DM. In the fourth

in Eastern Germany. Pretax profit at Hoechst fell 20 percent to 2.56 billion DM, from 3.22 billion in 1990, and net profit also fell 20 percent to 1.36 billion DM, from 1.7 billion. Sales rose to

47.2 billion DM, from 44.9 billion.
Both companies cut their dividends to 12 DM a share from 13. Analysts said the market had been prepared for dividend cuts and lower profits. BASF shares rose 1.90 DM to 249.50 in Frankfurt and Hoechst gained 50 pfennig

to 256,20 DM. Another major chemical company, Degussa AG, said group pretax profit rose to 43 million DM in its first quarter, from 41 million DM a year earlier, as cost-cutting measures helped it break out of a two-

BUDGET: Lamont Is Cautious

(Continued from first finance page)

£2,000, to help small companies facing cash-flow problems. He noted the job-creating capacity of small concerns and that many of his proposals would benefit small business specifically - again, a sentiment associated with the Labor Party.

The one big business to benefit from the chancellor's budget was the hard-pressed auto industry, "The motor industry is and will remain at the heart of British manufacturing," said Mr. Lamont, To boost demand for vehicles, Mr. Lamont said he was halving the car tax, to 5 percent, a move that would lower the price of

an average family car by £400, On the subject of Europe, Mr. Lamont predicted Britain would meet the strict requirements for entry into a single European currency, although it remains to be seen if would join. He also said that in "due course" sterling would move

rate mechanism. The pound is now allowed to deviate by 6 percent from the agreed-upon central rate. The pound rose for the day but

fell from its highest level because of Mr. Lamont's vague timetable for accepting the narrow fluctuation band. Sterling ended at 2.8691 Deutsche marks in London, up from 2.8679 on Monday but below the 2.8740 it was quoted at before Mr. Lamont's speech (Page 14).

Mr. Lamont's comments that the public-sector borrowing requirement would rise had a negative effect on outstanding British government bonds. The 11,75 percent gilt due 2003-07 fell more than half a point, to 1148/32, where it yielded 9.588 percent. The stock market did not have a chance to react to

the budget, which was announced late in the London day. What Mr. Lamont's budget lacked in excitement it often made to the narrow 2.25 percent fluctua- up for in minutiae. Predictably, the tion band of the European Mone- so-called sin taxes on alcoholic bev-

Compiled by Our Staff From Dispatches PARIS — BSN, the leading French agribusiness company, said Tuesday it was taking a 24 percent stake in San Miguel Cervezas y Malta SA, the Spanish brewery.

Manual of the stake are bounded in February, according to premium nary figures released Tuesday, a sizable and possibly worrisome rise from the January rate of 4 percent. Although there had been signs last week of the rise, economists

Most of the stake was bought from March, a Spanish banking and property concern that had about 20 percent of San Miguel. The purchase price was not disclosed.

San Mignel's family shareholders would keep majority control, BSN said, adding the acquisition was a friendly move made with the agreement of other shareholders.

BSN already owns 33 percent of another Spanish brewer, Mahou SA. In 1991, San Miguel sold 3.7 mil-bon hectoliters (96.2 million gallons) of beer for about 32 billion pesetas (\$304.9 million).

The company has breweries at Málaga, Borgos and Lérida. It also prepares and cans food products that are sold in Spain and outside of the European Community, in 1990, San Miguel accounted for 48.7 percent of Spanish beer show clear signs of improvement

output and 88 percent of exports. (Reuters, Bloomberg) ■ Paribas Has Rice Interest

Compagnie Financière de Paribas took control of Hijos de J. Sos Borras, a Spanish rice concern, in alli-ance with the Salazar family, AFP-

Extel News reported from Paris. The Sos family will retain a 10 percent interest in the company. The purchase price was not disclosed. Sos is Spain's No. 2 rice producer and in its latest year had sales of 4.8

Treuhand Sells Baltic Shipyards

billiou pesetas.

Compiled by Our Staff From Dispatches BERLIN - The Treuhand privatization agency announced Tuesday that it would sell Eastern Germany's two largest Baltic shipyards to Germany's Bremer Vulkan AG

and Norway's Kraerner AS. The deal was a coup for the government agency, as few thought last year anyone would want the antiquated yards, one of former Communist East Germany's biggest industrial complexes and its largest volume exporter, mainly to what was the Soviet Union.

Plans to sell the concerns to more than one bidder led to a two-week occupation of the yards by workers, the first major labor revolt in Germany's depressed east for a

Hoechst and BASF Cut BSN Buys Inflation Rises in Germany

Into Spain's 4.3% February Rate Likely to Keep Bundesbank Strict

International Herald Tribune
FRANKFURT — Germany's

inflation rate jumped to 4.3 percent in February, according to prelimi-

were unsettled by its speed and noted that bad inflation news in Germany is likely to keep the Bundesbank on edge and cautious about lowering interest rates.

"The rise is sharp, and we may have to do some rethinking," said Martin Höfner, economist with Bayerische Vereinsbank in Munich. "It makes things more difficult at 8 time when unions are ne-gotiating and the Bundesbank is under pressure to lower rates."

Germany's interest rates are at postwar highs, largely due to the Bundesbank's goal of lowering German inflation to 2 percent. Some economists predicted the Bundesbank might try to ease rates this summer but noted that it might hold off longer if inflation does not

by then. A number of European countries are hoping that a reduction in German interest rates will soon allow them to cut their own in order to stimulate sluggish economies.

Belgium and the Netherlands say they expect German inflation to peak in March or April at just below have even considered trying to low-er money market rates below Ger-man levels. The Belgian central Returners that disappointing in-flation news in Germany and the Netherlands have delayed such a step for now but that it and the standard mas summer. Most pre-dict an average rate of 4 percent for 1992, up from 3.5 percent in 1991.

considered again next month.

Normally Belgium and the Netherlands keep their rates closely aligned with those of Germany.

Economists said the sharp jump in German inflation in February was caused largely by fuel price

tortions. "If the rise in fuel prices continues into next month, we may have to adjust forecasts," said Werner already asking for wage increase of more than 10 percent, and work Verbockett, an economist at Com-

rises, which often are subject to special factors and statistical dis-

recent months, a factor that eased inflationary pressure in December and January, but they warned those prices may rise in coming months. More ominously, they said,

unions may push through wage set-tlements this spring that could lead to inflationary pressure in a broad range of categories later in the year. In spite of Bundesbank and government warnings, some unions are

At the moment, most economists

5 percent, with the rate tipping

downward this summer. Most pre-

stoppages have occurred among bankers and public workers.

Saatchi Says Worst Is Over After Loss

LONDON — Saatchi & Saatchi Co. said Tuesday it had a 1991 pretax loss of £58.4 million (\$100.6 million), but the advertising conglomerate said it expected operating margins and profitability to improve this year. The result included property provisions of £21.6 million and closure and merger costs of £35.8 million. Pretax profit was £14.6 million in 1990.

Saatchi, which fought its way back from the brink of collapse with a recapitalization last April, said net debt averaged £200 million in the fourth quarter, down from a 1991 peak of £226 million.

Revenue slipped to £739.8 million in 1991, from £757.6 million in 1990.

and Saatchi said it was not budgeting for higher revenues this year.

cent stake under the proposed deal. To airline experts, Sabena's traditional ability to record large losses is surprising given its physi-cal and demographic attributes: a location smack in the middle of one of Europe's most populous and prosperous regions, and a steady stream of full-fare business travelers commuting to European Com-

munity institutions. With that in mind, British Airways envisaged the Brussels airport as its continental hnb, with passengers flying from London to Brussels and then transferring to flights for other European destinations. That deal fell apart, however, prompting a lawsuit by British Air-Belgian francs they invested before

the venture collapsed.

Air France's plans for Sabena appear far less ambitious: use of the Brussels airport as a "feeder" airport for Paris, with the additional benefit of freezing British Air- stroke. ways out should BA decide to revive its courtship of Sabena.

not been Sabena's only setback in the last few years.

A January 1990 reorganization plan, which created four operating subsidiaries in a bid to attract investment, only increased bureaucracy and was scrapped a year later following what Sabena described as an "enormous loss."

SABENA: Carrier Waits on Air France Partnership

The airline's profitable flights to Zaire, the former Belgian Congo, were curtailed in 1989 in a dispute between Brussels and the Zairean president, Mobutu Sese Seko.

A news conference in 1990 to announce poor results on Sabena's African routes degenerated into a carnival-like spectacle in which flight attendants modeled the carriways and KLM to recover 2 billion er's new "luminous" uniforms, with the company chairman providing fashiou commentary.

The carrier's longtime chairman. the former Transport Ministry official Carlos Van Rafelghem, died last summer after suffering a

In a departure from tradition. modertaken on the financial and the new chairman, Pierre Godfroid.

tor, and the former Campbell's Soup executive quickly began major surgery in hopes of revitalizing

the company in an alliance with a larger carrier. About 2,200 jobs were eliminated, or 18 percent of the work force. and several money-losing routes to North America and Asia were scuttled. Although the company had a whopping 12,089 employees for a fleet of just 43 planes, the service has been inconsistent. "Sabena is

also giving the worst," Mr. Godfroid acknowledged. Following a loss of 7.15 billion Airbus Chief Says U.S. Talks Stalled francs in 1990, Sabena reported an operating profit of 2 billion francs last year, excluding a 30.2 billion, franc one-time charge linked to early retirements, recapitalization

capable of offering the best, but

and other aspects of the restructur-Without a partner, however, Sabena said "the fruits of the efforts

social level will be lost."

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Investor's Europe

Very briefly:

• Remarkt Vehicules Industriels, the French truck and bus maker, said it was close to forming a joint venture with the coach and bus maker Katosa

• Sara Lee/DE NV. a Dutch unit of the U.S. frozen-food maker, agreed to take over a Czechoslovak coffee company, Balirny Praha, for an

undisclosed sum. · AEG AG, the electronics subsidiary of Daimler-Benz AG, said it had

agreed to sell the service and marketing arm of its AEG Olympia Office GmbH products unit to the businessman Jürgen Sievers.

• Ireland's jobless total could reach 300,000 within a year, Finance

Minister Bertie Ahern said. • Romania has opened negotiations with the World Bank for \$350 million in new credits, a government official said.

 A European Community court cut fines imposed on three companies Shell International Chemical Co., Imperial Chemical Industries PLC and Hills AG - for taking part in a cartel of polypropylene producers, but

confirmed fines on four others. • Pinault SA does not have to extend its 5 billion franc (\$885 million) bid

for two-thirds of An Printemps SA to 100 percent, a Paris Appeals Court ruled, rejecting a request by Printemps minority shareholders. American Telephone & Telegraph Co. is offering managed network services in Europe and global network management services, and it said

J.P. Morgan & Co., was one of its first customers.

AFP-Extel News

PARIS -- Negotiations with the United States on Enropean government subsidies to Airbus Industrie have made no progress and further confrontation now seems likely, the chairman of Airbus, Jean Pierson, said in an interview with the French daily Le Monde published Tuesday. "I have the feeling that the Americans are no longer looking for a

compromise," he said. The United States "has formulated new demands on the subject of the transparency of the financing and the Europeans find these outrageous," he added. Mr. Pierson said he was afraid the United States might break

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FIDELITY INTERNATIONAL FUND

Société d'Investissement à Capital Variable Kansallis House Place de l'Etoile L-1021 Luxembourg R.C. Luxembourg B 24054

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NOTICE OF ANNUAL GENERAL MEETING

NOTICE is hereby given that the Annual General Meeting of the Shareholders of FIDELITY INTERNATIONAL FUND, a société d'investissement à capital variable organised under the laws of the Grand Duchy of Luxembourg (the "Fund"), will be held at the principal office of the Fund, Kansallis House, Place de l'Etoile, Luxembourg, at 11:00 a.m. on March 19, 1992, specifically, but without limitation, for the following purposes:

- Presentation of the Report of the Board of Directors.
- Presentation of the Report of the Auditor. Approval of the balance sheet and income statement for the fiscal year ended November 30.
- Discharge of the Board of Directors and the Auditor.
- Election of six (6) Directors, specifically the re-election of Messrs. Edward C. Johnson 3d. Charles T. M. Collis, Charles A. Fraser, Jean Hamilius and H. F. van den Hoven, being all of the present Directors, and the election of Mr. Barry R. J. Bateman as a new Director, subject to approval by the Institut Monétaire Luxembourgeois and to have effect after such
- Election of the Auditor, specifically the election of Coopers & Lybrand, Luxembourg. Declaration of a cash dividend in respect of the fiscal year ended November 30, 1991, and authorisation of the Board of Directors to declare additional dividends in respect of fiscal year 1991 if necessary to enable the Fund to qualify for "distributor" status under United Kingdom tax law.
- 8. Consideration of such other business as may properly come before the meeting.

Approval of the above items of the agenda will require the affirmative vote of a majority of the shares present or represented at the Meeting with no minimum number of shares present or represented in order for a quorum to be present. Subject to the limitations imposed by the Arncles of Incorporation of the Fund with regard to ownership of shares which constitute in the aggregate more than three percent (3 %) of the outstanding shares of the Fund, each share is entitled to one vote. A shareholder may act at any meeting by proxy.

Dated: February 17, 1992

BY ORDER OF THE BOARD OF DIRECTORS



FIDELITY SPECIAL GROWTH FUND

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Société d'Investissement à Capital Variable Kansallis House Place de l'Etoile L-1021 Luxembourg R.C. Luxembourg B 20095

NOTICE OF ANNUAL GENERAL MEETING

NOTICE is hereby given that the Annual General Meeting of the Shareholders of FIDELITY SPECIAL GROWTH FUND, a société d'investissement à capital variable organised under the laws of the Grand Duchy of Luxembourg (the "Fund"), will be held at the principal office of the Fund, Kansallis House, Place de l'Etoile, Luxembourg, at 11:00 a.m. on March 26, 1992, specifically, but without limitation, for the following purposes:

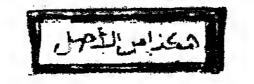
- Presentation of the Report of the Board of Directors.
- 2. Presentation of the Report of the Auditor. Approval of the balance sheet and income statement for the fiscal year ended November 30,
- Discharge of the Board of Directors and the Auditor. Election of six (6) Directors, specifically the re-election of Messrs. Edward C. Johnson 3d,
- Charles T. M. Collis, Charles A. Fraser, Jean Hamilius and H. F. van den Hoven, being all of the present Directors, except Mr. Harry G. A. Seggerman, who by reason of his retirement does not offer himself for re-election, and the election of Mr. Barry R. J. Bateman as a new Director, subject to approval by the Institut Monétaire Luxembourgeois and to have effect after such approval. Election of the Auditor, specifically the election of Coopers & Lybrand, Luxembourg.
- Declaration of a cash dividend io respect of the fiscal year ended November 30, 1991, and authorisation of the Board of Directors to declare additional dividends in respect of fiscal year 1991 if necessary to enable the Fund to qualify for "distributor" status under United Kingdom tax law.
- Consideration of such other business as may properly come before the meeting.

Approval of the above items of the agenda will require the affirmative vote of a majority of the shares present or represented at the Meeting with no minimum number of shares present or represented in order for a quorum to be present. Subject to the limitations imposed by the Arucles of Incorporation of the Fund with regard to ownership of shares which constitute in the aggregate more than three percent (3 %) of the outstanding shares of the Fund, each share is entitled to one vote. A shareholder may act at any meeting by proxy.

Dated: February 17, 1992

BY ORDER OF THE BOARD OF DIRECTORS





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Mestal Beavier Entere mineral succession year.

EC Rethinks Its Stance on Japan As Trade Imbalance Gets Worse

BRUSSELS — Less than a year after signing a landmark co-operation declaration with Japan, the EC Commission is rethinking its approach to a chronic trade imbalance with Tokyo, a commission spokesman

said Tuesday. "Despite the efforts we have made the imbalance has not stopped growing," he said after annual talks between officials from both sides. "The time has come to think how we can attack this problem in a more substan-

Despite the joint declaration strengthening political and eco-nomic ties signed in the Hagne last July, Japan's trade surplus with the European Community rose 50 percent to \$27 billion last year, from \$18 billion in 1990. The ratio between European investments in Japan and Japanese investments in the Community is 1 to 15, the spokesman said.

While accepting the political side, we insist that there abould be real and substantive progress on the economic side," the

is perfectly clear."
He said the commission would draft a policy paper aimed at

is prevented from competing on

the Japanese market in sectors

like agriculture, office furniture

and telecommunications, and

the commission did not rule out

bot it took the Japanese depu-ty foreign minister, Koichiro Matsuura, that Tokyo must go further than merely lifting trade barriers and make structural re-"The time has forms to its economy to encourcome to think how age imports. we can attack The commission delegation,

led by Horst Krenzler, director this problem in a general of external relations, warned Tokyo pot to discrimi-nate against the EC in a bilateral more substantive way.' accord on cars and parts struck with Washington. An EC spokesman

(Reuters, AFP)

striking bilateral accords in cer-

But it told the Japanese depu-

Appeal Rejected finding a global approach to the

Nine Japanese producers of The aim would be to bring about change through global trade talks taking place under plain-paper photocopiers have failed in a legal bid to overturn anti-dumping duties of up to 20 percent imposed five years ago the anspices of the General Agreement on Tariffs and Trade. by the European Community, The Community complains it Renters reported from Brussels.

A spokesman for the Europe-an Court of Justice said Tuesday that the court rejected appeals against the duties from all nine of the Japanese companies.

Matsushita Hongkong Bank Boosts To Disband 1991 Earnings by 83% Retail Arm

porate ties

International Herald Tribune

HONG KONG — Registering a strong recovery after its first earn-ings decline in a generation, HSBC TOKYO — Matsushita Electric Industrial Co. said Tuesday it Holdings, parent of Hongkong & Shanghai Bank, announced Tues-day that its 1991 net profit jumped would disband its grouping of retailers, the largest in Japan, in a 83 percent, to 5.66 billion Hong potential market-opening move.
The United States has de-Kong dollars (\$728 million).

The company's board also an-nounced a final dividend of 1.31 nounced exclusive retail networks in Japan, saying they serve as a barrier to foreign products. Hong Kong dollars per share, a rise of 19.7 percent from 1990.

Much of the profit increase was due to reduced losses at Hongkong Akira Nagano, a spokesman for Matsushita, the world's largest consumer-electronics maker, said one

Bank's troubled overseas subsidiar aim of the change was to simplify its ies, including Marine Midland Bank in the United States and keiretsu system of interlocking cor-Hongkong Bank of Australia. "It shows the recovery is well Mr. Nagano said a group of 27,000 retailers, set up in 1957 to handle mainly Matsushita products, would be dissolved and a new

under way," said Steven Li, an analyst with Jardine Fleming Securities in Hong Kong. "I think people voluntary sales-promotion organi-zation set up. He said the company also would abolish a system under can expect better things in the fu-ture." But Mr. Li warned that investors should not be too optimistic which each retailer was required to about 1992. "I don't think it is deposit a percentage of its spending reasonable to expect strong profits from either Marine Midland or Hongkong Bank of Australia in on Matsushita products in return for yearly dividends. Matsushita's decision follows re-1992," he said.

cent announcements by Toyota Asia, and in particular Hong Kong, remained the source of the Motor Corp. and Nissan Motor bulk of the bank's profit, proof that way.

By Laurence Zuckerman its efforts to increase earnings from outside the region in recent years have been unsuccessful.

In late 1990, the company suspended plans to increase its 14.7 percent stake in Britain's Midland Bank PLC, which would have eventually led to a merger. Since then, there have been persistent rumors that the bank was looking to ex-

pand its holdings in Europe.

William Purves, chairman of
HSBC, said the bank had no immediate plans to make any new investments in Europe, but he added that it was interested in making non-equity strategic alliances similar to one it has with Wells Fargo Bank.

Mr. Purves also did not rule out a suggestion that HSBC Holdings, which was incorporated in Britain last year in order to move the bank's official home out of Hong Kong in anticipation of China's takeover of the colony in 1997, might one day spin off Hongkong & Shanghai Bank.

"One question people continually have is the degree to which they will be an international bank," Mr. Li said. "If they were to spin it off and acquire a European bank, it would go a long way toward making people perceive them that

Investor's Asia Hong Kong Hang Seng 510 Tokyo Nilisar 23 pilet 25 Pilet 3 Pile

Very briefly:

 The Tokyo Stock Exchange's broadest index fell to a five-year low and brokers said pessimism was spreading; the Tokyo Stock Price Index of all issues listed on the first section lost 7.64 points, or 0.51 percent, ending at 1,494.79, its first close below 1,500 since November 1986, but a late surge sent the blue-chip Nikkei 225-stock average up 56.91 points, to 20,854.59.

Nippon Mining Co. is considering a merger with its 47.1 percent-owned affiliate Kyodo Oil Co. to form the No. 2 Japanese distributor of petroleum products after Nippon Oil Co.; most of the other Kyodo shares are held by Fuji Oil Co., with 28.8 percent, and Kashima Oil Co., 13.9 percent.

Teijin Ltd. of Japan and Imperial Chemical Industries PLC of Britain plan a joint venture to produce KLEA 134a, a substitute for chlorofluoro-carbons used in car air-conditioners and refrigerators.

Japan's private machinery orders in January rose 27.3 percent from the previous month, to 886 billion yen (\$6.59 billion).

Foster's Brewing Group Ltd. said its chief executive, Peter Bartels, resigned; analysts said he had been fending with John Elliott, the company's former chief executive and currently a major shareholder, who sought higher dividends, as did Asahi Breweries Ltd., also a big investor.

Accor, the French hotel company, sold its 12 percent stake in Mandaria Oriental International Ltd., the Hong Kong-based luxury hotel chain, to Goldman, Sacks & Co. for about 360 million francs (\$63.6 million).

• Platippine Airlines, the recently privatized airline, said it would post a record profit of more than 1.3 billion pesos (\$51.6 million) in the financial year ending this month, following a 2.3 billion peso loss in 1990.

E The Philippines government promised that electricity blackouts that have plagued Manila, caused by frayed power lines and generating-station breakdowns, would end by Wednesday.

AFP, Reuters, AP.

Profit Drop Seen Across Japan Inc. Agence France-Presse TOKYO — Research arms

Japan's two largest securities firms said Tuesday that Japanese compa-nies would suffer declines in profits not only this financial year but the

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Grade Stranger

The Stranger

Nomura Research Institute said pretax profits of companies — ex-cluding banks, securities houses and insurance companies -- would phinge 16.4 percent in the year to March 31 and decline a further 6.3 percent in the following year,

Nikko Research Institute said pretax profits would drop 14.5 percent in the current year and 6.4 percent the following year. Both institutes attributed the

lower earnings forecasts to sluggish domestic demand, heavier interest burdens and a stronger yen.

Loan Scam Forces Tokai To Slash Profit Forecast

TOKYO - Tokai Bank Ltd. cut its earnings forecast Tuesday after setting aside 50 billion yen (\$380 million) to cover possible losses on franchent loans traced to an errant branch manager.

The bank, ranked sixth among Japan's 11 city banks and affiliated with Toyota Motor Corp., said it expected a net consolidated profit of 45 billion yen in the year to March 31, below the previous foreast

of 68 billion yen and 27 percent below the previous year's profit.

For the perent alone, Tokai cut its forecast to 20 billion yen, down

two-thirds from the earlier estimate and the previous year.

Tokai said it had made the provision after assuming 62.5 billion yen in loans made by nonbank financial institutions, which used as collateral fake documents issued by the bank's Akihabara branch.

The manager of the branch was arrested earlier this year.

A spokesman said the bank did not yet know the exact amount of the fearly The artifacts of 62.5 killion was arrested earlier this year.

the fraud. The estimate of 62.5 billion yen is "in the region but we still don't have the complete figures," he said.

Sweden Ends Bid For Ban on Tuna

Co., Japan's two biggest automak-ers, that they will allow their deal-erships to sell any maker's vehicles.

Agence France-Presse

KYOTO, Japan - Sweden, bowing to pressure from Japan, Canada and the United States, withdrew Tuesday a proposal to ban trade in bluefin tuna fished in the western Atlantic.

"Quite quickly it turned out that many problems interfered in the discussion" at the conference of the Convention on International Trade in Endangered Species, said Sven Johansson, a member of Sweden's delegation, adding, "It's a pity."

Japan, which consumes nearly half of the 38,000 metric tons of bluefin tuna fished in the world. had lobbied intensively against the Swedish proposal.

ADVERTISEMENT -

Shanghai Seeks to Bolster Its Financial-Center Role

SHANGHAI -- Its position as China's economic heart stolen by the cities of the booming south, Shanghai must "break with conven-tion and blaze new trails" to attract foreign investment, its mayor, Huang Ju, said Tuesday.

Reporting on progress with the city's multibillion-dollar Pudong

development scheme, Mr. Huang said changes emanating from Beijing made Shanghai an Asian financial and trade center. "Shanghai has clear superiority of talent, technology as well as management," he said at a news conference.

Pudong, widely seen as a test of Beijing's commitment to econom-

ic reform after the army crackdown on pro-democracy demonstra-tions in 1989, has lately received a string of official visitors, including

Deng Xiaoping, the 87-year-old paramount leader.

Launched in 1990, the Pudong development area covers 350 square kilometers (135 square miles) across the Huangpu River from the Bund, the commercial center of the 1920s and 1930s.

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SPORTS SOCCER HOPEFULS

A Yank's Goal: Gain in Spain

By Doug Cress Special to the Herald Tribune

VALLADOLID, Spain - For most members of the U.S. national soccer team, Wednesday's exhibition match here against Spain is just another in a long series leading up to the 1994 World Cup. But for Tab Ramos, the payoff is more personal.

Ramos, 25, a midfielder from Hillside, New Jersey, has played for Figueras of the Spanish second division since 1990. And scouted heavily by first division clubs all year, Ramos knows he could finally crack the big time with a solid performance against Spain.

"For me, this is the biggest game since we beat Trinidad and Tobago," said Ramos, referring to the match almost three years ago that allowed the United States to qualify for 'the 1990 World Cup. "I've had to deal with a lot of expectations this year, and it's been tough. I know a lot of first division clubs will be watching me. I know what this can mean. "If I have a good game, it'll be a springboard to the first division."

1994 season to more than double that.

This will be the first appearance in Spain of a U.S. team. The two nations met only once before - in 1950, when the Spaniards won, 3-1, in the 1950 World Cup in Brazil but the Spanish are taking the match seriously. Ten of the 16 players who have been called up are from either Real Madrid or FC Barcelona, the top teams in the first division. and among them are scoring leaders Manolo Sanchéz Delgado of Athlético Madrid and Fernando Hierro of Real Madrid.

Ramos, a member of the U.S. national team since 1988, is considered one of the best foreigners in the Spanish second division. He scored five goals in 38 matches for ry asset, and to let him go without proper Figueras a season ago, and has scored three times in 26 matches this season. A few more star turns and he could become the first American to play in Spain's first division, one of the toughest leagues in the world.

Of course, that's what he thought earlier It also would mean a substantial increase this season, too. Rumored to be headed to any in the money he makes playing soccer—a of four first division clubs, and with a \$2

jump from the about \$250,000 he is now million price tag on his head levied by the paid on a contract that runs through the Figueras front office, Ramos entered a match. inst Rayo Vallecano on Nov. 24 secaningly

just a step away from a first division deal. Instead. Ramos was ejected for cursing at the referee, and was subsequently slapped with a five-match suspension that Figueras plea-bargained down to three. It's taken until now for interest in the veteran U.S. playmaker to return, but Valencia is reportedly in the hunt again and officials of several other clubs are expected to be on hand Wednesday.

Figueras has even lowered Ramos' price tag to \$1.25 million. "We have to protect our own interests,"

the club's president, Emil Bach Grau, said recently. "Let's be honest: Tab is our primacompensation would destroy this team." Not surprisingly, Ramos is taking the

match against Spain very seriously.
"I don't think I have anything left to prove to Spanish soccer about American soccer," he said. "I came over here and I've been successful. But you play these games

The Spanish, he said, can't afford "to lose to us, but I don't think we can afford to let

The son of a Uruguayan professional soc-cer player, Ramos was born in Montevideo before the family emigrated to the United States. He was an All-American at North Carolina State, and made his national team debut against Guatemala in 1988. Since Ramos has appeared 31 times for the United States, including matches in the 1988 Olympics in Second and all three matches of the 1990 World Cup in Italy, where his cool, charismatic play against teams like Italy and Czechoslovakia canght Figueras' eye.

However, Ramos could wind up in the first division next season without leaving Figueras. A small, unfashionable team based in northeastern Spain, Figueras is the coleader of the second division. The top two teams will automatically gain promotion to the first division for the 1992-93 season, while the next two join a playoff promotion

"I really don't care where I play next na, who said, "Our ar," Ramos said. "I don't care if it's in the goalkeeper's error was enormous and decisive." first division with Figueras or with another club. I wouldn't even mind staying with Figueras for another year in the second division. I'm 25 years old, and I'm just trying to get as secure a financial future as possible."

In a Country of Gold Diggers, An Albacete Is a Real Find

ONDON - The reign in Spain will be in either Madrid or Barcelona. It usually is in Spanish soccer, where billions of pesatas are spent on annual glorified Madrid versus Catalan sporting wars.

A solitary point separates Real Madrid from FC

Barcelona atop the championship standings. That was the case before and after last weekend's match in Barcelona, where 110,250 spectators paid almost \$2 million to fill every seat in Nou Camp, the three-tiered citadel to Catalan separatism.

The match ended 1-1. The recriminations included a withering lament

from Pasqual Rob Maragall, the Rob Maragall, the mayor of Barcelo-Hughes

Thanks, Mr. Mayor. Old Pasqual was probably piqued at having to suspend the Catalan elections while the people were besotted with the match. But unlike some politicians, sportsmen usually admit dropping an enormous clanger - at least when 220,500 eyes see it, when 540 reporters are in attendance and 20-

million television viewers sit in judgment.

All Andoni Zubizarreta could do was confess to sleepless nights after Fernando Hierro's long, low shot bounced against his right arm and across his line.

A goalkeeper who takes his eye off the ball knows the consequences. For Zubizarreta, a Basque, this was an aberration during a career in which he has stood tall in defense of all Spain, Basque, Catalan or Madrista.

One man's joy, and once again History is Medicit's expirity. He becan the habit again Hierro is Madrid's saviour. He began the habit when the Brazilian, Ricardo Rocha, took his defensive role, and Hierro (the name means Iron) was invited by the coach, Raddy Antic, to use his power and weight as a midfielder licensed to attack.

His shot equalized Ron Koeman's ferocious freekick that guided the ball around the defensive wall and into the net from 25 meters.

Barcelona dominated, Real goalkeeper Francisco Buyo defied, and the home team's midfielder, Juan Carlos, was kicked out of the game in a bitter reminder

of the cynicism of Spanish soccer.

So Madrid still rules, just. And its president, Ramon Mendoza, having expensively shuffled four managers in a year, is left with a lucky point rather than the majesty he insists should behold Real Madrid.

Mendoza's last impatient swipe, around Christmas, was to demote the Yugoslav coach, Antic, at a time Madrid led by seven points.

Maybe the president blamed Antic for not knowing the medical files of Robert Prosinecki, another Yugo-slavian, who has been fit to start just five matches since last summer, when Mendoza agreed to pay him \$15 million over five years. "His muscles are made of

crystal," they say in Madrid. "Bohemian crystal."

THE THEORY is that Prosince's troubles are A aided by the stress of a family divided between Serb and Croat, and rooted in three thigh muscle injuries when he was 19 in 1988. Whatever the hypothesis, while the specialists operate, Madrid's lead dwin-dles under Leo Beenhakker, a Dutch coach re-hired by Mendoza, Beenhakker, "The White Tulip," struggles

to please second time around but his attempts to buy Ajax forward Dennis Bergkamp and La Comna mid-

fielder Francisco Pérez got nowhere.

The drooping Madrid flower is in contrast to the rise of Albacete, a young team under under a young coach, Penito Flora, attacking its way up two divisions and lying fourth in the championship standings. For 16 games no one could beat Albacete until, Sunday, Ath-

letic Bilbao hacked and elbowed its way to a 1-0 victory. I hope Albacete picks itself up for another 16-game run. Its freshness, its refusal to lie down to big reputations, deserves a shot at the European tournaments. Such qualities are rare. A bigger Spanish club, Real Valladolid, has just bribed its own players to do what should come naturally.

Frightened of relegation, Valladolid offered each man a \$15,000 bonus to beat fellow strugglers from La Coruna. They took the money and departed as 2-0 winners. But something is sick in a sport resorting to mammoth ex gratia payments to induce professional pride and duty.

The next generation catches the bug. Recently, Spain's Olympic players demanded \$120,000 each to win the final of the Games in Barcelona. They want \$40,000 each for turning up, \$20,000 more for getting through the three-match first phase, plus \$40,000 for a bronze medal, \$50,000 for a silver and \$60,000 for the gold. ALK ABOUT gold diggers! New Olympic rules

T ALK ABOUT gold diggers! New Orympic rules restrict soccer to players of 23 years of age or younger, and these upstarts are not even household names in their own kindergarten.

Evidently they see no honor in the Olympics Games. They hear the call to restore some national prestige after Spain's senior players failed to qualify for the European championships, but they figure there are high backs in prestige.

are big bucks in prestige.

Doubtless, they also calculate that, with Brazil and Argentina eliminated in qualifying by Colombia and Paraguay, they are the only Latins likely to sell Olympic tickets.

The federation offered the young pups \$12,000 each for two weeks work. Slave labor, squealed the players. Barcelona midfielder José Guardiola, with all the

wisdom of his 21 years, retorted, "These days nobody plays for the love of the art." No. José, they probably do not. Baron Pierre de Coubertin's ethos of "not the winning but the taking part" counts for little to the youth of today.

I see the point. The modern Olympics are themselves a form of exploitation, so why should participants be last in the profit queue?

Roberto Solozabal, an Atlético Madrid defender who is the Olympic squad captain, spells it out: "If the federation can't afford what we ask, they can sell their headquarters. We will lose our summer holidays and

require compensation."

Perhaps the players are just behaving like children of the system. It is natural for a child to put out its hand. and keep on making demands ontil someone in control of the kitty — or the sweets — says enough is enough. I hope Spain has the courage to drop the blackmailers and field, as the federation warns it might, the

under-19 squad. The alternative is to let the children. rule; to sell their offices and their souls. Rob Hughes is on the stuff of the Sunday Times.

4 Teams Gain NCAA Tourney While Notre Dame Bows Out

United Press Internati

Four teams have played their way into the National Collegiate Athletic Association's basketball championship tournament by winning conference tournaments, while Notre Dame played itself out of consideration by losing to Evansville.

The newly crowned tournament champions were LaSalle in the Metro Atlantic, Southwest Missouri State in the Missouri

COLLEGE BASKETBALL

Valley, Old Dominion in the Colonial Athletic Association and Pepperdine in the West Coast Conference.

Notre Dame entered its season finale, in Evansville, Indiana, with a 14-13 record Monday night, but the Fighting Irish had a string of upsets over ranked teams and thought they had a chance to gain an NCAA tournament berth. Instead, Evansville tuned up for the Midwestern Collegiate tourna-ment by crushing Notre Dame, 74-56, and the Irish will likely have to settle for the National Invitation Tournament.

Parrish Casebier scored 41 points, with eight 3-pointers, for Evansville, He got 31 points in the first half, scoring 20 straight during a 22-5 run, that staked the Purple Aces to a 45-20 lead at intermission and the Irish never got closer than 14 in the second

half. Casebier was 13 of 23 from the field, including 8 of 11 from 3-point distance.

Evansville, 22-5, is the top seed for its conference tournament, which begins Thursday night in Cincinnati.

Tournament Championships
Metro Aflantie: Bron Holland's jump shot
with 0:07 left gave LaSalle a 77-76 victory
over top-seeded Manhattan in Albany, New
York. Second seeded LaSalle, 20-10, never led in the second half until Holland's basket. LaSalle's Randy Woods led all scorers with 32 points, making 6 of 12 from 3-point range. He scored the first eight points of the game and LaSalle's first 11.

Missouri Valley: Andre Rigsby, who had only four points in his previous two tourna-ment games, scored 20 in St. Louis to lead Southwest Missouri State (23-7) to a 71-68 victory over Tulsa. Colonial Athletic Association: Old Domin-ion edged James Madison 78-73 to claim an

automatic NCAA tournament berth in Richmond, Virginia. West Coast Conference: Pepperdine survived a scare from Gonzaga for a 73-70

victory in Portland, Oregon, and its second

straight league championship. East Coast: Towson State won the tournsment with a 69-61 victory over Hofstra, but the conference champion does not gain an automatic berth.



Matt Roadcap beat Temple's Aaron McKie to the ball as West Virginia won, 44-41.

Two other conference finals were set chasetts improve to 27-4. Rhode Island fin-No. 22 in The Associated Press poll, and

game-high 22 points to help top seed Massa- go routed Cleveland State, 83-59.

Monday night. Massachusetts, ranked isbed 20-9 and will probably go to the NTT. Chris Leonard scored a game-high 20 points and West Virginia survived a 10-point West Virginia advanced to the Atlantic 10 points and West Virginia survived a 10-point second half, 44-41, by holding Temple score Eastern Illinois and Illinois-Chicago qualified for the Mid-Continent final Tuesday improved to 20-10, Temple finished 17-12.

night at Cleveland. In Cleveland, Eastern Illinois beat Wis-In Philadelphia, Harper Williams scored a consin-Green Bay, 75-65, and Illinois-Chica-

PEANUTS





HEY! WHAT HAPPENED

TO MY PINUPS ?!



FORTUNATELY, I'VE FOUND

SOME PROTEST MUSIC FOR TORAY'S YOUTH! THIS STUFF

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for the Record

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she go his third straight viob leady in Osaka and moved in deer to premotion to the strong silver medalist, will ampte in the world champi-him Oakland this month beselod has stopped her from the de lapan Skating Federal and Insday.

(AP)

below backed our of its com-

in Asian Games in 1993 beand madequate facilities and a a leady. 3 sports official Medical and was or

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accent the VBA France of the Country of the Country

BOOKS

THE MAKING OF MIDDLE-BROW CULTURE

By Joan Shelley Rubin. 416 pages. \$34.95, paperback \$14.95. The University of North Carolina Press, Box 2288, Chapel Hill, N.C., 27515-2288.

Reviewed by Jonathan Yardley

THE middle has suddenly become fashionable, which is to say that Joan Shelley Rubin's timing is nothing less than exquisite. While politicians ellow each other aside in the competition to rediscover and celebrate the middle class, Rubin gives new scholarly legiti-macy to its cultural equivalent, the middlebrow. Though her efforts are undermined by a penchant for turgid prose, they are redeemed by the originality of her inquiry and her refusal to conde-scend to a segment of American society ordinarily succeed at by many who enjoy

the vantage point of academe.

As Rubin notes in her introduction, much scholarly labor has been expended in analysis of the intelligentsia, the avant-garde and the vast, amorphous landscape of popular culture. But the middle ground has gone almost cutirely unexplored, in large measure because of the disdain heaped upon it by Dwight Macdonald and other critics.

She focuses on five enterprises — "the New York Herald Tribune's Books section; the early Book-of-the-Month Club;

COME ON IN! GOOD TO SEE YOU, SON!

DOONESBURY

the initial ideology behind the 'great books' movement; the vogue of the 'outline' volume; and the spectrum of liter-ary programming on the radio" — and several noteworthy if largely forgotten individuals: Stuart Pratt Sherman, Irita Van Doren, Henry Seidel Canby, Mortimer Adler, Will Durant, William Lyon Phelps, Clifton Fadiman and others. In the stories of all these people Rubin

locates several persistent themes, chief among them the conflict between culture and commerce. She quotes Sherman, the founding editor of Books and himself an apostate academic, writing to Ellery Sedgwick at the Atlantic Monthly: "How to develop and reward a professional literary class, distinct, on the one hand, from the journalist and popular novelist, and, on the other, from the dammed professor. Do you see how it can be done?"

Sherman sought a middle ground, and in so doing found himself up against questions that still nag: Is one's pointary responsibility to an "elite" literary readership or to a broadly "democratic" one? Are books to be read and reviewed for purely aesthetic reasons, or are they "news" and therefore to be treated as such? Is there any place for the traditions and values of high culture in a middle-class mass culture that has little time for prolonged, intensive reading and study?

Never a contemplative people to begin with, Americans in the new mass age demanded the easiest possible access to the apparatus of culture. Book-review supplements, the Book-of-the-Mouth

HOPE WE BOTH DO. LET NE

SEE JUHAT

NOT LIKE THE OLD CAYS, RH, KID? LESSO TO HAVE THREE FLOORS! NOW I HAVE ONE SLITTE TWO GAYS A WEEK!

Chib News, Will Durant's "outlines" of genuine commitment of many popularizhilosophy - all "permitted the conclusion that one might become refined by reading about books rather than by reading the books themselves," while radio book shows "buttressed the idea that culture, while accessible, was also a matter not of training but of accumulation." It was this, and the money to be made off effort-free education, that drew the preciates this. sneers of Macdonald, in his famous essay

"Masscult and Midcult." But what Mac-

ers to the notion of democratization.

Democratization of high literature and art is almost certainly a chimera, as the current state of American culture all too persuasively reveals, yet to turn up one's nose at those who tried to encourage it has more to do with snobbery than with understanding. Joan Shelley Rubin ap-

BEETLE BAILEY donald failed to reckon with was the Washington Post.

BEST SELLERS

The New York Times ased on reports from a

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This Week	Last Works Week on List
I RUSING SUN	by Michael Crieb
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DISNEY'S BEAUTY AND THE BEAST SCARLETT, by Alcandra Ripley GUARDIAN ANGEL, by Sara

FUGITIVE NIGHTS, by Joseph

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AN HOUR?

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13 OH, THE PLACES YOU'LL GO! by Dr. Scuss 14 GRIFFIN & SABINE, by Nick Bantock 15

15 THE SUM OF ALL FEARS, by NONFICTION

REVOLUTION FROM WILLIAM, by Gloria Steiners
BACKLASH, by Sasan Faludi
MEMORIES, by Ralph Emery with
Tom Carter
UNTO THE SONS, by Gay Talese
DEN OF THIEVES, by James B.
Stevart Stewart DOUBLE CROSS, by Sam Gian-

Susan Jeffers
THE TEXAS CONNECTION, by
Craig L Zirbel
PLAUSIBLE DENIAL, by Mark

15 TOUJOURS PROVENCE by Pe-

1 REVOLUTION FROM WITHIN,

BROTHER FAGLE SISTER
SKY: A MESSAGE FROM
CHIEF SEATTLE MUSTINED by

MOLLY IVINS CAN'T SAY
THAT, CAN SHE' by Maly Ivins
ME: STORIES OF MY LIFE by
Katharine Hepburs
THE OYERWORKED AMERICAN, by Juber B. Schor
MAUS II, by Art Spiegehnan
THE END OF HISTORY AND
THE LAST MAN, by Francis Fuknyama

ADVICE, HOW-TO AND MISCELLANEOUS

A RETURN TO LOVE, by Mari-AWAKEN THE GIANT WITHOUT RISK by Charles J. Givens
AWAKEN THE GIANT WITHIN, by Anthony Robbins
HOW TO SATISFY A WOMAN
EVERY TIME by Neura Hayden
FRENCH FOR CATS, by Henry
Beard and John Bowell

WIZARD of ID SIR RODNEY IS SPEAKING TO A GROUP OF STUDENTS, SIRE

CALVIN AND HOBBES

THE PROBLEM WITH ROCK IN ROLL IS THAT THE GENERATION THAT

CREATED IT IS NOW THE

ESTABLISHMENT



ROCK PRETENDS IT'S STILL REBELLIOUS WITH ITS VIDEO POSTURING, BUT WHO BELLEVES

IT? THE STARS ARE 45-YEAR-OLD ZILLIONAIRES OR THEY

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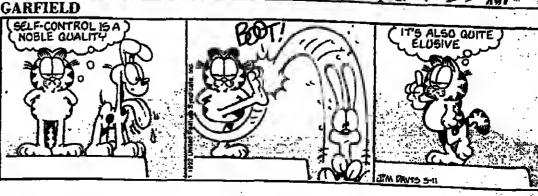


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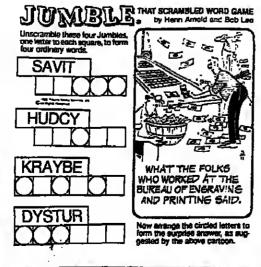




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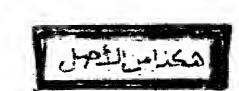
WE'RE LUCKY THE HIGHWAY IS GOING THE SAME WAY WE ARE!"



WELL, SIR, I PONT HAVE MUCH TO SHOW, JUST A

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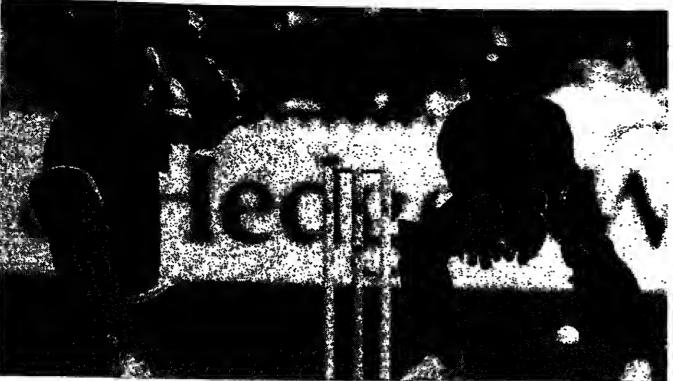
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THE STATES

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SPORTS CRICKET'S RACES



Keith Arthurton, in front of wicketkeeper Kiran More, rescued the West Indies with an unbeaten 58 after his team slipped to 112 for five.

South Africa and the West Indies **Cruise Nearer to Cricket Semis**

CANBERRA - South Africa not out 34. and the West Indies both won important matches Tuesday that kept them in the race for the semilinals

of World Cup cricket. Captain Kepler Wessels and a consistent Peter Kirsten led South Africa to a seven-wicket victory over Zimbabwe at Manuka Oval." South Africa dismissed Zimbabwe for 163 in 48.3 overs and then made 164 for three in reply from

just 45.1 overs. The two-time champion West In-dies cruised to a five-wicket victory over India in a rain-affected match at the Basin Reserve in Wellington.

The West Indies dismissed India for 197, then raced to 81 for one from just 11 overs before rain reduced the overs to 46 and the victory target to 195.

The West Indies then collapsed to 112 for five before Keith Arthur-

the third ball of the 41st over. Captain Mohammad Azharud-din was India's top scorer with 61 and opener Kris Srikkanth made 40. But the rest of their batsmen

fared poorly.

Wessels made 70 for South Africa and Kirsten scored an unbeaten 62, taking his competition total to 306 runs at an average of 102. They shared a second-wicket partnership of 112 that lifted South Africa from

27 for one to 139 for two.

Kirsten also took three wickets for 31, the dismissals coming in a two-over spell that tore the heart out of the Zimbabwe innings and

reduced it to 80 for five.

Team officials had wanted Kirsten to rest a calf injury. "But I convinced them I was fit

enough to play," he said. The South Africans now have

matches and are in a strong posi-tion to qualify for the semifinals. Zimbabwe lost its sixth straight.

Sixth are six points from its six matches.

South Africa, the West Indies.

Sixth area in a strong position to qualify for the semifinals.

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Sixth area in a strong position to qualify for the semifinals.

Zimbabwe's talented wicket-keeper and opening batsman, Andy Flower, also took a painful blow on his right hand from Allan Donald. His 19-run innings was interrupted and he did not field but the

coach, Don Topley, said Flower would could play in against Austra-lia on Samrday, and against Eng-land next Wednesday. Flower was injured trying to cut

a Donald delivery that swong back into him, and came after fellow opener Wayne James, still recovering from a hand injury, was dissed for five.

Unbeaten New Zealand leads the tournament with 10 points from five matches and is assured of a semifinal spot. England, in second place, is almost in with nine points from five matches, with South Africa third with eight from six.

The West Indies, in fourth place.

later in the tournament when it might not matter," Imran said. England's captain, Graham

Gooch, is almost certain to miss Thursday's match against South Alrica at the Melbourne Cricket Ground, the team's manager. Micky Stewart, said Tuesday.

South Africa, the West Indies, Sri Lanka, India and defending

champion Australia are battling to join New Zealand and England in

the semifinals. Pakistan also has a

Australia, with only four points

from its five games, faces Pakistan,

which has only three points, in a

day-night match in Perth on Wednesday.

said Tuesday night that he and batsmen Javed Miandad and Ra-meez Raja hoped, despite injuries,

to play against the Australians.

Pakistan captain Imran Khan

There is no use in us being fit

SIDELINES

NHL Says Strike Now More Likely

NEW YORK (AP) - With the threat of a strike hanging over the league, National Hockey League owners and players are no closer to a new collective bargaining agreement than they were last September.

According to NHL President John Ziegler, the contract talks have taken a step backward. "We've gone back to Angust, abandoning where we were in September," Ziegler said at a news conference Monday min.

• Ray LeBlanc, the goaltending hero for the U.S. Olympic team in Express where the contract talks have taken a step to the conference of the september.

Ray LeBlanc, the goaltending hero for the U.S. Olympic team in France, was to get his one-game reward Thesday night when he appeared in net for the Blackhawks in Chicago against the San Jose Sharks. Igor Kravelnik, the defenseman who jumped to the Blackhawks on Feb. 27, just four days after his Unified Team won the Olympic gold medal, scored the game-winning goal in his debut as the Blackhawks got their first victory of the season over Detroit.

Sean Burke, the goalie on the Canadian team that won the silver medal after playing out his cortion with the NEU 2 New Leave Devil.

medal after playing out his option with the NHL's New Jersey Devils, has signed with the San Diego Gulls of the International Hockey League. (AP) Russian star Viacheslav Kozlov, having obtained his visa, is to play for the Detroit Red Wings on Thursday night in St. Louis. Friday, the NHL received a court injunction that allowed Kozlov, 19, Detroit's third-round pick in the 1990 entry draft, to play for the Red Wings. (UPI)

for left-handed pitcher Neal Heaton.

Gibson, upset over his planned role as a backup player, returns to the National League after just one season with the Royals. He hit 236 last year with 16 home runs and 55 runs batted in.

• The judge in Venezuela who freed Julio Machado on bail Friday ruled Monday that the Milwankee relief pitcher must stay in the country until the judge rules on a prosecution motion that Machado not be allowed to leave until after his trial. Machado is charged with unintentional murder in the shooting death of a Venezuelan woman; similar rulings have taken months in Venezuela.

Redskins and 49ers to Play in London

NEW YORK (AP) - The Super Bowl champion Washington Red- Paris suburb, on Sunday for the start of the few months because of neglect.

Football League teams of the past decade, will meet Aug. 16 in Lon-don's Wembley Stadium in the latest installment of the league's American Bowl exhibition series. • The NFL violated antitrust

law by fixing the salaries of players hired for its first developmental squads, U.S. District Jodge Royce C. Lamberth ruled Tuesday in Washington.

For the Record

Royal Gait survived a steward's inquiry Tuesday to become the first novice in 47 years to win the Chautpion Hurdle, one of Britain's top steeplechase horse races, in Cheltenham, England. The 9-year-old gelding held off Oh So Risky and Ruling in the stretch.

Konishiki, the Hawaiian sumo wrestler, got his third straight vic-tory Tuesday in Osaka and moved a step closer to promotion to the sport's highest rank. (UPI)

Mideri Ite, the Olympic women's

figure skating silver medalist, will not compete in the world championships in Oakland this month because a cold has stopped her from training, the Japan Skating Federa-tion said Tuesday. (AP)

Nepal has backed out of its com-mitment to host the seven-nation South Asian Games in 1993 because of inadequate facilities and a shortage of funds, a sports official (UPI)

said Thesday. (UPI)
Barry McGuigan, the former
WBA featherweight champion, lost
a libel case in Belfast and was ordered to pay his former manager, Barney Eastwood, \$775,000; it was the fourth-highest libel award in British history.

Ouotable

• Bill Russell, the NBA Hall of Fame center, on being asked how he would have fared against Kar-eem Abdul-Jabbar: "Young man, you have the question backward."

LeMond's Simple Aim: Win 4th Tour

ional Renald Tribune FONTENAY-SOUS-BOIS, France -"Revenge?" asked Greg LeMond, repeating a word from a question and rolling it on his tongue like a man just introduced to a wine. Revenge? Revenge on whom?" He clearly did not like the taste. "I'm not thinking of revenge, no revenge on any-

body. I just went to win the Tour de France In other words, there was nothing per-

year's Tour. That represented a change for the American rider, who has sometimes taken the race so personally that he fended with opponents. In 1986, when he won the world's greatest bicycle race for the first or me program in the quarreled bitterly with Bernard Hinault, his former idol. In 1989, when he won for the second time by nipping Lanrent Fignon by eight seconds in the final stage, he and his rival exchanged gibes for months afterward And in 1990 when he won for the second time by nipping Lanrent won for the second time by nipping Lanrent won for the second time by nipping Lanrent with the United States consisted of mountain and road biking, cross-country skiing and weight training for his legs. and his rival exchanged gibes for months afterward. And in 1990, when he won for the third time, he spent part of the three-week race disparaging the chances of his closest competitor, Claudio Chiappucci.

Last year, the 30-year-old LeMond froished off the first-, second- and third-place upper body from cross-country sking. My victory podium for the first time since his debut in the Tour in 1984. upper body from cross-country sking. My victory podium for the first time since his arms are just too big." He lifted both arms, which bulged with muscles a professional

"I've done the Tour six times and been on the podium all but one time — the best record of any rider racing now," he pointed out. "There's no reason why my physical capabilities are diminished from '89 or '90." LeMond was in Fontenay-sous-Bois, a weekloog Paris-Nice race, which he admit- Overall, LeMond said, he now weighs 72

hard to stay there."
Was he confident of staying there?
"I have stayed there," he said, "When it sonal about his seventh-place finish in last comes to the Tour, I have the same motivation I've always had. But for Paris-Nice, it's just part of my training now, part of laying the base for the rest of the season."

"I rode 1,000 kilometers in December,

2,000 kilometers in January, 24 or 25 hours a week, a lot of training," he said. "And I rode 16 days of racing in February. "I'm fit but I'm too muscular in my

bicycle rider does not use.
"That's a kilo there," he said, flexing his left arm, "and that's a kilo there," flexing his right. "Two extra kilos are a lot to carry up a hill." He expects the extra muscle

weight, about four pounds, to be gone in a

Still, when he looks back at 1991, he sees Greg LeMond that his best finish in any of those races was

his seventh place in the Tour. "I don't think my seventh place was a disgrace," he said. There are teams that would kill for a leader who did that well.

on the first mountain stage to Val Louron in the Pyrénées was due to anything but in the Pyrenees was due to anything but when he was struggling in the mountains. illness. "The only reason I did badly at Val "We have a very good team but last year a Louron was that I wasn't healthy, not that I lot of the guys raced a little too much and cracked psychologically. For me to ride were saturated for the Tour," he said. "So cracked psychologically. For me to ride poorly in the mountains is unusual.

"My lack of a high place was due to a slight health problem, not diminishing physical capacity. I had a high white-cell blood count because of infections, probably sores on my feet, and I wasn't firt. Lucky for me it was relatively flat for a few days after Val Louron. Had there been hills afterward, I'd have been eliminated" on time differential with the winner.

"I was that bad off," he said. "I was extremely tired, like I had a fever for two or

Assuming his health will be no problem

ted he had no chance of winning. (Tuesday he ranked 20th in the 136-man field.) "No motivation," he explained.

"When f was 24 or 25, I could get motivated for early season races, but not now. Your ability doesn't go down as you get colder, but your motivation does. Motivation is like reaching a summit and it's hard to maintain. It's easy to get to the top but hard to stay there."

Was he confident of staving there?

"A kilograms (158 to 160 pounds) 4 or 5 kilograms over his usual weight in the Tour.

That race continues to occupy his reaching a summit thoughts, as it has done since he was a teenager in Nevada dreaming about some day riding in it.

"I love the Tour de France," he said with sudden enthusiasm. "I love the world championships, I love Paris-Roubaix. I get to the top but hard to stay there."

Was he confident of staving there? maintain. It's easy to

> When you win it, anything but winning is a disappointment though. But not every year can you he at your best." this July, LeMond said, he was confident of his chances in the Tour, For one thing, he explained, he expected his team to be stronger. In the last Tour he had little help

> > More important, he said, the pressure now will be greater on his main rivals, incinding last year's winner, Mignel Indur-ain of Spain, and the second- and third-place finishers, the Italians Gianni Bugno and Chiappacci.

the program is a little lighter this year."

going to race as if I'm beatable. That means more conservatively."

Another target this year will he LeMond's long-discussed attempt to break the record for the hour's ride against the clock. The standing best time of \$1.15 kilometers was set by Francesco Moser of Italy in 1984. "It all depends on how well I do in the

Tour this year," LeMond said, returning to motivation. "If I do well and come out of the Tour fit, we may go for it late in August. But it's definitely secondary to the Tour de France.

"The Tour is still No. I.

"I'll be 31 years old for the race and I've been a professional for 12 years. Right now "There's going to be less pressure on I plan to ride just two more years after this me," he said. "It's not pressure like you're season. Time goes by so fast. You realize nervous but the pressure other riders put your career is coming to an end and you on you. Everybody is watching and won't want to savor the moments. It's going to be let you do anything. Now that I've lost the sad being an ex-bike rider coming to the race, people know I'm beatable. And I'm Tour and knowing I'll never ride it again."

SCOREBOARD

BASKETBALL **NBA Standings**

EASTERN CONFERENCE Attentic Division

Sectionary Plants 19 22 28 24—111
New York 29 22 28 24—111
Philadelphide 28 16 24 31—97
McDuniel 9-15 2-2 20, Ewine 13-18 5-10 25;
Borkley 6-14 9-11 21, Gilliam 7-15 3-4 17, Rehounds—New York 44 (Cokley, Ewine 111,
Philadelphila 29 (Shockleford 6), Assish—
111 Philadelphila 24 (Assish—111), Philadelphila 18

Major College Scores TOURNAMENTS

Attentic 18 Conference Attentic 19 Catentees
Semificals
schusetts 78. Rhode Island 67
Virginia 44. Terrole 47
Catentee Atthetic Association
Championship
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HOCKEY

NHL Standings

WALES CONFERENCE NY Reasons Washington New Jersey Pittsburgh NY Islanders Philodelphio

CAMPBELL CONFERENCE Martis Division W L T Pis QF GA

roff borth, EDAY'S RESULTS Druce (19), Khristich (29), Johanson (12), Johnse (15), Phonke (22); Kerr (4), Tyrcotte (26), Shots on seel: Woshington (on Richter) 13-17-9-32. New York (on Becupre) 7-5-17-

Quebec
Lindsoy (2), Holem (34), Shets as seet; Horriford (on Fleet) 19-11-9—30, Quebec (on Whithers) 19-19-9-25.
Yeresto 1 9 9-1
Les Augeles 2 9 3-4
Socco (4), Sondstrom (14), Grunato (35),
Donnetly (25), Kudetski (28), Shets on seet:
Toronto (on Hrudey) 12-13-9-34. Los Angeles
(on Pubr) 14-9-15—38.

Srt Lonko

TUESDAY'S RESULTS West Ludies ys. India in Welflanton

India Inshes: Y7 - oil out. (YA aver)
West Indies Innine: 1955, (43.5 overs)
West Indies won by 5 wickets.
South Africa: Ys. Zimbubwe
He Cariberra
South Africa: 1445, (45.1 overs)
Zimbubwe Innines: 165 - sif out. (46.5 overs)
South Africa: won by seven wickets.
WEDNESDAY'S MATCH

BASEBALL

Exhibition

N.Y. Mets S. Attorios St. Louis 7, Texas J Torondo 7, Philodelet

TRANSACTIONS

BASEBALL American League
TEXAS—Named Luis R. Mayorei assistant
Public relations director.
National League
SAN FRANCISCO—Sent Jimmy Myers, Ke-

vin Rogers and Chris Honcock, pitchers and Jim McNamara, conther, to their minor league come for recessment. BASKETBALL

SOCCER

in Welflagion India Inninos: 197 - all out. (49.4 svers)

Austrolia vs. Pokiston

MONDAY'S RESULTS Circlinati 4 Les Angeles 2 Boston 4 Houston 3 Mantraal 5, N.Y. Yankees 1 Minnesota 11, Phisburgh 2 Battimore & Chicago White Sox 4

Son Dieso 4, Californio 8
Son Francisco vs. Chicase Cuts., pad. roin
Calcand vs. Mitwaukes, ppd., roin

GOLDEN STATE Activos

Foreigners Raise Kentucky Derby Stakes By Joseph Durso

New York Times Service HALLANDALE, Florida — ft may not tilt the balance of payments, but foreign money is lining the road to the Kentucky Derby as never before.

With two months to go, the solid favorite to win the Derby on May 2 is Arazi, who raced seven times in France last year and once in the United States and won seven times. But he made financial headlines

last antunn when \$7 million was paid to Allen E. Paulson for a half-interest in the colt by Sheikh Mohammed al-Maktoum of the royal family of Dubai. So now Arazi is racing under two flags and wintering in France.

The second choice for the Derby is A.P. Indy, a son of Scattle Slew who also is big in international fi-

WEST PALM BEACH, Florida - Angered by

reports that suspended pitcher Pascual Perez had suggested that the results of his recent positive drug tests might have been falsified by the team for

racial reasons, the New York Yankees' general

manager, Gene Michael, called Perez's claim "pre-posterous" and said the team had no intention of

taking him back when his one-year suspension

ends, even though it will retain the rights to the

"I don't want him," Michael said Monday after

reading accounts of Perez's allegation. "Look at

the contract he had, and he let us down for three

Perez, who forfeited the last year of his three-year, \$5.7 million contract, was suspended Friday

by Commissioner Fay Vincent for violating base-

years. No way. Let someone else do it."

million. And he had never stepped onto a race track. The man who shelled out the money was Tomon-

ori Tsurumaki of Japan. A.P. Indy paid back \$90,300 of his purchase price when he won the recent San Rafael Stakes in Santa Anita and solidified his role as Arazi's No. 1 chailenger.

He won by nearly one length over Treekster and by nine lengths over Prince Wild as he ran threequarters of a mile in 1:10 flat and the mile in 1:3525. In his debut last summer, he finished fourth; since then, he has won four in a row, and at least two of the books in Las Vegas make him 5 to 2 to outron

Arazi for the roses. Tsurumaki also dug deep for \$2 tracks have been threatened with

Yankees Bid Perez Good-Bye — Forever

nancial circles. As a yearing in 1990, he fetched the year's highest another yearing, A.P. Jet, who has another yearing another yearing in another yearing, A.P. Jet, who has another yearing in another yearing in the same auction to buy labor trouble, so Arazi may ship to Kentucky and rehearse his stuff in the Blue Grass Stakes on April 11. He likes to use the initials A.P. in his horses' names as a reference to Autopolis, a leisure park he owns in

Japan.
But if any member of the family is going to catch Arazi, it will have to be A.P. Indy, and he's a horse on a roll.

He even survived all the rain that deluged California last month and was delayed only slightly in joining the parade on the road to Kentucky. Weather has not been a factor for the borses training for the Derby in the East, and Arazi hasn't been to the races in four mouths in any kind of weather, fair or foul.

In fact, his tune-up race for the Derby still is uncertain. French

ball's drug policy. The 34-year-old right-hander

spoke to reporters for the first time Saturday night, charging that the results of a first drug test Feb. 26,

the day he arrived at the Yankees' camp, and a later backup test on his first sample, might have

Tm not the bad gry. The procedure was bad.

I've been tested thousands of times. I did nothing

wrong," he said.
"They have ways of manipulating things," he added. "I have no way to manipulate anything.

You tell me why it took so long. It never has before. Something was wrong, I tell you, and it

Perez was suspended for cocaine possession in

1984 when he was with the Atlanta Braves. In

1989, while a member of the Montreal Expos, he

tested positive for cocaine use.

been tampered with.

wasn't me."

But Neil Drysdale, who trains A.P. Indy, says they will stay on the West Coast for now, regardless of the weather.

How's that for international spin? The favorites for the Kentucky Derby must cope with labor unrest in France and stormy weather in California.

"He didn't need to win this race," Drysdale said after the San Rafael. "He's just starting his campaign. He was allowed to grow and mature to get him ready for the spring classics. But f don't think it's necessary to go anywhere else. A lot will depend on the weather andthe circumstances."

In the West, "the circumstances" include the San Felipe Stakes at Santa Anita on March 15 and the Santa Anita Derby on April 4. Any horse who passes those two milestones with strength will become the main challenger from Califor-

In the East, the main milestones are the Florida Derby and the Swale Stakes on March 14, the Blue Grass at Keeneland in Kentucky on April 11 and the Wood Memorial at Aqueduct on April 18.

■ Blue Grass Nominees Arazi is among 101 3-year-olds who have been nominated for the \$500,000 Blue Grass Stakes, The Associated Press reported.

Trainer François Boutin has said he will announce on Sunday whether Arazi will run in the 11/4-mile Rive Grass or have his sole prep for the 14-mile Derby in a 1-mile turf race in France.

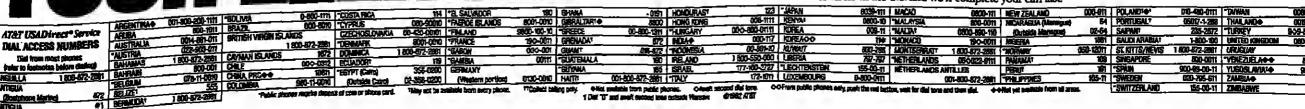


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OBSERVER

White House Surrender

By Russell Baker NEW YORK — General Bu-chanan, having lost every battle, demanded that the victorious General Bush meet him at the

"But the White House is my house," said General Bush to his Chief of Confused Staff.

"Shouldn't General Buchanan ask my permission if he wants to use my house for meeting me there?"
The Chief of Confused Staff con-

ferred with the staff's full confused membership before replying.
"While the White House is your

house all right, we think the wise course is to humor General Buchanan," he advised. "That way we can keep his Armies of the Night well disposed toward us instead of disbanding into guerrilla units and poisoning wells all over the country-

"You mean his Armies of the Right, not Armies of the Night," said General Bush.

"Right," said the Chief. "Not Night, it's Right. Armies of the Right. Not for nothing did you make me Chief of Confused Staff." "All night," said General Bush.
"Til let him summon me to my

General Buchanan was seated in General Bush's favorite recliner in the Blue Room when word arrived that General Bush, flush with victory in every battle, had entered the White House grounds and craved an

"Send him in," said General Bu-

Outside on the front steps Gener-al Bush consulted the Chief of Con-"Do you think it would make the

defeated Armies of the Right feel kinder and gentler about my vic-tories if I walked in on my knees?" The Chief was loath to advise on such a delicate matter without consulting his staff. The resulting delay

It's Marsalls for Tonight'

The Associated Press BURBANK, California - The jazz musician Branford Marsalis will replace Doc Severinsen as The Tonight Show music director when Jay Leno takes over from Johnny Carson in May, NBC an-

outraged General Buchanan, who was quieted only after his lieutenants persuaded him to use the delay by searching the White House library for pornographic literature

Finally General Bush's Chief of Confused Staff suggested they ask General Buchanan if General Bush should enter walking on feet or

General Buchanan said it was all right for General Bush to enter upright provided he first get to his knees on the White House steps and write 100 times, "I am sorry I betrayed Generalissimo Reagan by approving some new taxes."

As General Bush paused to recover from writer's cramp after his 79th inscription of "Generalissimo," he asked his entire Confused Staff to come up with some quick ideas for neutralizing the embittered Armies of the Right after General Buchanan's surrender. Ideas came thin and

"Give General Buchanan a brand new set of golf clubs autographed by First Lieutenant Quayle."
"Tell General Buchanan he can fire any 100 members of the victori-Bush army and replace them

with officers of the Armies of the Right."

"Agree to move out of the Oval Office and let General Buchanan use it to set up his home woodwork-

ing shop."
"Offer to abolish taxes and the State Department."

The dithering was interrupted by General Buchanan's herald announcing that his principal was waxing impatient and directing General Bush into the presence of his vanquished foe.

"We'll make this short and sweet," said the vanquished master of the Armies of the Right as he stretched luxuriantly on General Bush's favorite recliner

"It will soon be spring," he contimed in his customary terse but eloquent journalistic diction. "Since you will some to put in a crop I shall let you keep the White House press corps for the spring plowing."
General Buchanan strode from

the White House, paused a moment on the front steps, then issued a command to his staff; "Have that recliner moved into my headquar-

New York Times Service

30 Years of Classics By Film's Outsiders

By Helen Dudar New York Times Service

NEW YORK — One afternoon, as a wintry sun filtered through the uncurtained windows of her modest Manhattan apartment, Ruth Prawer Jhabvala, novelist and screenwriter, sat with James Ivory, director, searching for ways to shed light on the dicey business of turning litersture into film. What do you keep?

"Well," Ivory said, "sometimes you do have to make some awful choices."
"Not really," Jhabvala murmured. You have to. I don't have to."

Ivory, maker of the forthcoming film of the E. M. Forster novel "Howards End." was lamenting the loss of a memorable set piece from the book: the vaulting space of Albert Hall in London, the 100-piece orchestra booming Beethoven, the photogemic acres of euraptured listeners.

Ihabvala, who wrote the film's screenplay, said softly: "Now that's a peril I wouldn't even have considered from the beginning —having this boring thing with the camera in front of people's faces. I've never seen a good scene like that. Never."

Leaning out of a wooden rocker, Ivory, a larger presence with a larger voice, disagreed. "Well, I didn't feel that. I thought maybe we could get the same information and action across in a less expensive way. It's such a famous scene, and it took me a long time to get used to abandoning it. Ismail has never gotten used to it."

Ismail is the absent Ismail Merchant,

third member of this durable trio that has been making movies for 30 years.

Merchant finds financing, nickels and dimes even by the most pinched Holly-

wood standards; Ivory has directed most of their 25 feature or television films, and Jhabvala has written or co-written with Ivory 14 of them, including adaptations of two of her own novels. The new Merchant-Ivory film, stars Anthony Hopkins, Vanessa Redgrave, Helena Bonham Carter and Emma Thompson.

"Howards End," the name of an unpretentious country place, was the fourth of Forster's six oovels, at once a witty and grave exploration of the ways in which class, money and property separate the English. The novel appeared in 1910, about the time Forster might be found in the sitting rooms of Bloomsbury. The spirited sisters played by Bonham Carter and Thompson are thought to have been roughly modeled on the Stephens sisters, who became the writer Virginia Woolf and the painter Vanessa Bell.

Since 1979, Merchant-Ivory has tackled a number of potentially treacherous works by sacrosanct authors, among them "The Europeans" and "The Bostonians" by Henry James and "A Room With a View" and "Maurice" by Forster. The 1986 "A Room" was their first full-scale hit, a \$3

million film that grossed \$60 million. As the conversation rambled through the thickets of adaptation, Ivory explained that he tries not to agonize - over, for example, altering a line out of a novel that may read well but is awkward when spoken. "I'm sure that the writer looking down on us is only going to say: 'Good. Carry on. I'm glad you're doing that.'" Ihabvala then articulated how she ap-

proaches any published work, including her own: with resolute ruthlessness. "You must not even think of the writer,

dead or alive," she insisted. "The first rule is not to be reverent. The only thing is to be disrespectful. What you aim for when you adapt a novel is not the detail but the ambience, the whole atmosphere, the idea of people living in a certain way."

Ivory retorted: "Well, it's easy for you

to say. You are a novelist. But for a screenwriter who is not a fiction writer -The two argue like fond old friends, comfortably and freely, without leaving bruises. Moreover, Jhabvala's voice is even smaller than her person; the strongest dis-agreement emerges hardly louder than a

Similar debate punctuates the actual collaboration. When they agree on a novel, Ivory begins by defacing the book: underlining dialogue and scrawling ootes like "Must have this" and "I couldn't miss this." Jhabvala turns out a draft in a few months, ignoring many of his demands. "I give the draft to him, and then he says what he doesn't like, which is almost everything. I go back and do another one, and that he likes a little bit more."

More drafts follow, but the second is the

one that Merchant carries when he sets out on what is likely to be a global hunt for money. These days, important actors often work for Merchant-Ivory for lower wages than they expect from big-time producers. but attracting funds is never a lark.
"Howards End" came in at, for them, a

cost of their 1990 film "Mr. and Mrs. Bridge," with Josnne Woodward and Paul Newman, Ivory insists that, given a small cast and a single location, he can make a feature for less than \$1 million.

Although the possibility of full-blown Hollywood support occasionally tempts

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high budget of \$8 million, the same as the

Jhahvala and Ivory: The art of not being reverent.

them, the Merchant-Ivory team remains the outsider among moviemakers. Jhabvala would appear to be the ultimate out-sider: a Jewish child in Hitler Germany, a German émigré in wartime England, a rather solitary, university-trained, fictionwriting housewife in Delhi.

In 1951, she married Cyrus Jhabvala, an architect, and went to live in India, raise three daughters and write novels with Indian locales. Twenty-four years later, overwhelmed by her surroundings, she moved to New York. The union became a commuting marriage until a few years ago when Jhabvala retired. He oow spends much of his time here.

The Merchant-Ivory collaboration began in 1961. Having decided that "The Householder," Mrs. Jhabvala's fourth novel, about a young man coming to terms with his arranged marriage, was a promis-ing subject, they came calling on her.

"It never occurred to us that Ruth wouldn't do it," Ivory said. The two men had formed a partnership earlier that year in New York after Merchant had seen

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"The Sword and the Flute," an Ivory film on Indian miniature paintings. The pair had a barely visible track record.

In all, Ivory, son of a prosperous Ore-gon timber man, had made two brief documentaries. Merchant, Bombay-born and American-educated, had only one theatrical short to his credit. But then, Jhabyala's sole movie experience was as an audience. Indeed, she says now, "That first film doesn't count as an adaptation. I didn't know what I was doing."

"The Householder," filmed in 1962, was

released the following year. Two decades later, she turned a more practiced hand to her new novel, the Booker Prize-winning "Heat and Dust." It starred Julie Christie and was a nice commercial success. The screenplay won a British academy award.

It might be imagined that at least a few scholars are crouched in academia, waiting to savage any film of a serious literary work. Not at all. Professors who write for academic journals. Ivory reports, are actually dying to get into the movies. They don't write nasty letters. They send scripts - unfilmable ones, of course.

PEOPLE

Stallone Sells a Ranch Buys in Skiing Country

Sylvester Stallone has been busy in the real estate market. He is part of a group that is buying 160 acres in the Colorado ski town of Telliride, having sold his 23-acre White Eagle Ranch in northern California for \$4 million, instead of the original 1990 asking price \$7.95 million. The ranch house has a jade fireplace, an indoor waterfall, two swimming pools and stalls for 29 of Stallone's polo pomes. But Stallone also owns a ranch in Maryland. where the horses can live, and homes in Hawaii, Malibu and Bevcrly Hills.

₽.

A U.S. District Court judge in New York II missed the find argu-ments from Leona Helusley's lawyer and set March 18 for the resentencing of the 71-year-old hotel queen for tax evasion. Judge Thomas Griesa said his ruling would not substantially change Helmsley's original sentence to four years in prison and a \$7 million fine on her 1989 conviction. After hearing arguments, the judge refused to delay sentencing any longer and told. Helmsley to "prepare" her hus-band, Harry, 82, for her "probable"

Queen Elizabeth chose an environmental theme for her Common-wealth Day address, making her sound a bit like her son Prince Charles. "The living world is a God-given heritage and we have to be more responsible in our stew-ardship of it," the queen said in an address to the 50 countries of the Commonwealth, read at Westminster Abbey by Chief Emeka Anysoku, secretary-general of the commonwealth. the makers of Roquefort cheese placed full-page advertisements in the French press on Tuesday to thank Charles for his defense of French cheeses against European Community hygiene regulations. Thank You Charles, God Save the Queen and the Roquefort Society,"

A nursing society is honoring the actress Andrey Hepburn for pro-moting children's health around the world as Unicer's goodwill and bassador. She was cited for her "empathy with children in need," by Beth C. Vanghan-Wrobel, presi-dent of the Sigma Theta Tau Intesnational, a 160,000-member group.

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